

# *Allan Hancock College*

## *Viticulture & Enology Foundation*



Board of Directors

Annual Meeting

July 14, 2022  
2:30 PM

AHC Winery



## Allan Hancock College Viticulture & Enology Foundation



Board of Directors

Annual Meeting

Wednesday, July 14, 2022

2:30 p.m. to 3:30 p.m.

Allan Hancock College Winery

### AGENDA

	<u>Page</u>	<u>Est. Time</u>
1. Call to Order		2:30 PM
2. Public Comment		
<p>This section of the agenda is intended for members of the public to address the board on items involving the foundation. Public comment not pertaining to specific agenda items is welcome under public comment. <i>Please note that Board members are prohibited by the Brown Act from responding to comments made regarding topics not on the official agenda.</i> Public comment on an agenda item or another topic must be submitted in advance, no later than one hour before the start of the meeting, on July 14, 2022, via email to: <a href="mailto:evalenzuela@hancockcollege.edu">evalenzuela@hancockcollege.edu</a>. Comments will be read by district staff for the record during the meeting.</p>		
3. Action Items		2:30 PM
3.A. Approval of March 16, 2022 Meeting Minutes	3	
<p>A recommendation that the board approve the minutes from the March 16, 2022 meeting.</p>		
3.B. Determination of Date, Time, and Place of Board Meetings	5	
<p>A recommendation that the board approve meeting dates for 2022-2023 academic year.</p>		
3.C. Authorization to Increase Wine Bottle Prices	6	
<p>A recommendation that the board increase prices as indicated.</p>		
3.D. 2020 Fiscal Year 2021 Tax Returns	8	
<p>A recommendation that the board review and approve the 2020 Fiscal Year 2021 tax returns as presented.</p>		
3.E. Acceptance of Donations	26	
<p>A recommendation that the board approve the received donations.</p>		

	<b><u>Page</u></b>	<b><u>Est. Time</u></b>
4. Information Items		2:45 PM
4.A. Estimated Grape and Wine Production Plan for 2022-2023	27	
An update on the production of grape and wine will be provided.		
4.B. Winery Bottling Plans	28	
An update on the short-term winery bottling plans will be provided.		
4.C. Winery Board Inventory Report	29	
A report on year-to-date financial data ending May 31, 2022.		
4.D. Financial Report	32	
A report on year-to-date financial data ending May 31, 2022.		
5. New Business/Oral Reports		3:20 PM
6. Adjournment		3:30 PM

The next regular meeting of the board of directors will be held on September 21, 2022.

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the associate superintendent/vice president of finance and administration's office at (805) 922-6966 ext. 3939 or email Espie Valenzuela at evalenzuela@hancockcollege.edu. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.

Kevin G. Walthers, Ph.D.  
Foundation President

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**ALLAN HANCOCK COMMUNITY COLLEGE**  
**Viticulture & Enology Foundation**

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**Minutes**

Board of Directors

Wednesday, March 16, 2022

3:30 p.m.

Meeting held teleconference:

<https://cccconfer.zoom.us/j/96318536899>

Kevin G. Walthers, Ph.D., Board President  
 Suzanne Levy, Vice President  
 Eric D. Smith, Treasurer  
 Sean J. Abel, Secretary  
 Alfredo Koch, Ph.D., Board Member

Allan Hancock College  
 Captain's Room 102, Building B  
 800 South College Drive, Santa Maria, CA 93454

1. Call to Order

Dr. Kevin G. Walthers called the meeting to order at 3:30 p.m. with the following directors present: Sean J. Abel, Alfredo Koch, and Eric D. Smith.

Absent: Sean Abel

Guests present: Keli Seyfert

Note taker: Espie Valenzuela

2. Public Comment

No public comments were received.

3. Action Items

3.A. Approval of December 8, 2021 Meeting Minutes

On a motion by Alfredo Koch seconded by Eric D. Smith, the board approved the minutes from the December 8, 2021 board meeting.

(Ayes: Koch, Levy, Smith, Walthers; Noes: None; Abstentions: None; Absent: Abel)

3.B. Approve Sale Price of 2018 Bordeaux Blend Shiners

On a motion by Alfredo Koch seconded by Eric D. Smith, the board approved the sale price of 2018 Bordeaux of \$12 per bottle.

(Ayes: Koch, Levy, Smith, Walthers; Noes: None; Abstentions: None; Absent: Abel)

3.C. Acceptance of Donations

On a motion by Eric D. Smith seconded by Alfredo Koch, the board approved the donations received.

(Ayes: Koch, Levy, Smith, Walthers; Noes: None; Abstentions: None; Absent: Abel)

4. Information Items

4.A. Winery Tasting Room Update

A.Koch shared a few photos of the new furniture for the tasting room area. Dr. Walthers suggested purchasing three to four heaters (pyramid shape with flame inside). A.Koch will look into purchasing better looking umbrellas and order heaters.

4.B. 5K Run and Walk Fundraiser

A.Koch said the V&E Club will sponsor a 5K Run and Walk Fundraiser on Saturday May 7. The event set-up, including the map of laps was shared. The V&E Club will work with Stephanie Robb to make sure registrations and RSVPs are in place through EventBrite. Use of correct AHC logo will be confirmed with Public Affairs. Trader Joes will donate fruit, snacks and water for the participants.

4.C. AHC Wine Festival

A.Koch proposed the suggestion to host a AHC Wine Festival on October 22, 2022 at the college campus in the area in front of the softball field. Some highlights include: 300 attendees, \$25 admission fee, \$5 wineglass charge, food available for purchase by attendees. Dr. Walthers had concerns regarding the amount of planning for the size of the event. A.Koch will send Dr. Walthers and S.Abel an email to include a small preliminary draft of details for the event. Dr. Walthers suggested an alternative proposal to start a “college and a university wine festival” and invite other colleges i.e.; Fresno City, Las Positas, Santa Rosa, Napa, and San Jacinto to join and get the Chamber of Commerce involved, as well as outside community to attend. If the event is successful, for future events we can reach out to Oregon, WA, NY State. A.Koch supported the proposal and said this was an excellent suggestion. He added this would require major preparation. A meeting will be held within the next couple weeks with Dr. Walthers, S.Abel, A.Koch, and E. Smith to discuss what kind of Wine Festival the college will plan.

4.D. Winery Board Inventory Report

Keli Seyfert presented the wine inventory report as of January 31, 2022.

4.E. Financial Report

Keli Seyfert discussed the financial statements detailing the year-to-date financial data ending January 31, 2022.

5. New Business/Oral Reports

A.Koch shared an email from an AHC alumni student who continued her studies in France and graduated with honors. Dr. Walthers added it is a nice program put together for students to be able to attend.

6. Adjournment

The next meeting of the board of directors will be held on June 15, 2022 at 3:30 p.m.

adjourned 4:05 p.m.

Kevin G. Walthers, Ph.D.  
Board President Secretary



## *AHC Viticulture & Enology Foundation*



To: Board of Directors	<b>ACTION ITEM</b>
From: Sean J. Abel, Secretary	Date: July 14, 2021
Subject: Determination of Date, Time, and Place of Board Meetings	Item Number: 3.B.
	Enclosure(s): Page 1 of 1

### BACKGROUND

The Viticulture and Enology Foundation supports the educational and cultural programs in the areas of agribusiness/viticulture and enology, as well as operates certain facilities related to the programs. The board members meet on a quarterly basis to discuss issues related to the college vineyard and winery.

The 2022-23 schedule below proposes that regular meetings be held quarterly at 3:30 p.m. The preferred location is the Captain's Room, which is usually available at that time and will be reserved in advance. Note, the college must comply with the Brown Act requirements and post meeting agendas at least 72 hours prior to each meeting.

Board Meeting Date	Agenda Topics due to Espie by Noon	Items due by Noon
Wednesday, September 21, 2022	Friday, September 2	Tuesday, September 6
Wednesday, December 7, 2022	Friday, November 18	Tuesday, November 22
Wednesday, March 15, 2023	Friday, March 3	Tuesday, March 7
Wednesday, June 14, 2023 (Annual Meeting)	Friday, June 2	Tuesday, June 7

### FISCAL IMPACT

None

### RECOMMENDATION

Staff recommends that the board approve to hold regular meetings at 3:30 p.m. on September 21, 2022, December 7, 2022, and March 15, 2023, and hold the annual meeting on June 14, 2023.



## AHC Viticulture & Enology Foundation



To: Board of Directors	<b>ACTION ITEM</b>
From: Sean J. Abel, Secretary	Date: July 14, 2022
Subject: Authorization to Increase Wine Bottle Prices	Item Number: 3.C.
	Enclosure(s): Page 1 of 2

### BACKGROUND

We would like to suggest a small increase in the bottle prices of some of Allan Hancock College wines. The price changes are shown in the chart below.

Varietal	Current Price	Suggested Price	Price Change
ALBARINO	\$14.00	\$15.00	\$1
CHARDONNAY	\$14.00	\$15.00	\$1
TORRONTES	\$14.00	\$15.00	\$1
ROSE	\$14.00	\$15.00	\$1
PINOT NOIR	\$18.00	\$20.00	\$2
SYRAH	\$18.00	\$20.00	\$2
CABERNET SAUVIGNON	\$15.00	\$18.00	\$3
MALBEC	\$15.00	\$20.00	\$5
SPARKLING WINE	\$20.00	\$20.00	No change
GRENACHE	\$18.00	\$18.00	No change
ZINFANDEL	\$15.00	\$18.00	\$3
MERLOT	\$18.00	\$18.00	No change
GRENACHE BLANC	\$15.00	\$15.00	No change
RED BLEND	\$12.00	\$12.00	No change

(continued)

### FISCAL IMPACT

May help offset increase supply costs.

### RECOMENDATION

Staff recommends that the board approve to increase the AHC wine bottle prices mentioned above.

## Bottled Wine as of 6/1/2022

<b>Varietal</b>	<b>Bottled Cases</b>	<b>Number of Bottles</b>	<b>Sold at Current</b>	<b>With price increase</b>	<b>Increase Revenue</b>
Chardonnay	23.00	276	\$3,864.00	\$4,140.00	\$276.00
Albariño	13.75	165	\$2,310.00	\$2,475.00	\$165.00
Torrontés	3.17	38	\$532.00	\$570.00	\$38.00
Rose	3.00	36	\$504.00	\$540.00	\$36.00
Pinot Noir	74.17	890	\$16,020.00	\$17,800.00	\$1,780.00
Syrah	55.75	669	\$12,042.00	\$13,380.00	\$1,338.00
Cabernet Sauv	118.58	1423	\$21,345.00	\$25,614.00	\$4,269.00
Zinfandel	0	0	\$0.00	\$0.00	\$0.00
Malbec	0	0	\$0.00	\$0.00	\$0.00
					<b>\$8,676.00</b>

## Bulk Wine as of 6/1/2022

<b>Varietal</b>	<b>Bulk Wine Cases</b>	<b>Number of Bottles</b>	<b>Sold at Current</b>	<b>With price increase</b>	<b>Increase Revenue</b>
Chardonnay	38	456	\$6,384.00	\$6,840.00	\$456.00
Albariño	36	432	\$6,048.00	\$6,480.00	\$432.00
Torrontés	32	384	\$5,376.00	\$5,760.00	\$384.00
Rose	29	348	\$4,872.00	\$5,220.00	\$348.00
Pinot Noir	149	1788	\$32,184.00	\$35,760.00	\$3,576.00
Syrah	161	1932	\$34,776.00	\$38,640.00	\$3,864.00
Cabernet Sauv	129	1548	\$23,220.00	\$27,864.00	\$4,644.00
Zinfandel	25	300	\$4,500.00	\$5,400.00	\$900.00
Malbec	61	732	\$10,980.00	\$14,640.00	\$3,660.00
					<b>\$18,264.00</b>

Total increase	\$25,908.00
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## *AHC Viticulture & Enology Foundation*



To: Board of Directors	<b>ACTION ITEM</b>
From: Eric D. Smith, Treasurer	Date: July 14, 2022
Subject: 2020 Fiscal Year 2021 Tax Returns	Item Number: 3.D.
	Enclosure(s): Page 1 of 18

### BACKGROUND

As a part of the college's annual audit, the accounting firm CWDL, CPA's prepares the tax returns for the Viticulture & Enology Foundation. The firm has provided the public disclosure copy of the tax returns for the board's review and approval.

### FISCAL IMPACT

None

### RECOMMENDATION

Staff recommends that the board approve the 2020 Fiscal Year 2021 Tax Returns.

Form **990-EZ**

**Short Form  
Return of Organization Exempt From Income Tax**  
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code  
(except private foundations)

OMB No. 1545-0047

**2020**

- ▶ Do not enter social security numbers on this form, as it may be made public.
- ▶ Go to [www.irs.gov/Form990EZ](http://www.irs.gov/Form990EZ) for instructions and the latest information.

Department of the Treasury  
Internal Revenue Service

**Open to Public  
Inspection**

**A** For the 2020 calendar year, or tax year beginning 7/01, 2020, and ending 6/30, 2021

<b>B</b> Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<b>C</b> ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION 800 S COLLEGE DR SANTA MARIA, CA 93454	<b>D</b> Employer identification number <u>46-4946687</u> <b>E</b> Telephone number <u>(805) 922-6966</u> <b>F</b> Group Exemption Number
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**G** Accounting Method:  Cash  Accrual Other (specify) ▶ \_\_\_\_\_

**I** Website: ▶ ALLANHANCOCK.EDU/AGRIBUSINESS/VITICULTUREFOUN

**J** Tax-exempt status (check only one) –  501(c)(3)  501(c) ( ) ◀(insert no.)  4947(a)(1) or  527

**H** Check  if the organization is **not** required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

**K** Form of organization:  Corporation  Trust  Association  Other \_\_\_\_\_

**L** Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, column (B)) are \$500,000 or more, file Form 990 instead of Form 990-EZ. ▶ \$ 58,353.

**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (see the instructions for Part I)  
Check if the organization used Schedule O to respond to any question in this Part I.

	Description	Line	Amount
<b>Revenue</b>	<b>1</b> Contributions, gifts, grants, and similar amounts received	<b>1</b>	<u>51,739.</u>
	<b>2</b> Program service revenue including government fees and contracts	<b>2</b>	<u>5,847.</u>
	<b>3</b> Membership dues and assessments	<b>3</b>	
	<b>4</b> Investment income	<b>4</b>	
	<b>5 a</b> Gross amount from sale of assets other than inventory	<b>5 a</b>	
	<b>b</b> Less: cost or other basis and sales expenses	<b>5 b</b>	
	<b>c</b> Gain or (loss) from sale of assets other than inventory (subtract line 5b from line 5a)	<b>5 c</b>	
	<b>6</b> Gaming and fundraising events:		
	<b>a</b> Gross income from gaming (attach Schedule G if greater than \$15,000)	<b>6 a</b>	
	<b>b</b> Gross income from fundraising events (not including \$ _____ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	<b>6 b</b>	
<b>c</b> Less: direct expenses from gaming and fundraising events	<b>6 c</b>		
<b>d</b> Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	<b>6 d</b>		
	<b>7 a</b> Gross sales of inventory, less returns and allowances	<b>7 a</b>	
	<b>b</b> Less: cost of goods sold	<b>7 b</b>	
	<b>c</b> Gross profit or (loss) from sales of inventory (subtract line 7b from line 7a)	<b>7 c</b>	
	<b>8</b> Other revenue (describe in Schedule O) <u>SEE SCHEDULE O</u>	<b>8</b>	<u>767.</u>
	<b>9 Total revenue.</b> Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8. ▶	<b>9</b>	<u>58,353.</u>
<b>Expenses</b>	<b>10</b> Grants and similar amounts paid (list in Schedule O)	<b>10</b>	
	<b>11</b> Benefits paid to or for members	<b>11</b>	
	<b>12</b> Salaries, other compensation, and employee benefits	<b>12</b>	
	<b>13</b> Professional fees and other payments to independent contractors	<b>13</b>	
	<b>14</b> Occupancy, rent, utilities, and maintenance	<b>14</b>	
	<b>15</b> Printing, publications, postage, and shipping	<b>15</b>	<u>876.</u>
	<b>16</b> Other expenses (describe in Schedule O) <u>SEE SCHEDULE O</u>	<b>16</b>	<u>54,930.</u>
	<b>17 Total expenses.</b> Add lines 10 through 16. ▶	<b>17</b>	<u>55,806.</u>
<b>Net Assets</b>	<b>18</b> Excess or (deficit) for the year (subtract line 17 from line 9)	<b>18</b>	<u>2,547.</u>
	<b>19</b> Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	<b>19</b>	<u>193,426.</u>
	<b>20</b> Other changes in net assets or fund balances (explain in Schedule O)	<b>20</b>	
	<b>21</b> Net assets or fund balances at end of year. Combine lines 18 through 20. ▶	<b>21</b>	<u>195,973.</u>

**BAA** For Paperwork Reduction Act Notice, see the separate instructions.

Form **990-EZ** (2020)

**Part II Balance Sheets** (see the instructions for Part II)

Check if the organization used Schedule O to respond to any question in this Part II.

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	69,575.	55,906.
23 Land and buildings		
24 Other assets (describe in Schedule O) SEE SCHEDULE O	134,483.	145,588.
25 Total assets	204,058.	201,494.
26 Total liabilities (describe in Schedule O) SEE SCHEDULE O	10,632.	5,521.
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	193,426.	195,973.

**Part III Statement of Program Service Accomplishments** (see the instructions for Part III)

Check if the organization used Schedule O to respond to any question in this Part III.

What is the organization's primary exempt purpose? SEE SCHEDULE O

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

**Expenses**  
(Required for section 501(c)(3) and 501(c)(4) organizations; optional for others.)

28 TO SUPPORT THE EDUCATIONAL AND CULTURAL PROGRAMS IN THE AREAS OF AGRIBUSINESS, VITICULTURE AND ENOLOGY AT ALLAN HANCOCK COMMUNITY COLLEGE DISTRICT. (Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>	28 a	50,716.
29 (Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>	29 a	
30 (Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>	30 a	
31 Other program services (describe in Schedule O) (Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>	31 a	
32 Total program service expenses (add lines 28a through 31a)	32	50,716.

**Part IV List of Officers, Directors, Trustees, and Key Employees** (list each one even if not compensated — see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV.

(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
KEVIN G. WALTHERS, PH.D. PRESIDENT	1	0.	0.	0.
DR. SEAN J. ABEL SECRETARY	1	0.	0.	0.
ERIC D. SMITH TREASURER	1	0.	0.	0.
LARRY LAHR PAST VP	1	0.	0.	0.
ALFREDO KOCH, PH. D. DIRECTOR	1	0.	0.	0.
SUZZANNE LEVY ED. D. VICE PRESIDENT	1	0.	0.	0.

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V. SEE SCH O

33 Did the organization engage in any significant activity not previously reported to the IRS?
34 Were any significant changes made to the organizing or governing documents?
35a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities?
35b If 'Yes' to line 35a, has the organization filed a Form 990-T for the year?
35c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year?
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year?
37a Enter amount of political expenditures, direct or indirect, as described in the instructions.
37b Did the organization file Form 1120-POL for this year?
38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee; or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?
38b If 'Yes,' complete Schedule L, Part II, and enter the total amount involved.
39 Section 501(c)(7) organizations. Enter:
39a Initiation fees and capital contributions included on line 9
39b Gross receipts, included on line 9, for public use of club facilities
40a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under:
40b Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ?
40c Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958.
40d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization.
40e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction?
41 List the states with which a copy of this return is filed

42a The organization's books are in care of KELI SEYFERT Telephone no. (805) 922-6966
Located at 800 S COLLEGE DR SANTA MARIA CA ZIP + 4 93454

42b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country?
42c At any time during the calendar year, did the organization maintain an office outside the United States?
See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).

43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here
and enter the amount of tax-exempt interest received or accrued during the tax year.

44a Did the organization maintain any donor advised funds during the year?
44b Did the organization operate one or more hospital facilities during the year?
44c Did the organization receive any payments for indoor tanning services during the year?
44d If 'Yes' to line 44c, has the organization filed a Form 720 to report these payments?
45a Did the organization have a controlled entity within the meaning of section 512(b)(13)?
45b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)?

	Yes	No
<b>46</b> Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I.....		X

**Part VI Section 501(c)(3) Organizations Only**

All section 501(c)(3) organizations must answer questions 47-49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI.....

	Yes	No
<b>47</b> Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II.....		X
<b>48</b> Is the organization a school as described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E.....		X
<b>49 a</b> Did the organization make any transfers to an exempt non-charitable related organization?.....		X
<b>b</b> If 'Yes,' was the related organization a section 527 organization?.....		
<b>50</b> Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees, and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'		

(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
NONE				

**f** Total number of other employees paid over \$100,000..... ▶

**51** Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'

(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation
NONE		

**d** Total number of other independent contractors each receiving over \$100,000..... ▶

**52** Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations must attach a completed Schedule A..... ▶  Yes  No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

<b>Sign Here</b>	Signature of officer	Date
	<b>ERIC D. SMITH</b> Type or print name and title	<b>VICE PRESIDENT</b>

<b>Paid Preparer Use Only</b>	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	<b>JOHN DOMINGUEZ, CPA</b>	<b>JOHN DOMINGUEZ, CPA</b>			<b>P01955973</b>
	Firm's name ▶ <b>CWDL, CPAS</b>	Firm's address ▶ <b>5151 MURPHY CANYON RD STE 135</b> <b>SAN DIEGO, CA 92123</b>		Firm's EIN ▶ <b>95-3606498</b>	Phone no. <b>(858) 565-2700</b>

May the IRS discuss this return with the preparer shown above? See instructions..... ▶  Yes  No

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

**2020**

**Open to Public Inspection**

Name of the organization <b>ALLAN HANCOCK COLLEGE VITICULTURE &amp; ENOLOGY FOUNDATION</b>	Employer identification number <b>46-4946687</b>
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**Part I Reason for Public Charity Status.** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1  A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2  A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)
- 3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: \_\_\_\_\_
- 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8  A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9  An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: \_\_\_\_\_
- 10  An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11  An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
  - a  **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
  - b  **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
  - c  **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
  - d  **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
  - e  Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
  - f Enter the number of supported organizations .....
  - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
<b>Total</b>						

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants'.) . . . . .	79,649.	14,265.	44,837.	119,384.	51,739.	309,874.
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. . . . .						0.
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .						0.
<b>4 Total.</b> Add lines 1 through 3. . . . .	79,649.	14,265.	44,837.	119,384.	51,739.	309,874.
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . .						0.
<b>6 Public support.</b> Subtract line 5 from line 4. . . . .						309,874.

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
<b>7</b> Amounts from line 4. . . . .	79,649.	14,265.	44,837.	119,384.	51,739.	309,874.
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources. . . . .						0.
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on. . . . .						0.
<b>10</b> Other income. Do not include gain or loss from the sale of capital assets. (Explain in Part VI.) SEE PART VI . . . . .	300.					300.
<b>11 Total support.</b> Add lines 7 through 10. . . . .						310,174.
<b>12</b> Gross receipts from related activities, etc. (see instructions) . . . . .					12	0.
<b>13 First 5 years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . . ▶ <input type="checkbox"/>						

**Section C. Computation of Public Support Percentage**

<b>14</b> Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f)). . . . .	<b>14</b>	99.90 %
<b>15</b> Public support percentage from 2019 Schedule A, Part II, line 14. . . . .	<b>15</b>	99.62 %

- 16a 33-1/3% support test—2020.** If the organization did not check the box on line 13, and line 14 is 33-1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization. . . . . ▶
- b 33-1/3% support test—2019.** If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization. . . . . ▶
- 17a 10%-facts-and-circumstances test—2020.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization. . . . . ▶
- b 10%-facts-and-circumstances test—2019.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. . . . . ▶
- 18 Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions. . . . . ▶

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.') . . . . .						
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose. . . . .						
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513. . . . .						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. . . . .						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge. . . . .						
<b>6 Total.</b> Add lines 1 through 5. . . . .						
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons. . . . .						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year. . . . .						
<b>c</b> Add lines 7a and 7b. . . . .						
<b>8 Public support.</b> (Subtract line 7c from line 6.) . . . . .						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
<b>9</b> Amounts from line 6. . . . .						
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources. . . . .						
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. . . . .						
<b>c</b> Add lines 10a and 10b. . . . .						
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. . . . .						
<b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . . . . .						
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.) . . . . .						

**14 First 5 years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**. . . . . ▶

**Section C. Computation of Public Support Percentage**

<b>15</b> Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f)). . . . .	<b>15</b>	%
<b>16</b> Public support percentage from 2019 Schedule A, Part III, line 15. . . . .	<b>16</b>	%

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for <b>2020</b> (line 10c, column (f), divided by line 13, column (f)). . . . .	<b>17</b>	%
<b>18</b> Investment income percentage from <b>2019</b> Schedule A, Part III, line 17. . . . .	<b>18</b>	%

**19a 33-1/3% support tests—2020.** If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. . . . . ▶

**b 33-1/3% support tests—2019.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. . . . . ▶

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions. . . . . ▶



**Part IV Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

	Yes	No
<b>1</b> Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
<b>2</b> Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If 'Yes,' explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
<b>3a</b> Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If 'Yes,' answer lines 3b and 3c below.</i>		
<b>b</b> Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If 'Yes,' describe in Part VI when and how the organization made the determination.</i>		
<b>c</b> Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use.</i>		
<b>4a</b> Was any supported organization not organized in the United States ('foreign supported organization')? <i>If 'Yes' and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
<b>b</b> Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
<b>c</b> Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If 'Yes,' explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
<b>5a</b> Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If 'Yes,' answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
<b>b Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
<b>c Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?		
<b>6</b> Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If 'Yes,' provide detail in Part VI.</i>		
<b>7</b> Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
<b>8</b> Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
<b>9a</b> Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If 'Yes,' provide detail in Part VI.</i>		
<b>b</b> Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If 'Yes,' provide detail in Part VI.</i>		
<b>c</b> Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If 'Yes,' provide detail in Part VI.</i>		
<b>10a</b> Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If 'Yes,' answer line 10b below.</i>		
<b>b</b> Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

**Part IV Supporting Organizations** (continued)

		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?		
a	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
b	A family member of a person described in line 11a above?		
c	A 35% controlled entity of a person described in line 11a or 11b above? If 'Yes' to line 11a, 11b, or 11c, provide detail in <b>Part VI</b> .		

**Section B. Type I Supporting Organizations**

		Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If 'No,' describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		

**Section C. Type II Supporting Organizations**

		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		

**Section D. All Type III Supporting Organizations**

		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in <b>Part VI</b> the role the organization's supported organizations played in this regard.		

**Section E. Type III Functionally Integrated Supporting Organizations**

1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a	<input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b	<input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c	<input type="checkbox"/> The organization supported a governmental entity. Describe in <b>Part VI</b> how you supported a governmental entity (see instructions).		
2	Activities Test. Answer lines 2a and 2b below.		
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in <b>Part VI</b> identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.		
b	Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.		
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If 'Yes' or 'No,' provide details in <b>Part VI</b> .		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in <b>Part VI</b> the role played by the organization in this regard.		

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

- 1  Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

<b>Section A – Adjusted Net Income</b>		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	<b>Adjusted Net Income</b> (subtract lines 5, 6, and 7 from line 4)	8	

<b>Section B – Minimum Asset Amount</b>		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	<b>Total</b> (add lines 1a, 1b, and 1c)	1d	
e	<b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	<b>Minimum Asset Amount</b> (add line 7 to line 6)	8	

<b>Section C – Distributable Amount</b>			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

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Schedule A (Form 990 or 990-EZ) 2020

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations** (continued)

<b>Section D – Distributions</b>		<b>Current Year</b>
<b>1</b>	Amounts paid to supported organizations to accomplish exempt purposes	<b>1</b>
<b>2</b>	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	<b>2</b>
<b>3</b>	Administrative expenses paid to accomplish exempt purposes of supported organizations	<b>3</b>
<b>4</b>	Amounts paid to acquire exempt-use assets	<b>4</b>
<b>5</b>	Qualified set-aside amounts (prior IRS approval required – provide details in <b>Part VI</b> )	<b>5</b>
<b>6</b>	Other distributions (describe in <b>Part VI</b> ). See instructions.	<b>6</b>
<b>7</b>	<b>Total annual distributions.</b> Add lines 1 through 6.	<b>7</b>
<b>8</b>	Distributions to attentive supported organizations to which the organization is responsive (provide details in <b>Part VI</b> ). See instructions.	<b>8</b>
<b>9</b>	Distributable amount for 2020 from Section C, line 6	<b>9</b>
<b>10</b>	Line 8 amount divided by line 9 amount	<b>10</b>

<b>Section E – Distribution Allocations (see instructions)</b>	<b>(i) Excess Distributions</b>	<b>(ii) Underdistributions Pre-2020</b>	<b>(iii) Distributable Amount for 2020</b>
<b>1</b> Distributable amount for 2020 from Section C, line 6			
<b>2</b> Underdistributions, if any, for years prior to 2020 (reasonable cause required – explain in <b>Part VI</b> ). See instructions.			
<b>3</b> Excess distributions carryover, if any, to 2020			
<b>a</b> From 2015 . . . . .			
<b>b</b> From 2016 . . . . .			
<b>c</b> From 2017 . . . . .			
<b>d</b> From 2018 . . . . .			
<b>e</b> From 2019 . . . . .			
<b>f Total</b> of lines 3a through 3e			
<b>g</b> Applied to underdistributions of prior years			
<b>h</b> Applied to 2020 distributable amount			
<b>i</b> Carryover from 2015 not applied (see instructions)			
<b>j</b> Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
<b>4</b> Distributions for 2020 from Section D, line 7: \$			
<b>a</b> Applied to underdistributions of prior years			
<b>b</b> Applied to 2020 distributable amount			
<b>c</b> Remainder. Subtract lines 4a and 4b from line 4.			
<b>5</b> Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in <b>Part VI</b> . See instructions.			
<b>6</b> Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in <b>Part VI</b> . See instructions.			
<b>7 Excess distributions carryover to 2021.</b> Add lines 3j and 4c.			
<b>8</b> Breakdown of line 7:			
<b>a</b> Excess from 2016 . . . . .			
<b>b</b> Excess from 2017 . . . . .			
<b>c</b> Excess from 2018 . . . . .			
<b>d</b> Excess from 2019 . . . . .			
<b>e</b> Excess from 2020 . . . . .			

BAA

**Part VI**

**Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

**PART II, LINE 10 - OTHER INCOME**

NATURE AND SOURCE	2020	2019	2018	2017	2016
OTHER INCOME					\$ 300.
TOTAL	\$ 0.	\$ 0.	\$ 0.	\$ 0.	\$ 300.

**Schedule B****(Form 990, 990-EZ,  
or 990-PF)**Department of the Treasury  
Internal Revenue ServicePUBLIC DISCLOSURE COPY  
**Schedule of Contributors**

OMB No. 1545-0047

**2020**▶ **Attach to Form 990, Form 990-EZ, or Form 990-PF.**  
▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.**Name of the organization **ALLAN HANCOCK COLLEGE VITICULTURE &  
ENOLOGY FOUNDATION**Employer identification number  
**46-4946687****Organization type** (check one):**Filers of:****Section:**

Form 990 or 990-EZ

 501(c)( 3 ) (enter number) organization 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation 527 political organization

Form 990-PF

 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundationCheck if your organization is covered by the **General Rule** or a **Special Rule**.**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.**General Rule**

- 
- For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

**Special Rules**

- For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering 'N/A' in column (b) instead of the contributor name and address), II, and III.
- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year. ▶ \$ \_\_\_\_\_

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization <b>ALLAN HANCOCK COLLEGE VITICULTURE &amp;</b>	Employer identification number <b>46-4946687</b>
--	---

**Part I Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	----- ----- -----	\$ 22,661.	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
2	----- ----- -----	\$ 16,740.	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
---	----- ----- -----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
---	----- ----- -----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
---	----- ----- -----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
---	----- ----- -----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
---	----- ----- -----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization ALLAN HANCOCK COLLEGE VITICULTURE &	Employer identification number 46-4946687
---	--

**Part II** **Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
1	WINERY EQUIPMENT	\$ 22,661.	6/01/21
2	SOFTWARE	\$ 16,740.	1/01/20
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	



Name of organization <b>ALLAN HANCOCK COLLEGE VITICULTURE &amp;</b>	Employer identification number 46-4946687
--	--

**Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor.** Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this information once. See instructions.)..... ▶\$ \_\_\_\_\_ N/A  
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
N/A			
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
<b>(e) Transfer of gift</b>			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

**SCHEDULE O**  
**(Form 990 or 990-EZ)****Supplemental Information to Form 990 or 990-EZ**

OMB No. 1545-0047

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.  
▶ Attach to Form 990 or 990-EZ.**2020****Open to Public  
Inspection**Department of the Treasury  
Internal Revenue Service▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.Name of the organization **ALLAN HANCOCK COLLEGE VITICULTURE &  
ENOLOGY FOUNDATION**Employer identification number  
**46-4946687****FORM 990-EZ, PART I, LINE 8**  
**OTHER REVENUE**

MISCELLANEOUS REVENUE.....	\$	767.
<b>TOTAL</b>	<b>\$</b>	<b>767.</b>

**FORM 990-EZ, PART I, LINE 16**  
**OTHER EXPENSES**

ADVERTISING AND PROMOTION.....	\$	30.
BANK AND MERCHANT FEES.....		3,927.
CONFERENCES, CONVENTIONS, AND MEETINGS.....		1,212.
EQUIPMENT.....		21,552.
FOOD SUPPLIES.....		528.
LOSS-DISPOSAL.....		4,096.
NOT-TECH LICENSES, PERMIS, FEE.....		710.
OFFICE EXPENSES.....		3,577.
TECHNOLOGY SERVICES.....		19,298.
<b>TOTAL</b>	<b>\$</b>	<b>54,930.</b>

**FORM 990-EZ, PART II, LINE 24**  
**OTHER ASSETS**

	<u>BEGINNING</u>	<u>ENDING</u>
INVENTORY.....	\$ 114,292.	\$ 120,128.
DEFERRED CROP COSTS.....	18,818.	24,047.
ACCOUNTS RECEIVABLE.....	1,373.	0.
PREPAID EXPENSES.....	0.	1,413.
<b>TOTAL</b>	<b>\$ 134,483.</b>	<b>\$ 145,588.</b>

**FORM 990-EZ, PART II, LINE 26**  
**TOTAL LIABILITIES**

	<u>BEGINNING</u>	<u>ENDING</u>
ACCOUNTS PAYABLE.....	\$ 10,632.	\$ 5,521.
<b>TOTAL</b>	<b>\$ 10,632.</b>	<b>\$ 5,521.</b>

**FORM 990-EZ, PART III - ORGANIZATION'S PRIMARY EXEMPT PURPOSE**

TO SUPPORT THE EDUCATIONAL AND CULTURAL PROGRAMS IN THE AREAS OF AGRIBUSINESS,  
VITICULTURE AND ENOLOGY AT ALLAN HANCOCK COMMUNITY COLLEGE DISTRICT.

**FORM 990-EZ, PART V - REGARDING TRANSFERS ASSOCIATED WITH PERSONAL BENEFIT CONTRACTS**

(A) DID THE ORGANIZATION, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY OR  
INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT?..... NO

(B) DID THE ORGANIZATION, DURING THE YEAR, PAY PREMIUMS, DIRECTLY OR  
INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT?..... NO



## *AHC Viticulture & Enology Foundation*



To: Board of Directors	<b>ACTION ITEM</b>
From: Eric D. Smith, Treasurer	Date: July 14, 2022
Subject: Acceptance of Donations	Item Number: 3.E.
	Enclosure(s): Page 1 of 1

### BACKGROUND

The donation(s) below are in support of the Allan Hancock College Viticulture & Enology Program. All products donated will be used in the winery and agribusiness program.

- On May 7, 2022, Trader Joe's donated fruit, nuts, and water to support the participants in the 5K Run and Walk Fundraiser sponsored by the V&E Club.

### FISCAL IMPACT

None

### RECOMMENDATION

Staff recommends that the board accept the donations received.



## AHC Viticulture & Enology Foundation



To: Board of Directors	<b>INFORMATION ITEM</b>
From: Sean J. Abel, Secretary	Date: July 14, 2022
Subject: Estimated Grape and Wine Production Plan for 2022-2023	Item Number: 4.A.
	Enclosure(s): Page 1 of 1

### BACKGROUND

Our production plan for the 2022 harvest is to produce about 700-800 cases of wine. Some of the grape varieties may be difficult to receive as a donation, which would result in a quantity of cases being produced to be lower than what is noted below. We plan on selling approximately three tons on Pinot Noir grapes.

Allan Hancock College 2022 Crush Plan			Gross Gal	Cases	Gal after Loss (10%)	Final Cases Bottled
Varietal	Vineyard	Tons				
Chardonnay	AHC	1.4	210	88.3	189	79
Albariño	AHC	0.5	75	31.5	67.5	28
Torrontés	AHC	0.5	75	31.5	67.5	28
Sparkling- BdN	AHC	0.5	75	31.5	67.5	28
Rose- PN	AHC	0.5	75	31.5	67.5	28
Rose - Syr	AHC	0.5	75	31.5	67.5	28
Pinot Noir	AHC	2.5	375	157.7	337.5	142
Syrah	AHC	0.75	112.5	47.3	101.25	43
Syrah-GSM	AHC	0.5	75	31.5	67.5	28
Malbec	Purchase	1	150	63.1	135	57
Merlot	Donated	0.5	75	31.5	67.5	28
Cabernet Sauvignon	AHC	0.4	60	25.2	54	23
Grenache (GSM)	Donated	0.5	75	31.5	67.5	28
Mourvèdre (GSM)	Donated	0.5	75	31.5	67.5	28
Sauvignon Blanc	Donated	0.5	75	31.5	67.5	28
Zinfandel	Donated	1	150	63.1	135	57
Touriga	AHC	0.5	75	31.5	67.5	28
<b>TOTALS</b>		12.55	1882.5	791.8	1694.3	712.6



## AHC Viticulture & Enology Foundation



To: Board of Directors	<b>INFORMATION ITEM</b>
From: Sean J. Abel, Secretary	Date: July 14, 2022
Subject: Winery Bottling Plans	Item Number: 4.B.
	Enclosure(s): Page 1 of 1

### BACKGROUND

We will be bottling at the winery on August 30, 2022. Below are the varietals and estimated cases to be bottled. The Malbec will be evaluated closer to the bottling and may be bottled in August or be aged longer. The 2021 Cabernet Sauvignon and Syrah will continue to age in barrel and bottled at a later date.

<b>July 2022 Bottling</b>			
VINTAGE	WINE	GALLONS	CASES
2020	Syrah	148	62
2020	Cab Sauvignon	145	61
2021	Albariño	85	36
2021	Chardonnay	90	38
2021	Torrontés	75	32
2021	Rose	70	29
2021	Pinot Noir	354	149
2021	Grenache	182	77
2021	Zinfandel	59	25
2021	Touriga	30	13
	<b>Totals</b>	1238.0	521.1

<b>To be bottled at a later date</b>			
VINTAGE	WINE	GALLONS	CASES
2021	Syrah	236	99
2021	Cab Sauvignon	205	87
2021	Blanc de Blanc	60	25
2021	Malbec	145	61
	<b>Totals</b>	646	272



*AHC Viticulture & Enology Foundation*



To: Board of Directors	<b>INFORMATION ITEM</b>
From: Eric D. Smith, Treasurer	Date: July 14, 2022
Subject: Winery Board Inventory Report	Item Number: 4.C.
	Enclosure(s): Page 1 of 3

BACKGROUND

Attached is the winery board inventory report for the AHC Viticulture and Enology Foundation as of May 31, 2022.

**Allan Hancock College Viticulture & Enology Foundation**  
**Board Inventory Report - Bottled Wines**  
**As of May 31, 2022**

Vintage/Varietal	FY22 Beginning Inventory (Bottles)	Minus: YTD Sales	Minus: YTD Donations	Minus: YTD Winery Use	Plus/Minus: YTD Adjustments	Plus: YTD Inventory Additions	FY22 Ending Inventory (Bottles)	Cost per Bottle	FY22 Ending Inventory Cost Value	Retail Cost per Bottle	FY22 Ending Retail Cost Value
2016 Pinot Noir Blanc de Noir (Sparkling)	5	-4	0	-1	0	0	0	4.46	0.00	30.00	-
2017 Sparkling Wine	501	-130	-50	-13	-11	0	297	7.96	2,365.08	30.00	8,910.00
2018 Albarino	22	-9	-1	-12	0	0	0	5.67	0.00	14.00	-
2018 Bordeaux (Blend)	996	0	0	-3	0	0	993	8.04	7,979.91	15.00	14,895.00
2018 Cabernet Sauvignon (RSQ)	134	-134	-2	-22	24	0	0	9.54	0.00	15.00	-
2018 Malbec	23	-12	0	-11	0	0	0	4.90	0.00	15.00	-
2018 Syrah (Estate)	106	-107	-6	-27	34	0	0	14.26	0.00	18.00	-
2018 Syrah (Blend)	110	-74	-16	-17	-3	0	0	5.82	0.00	18.00	-
2018 Torrontes (Old)	309	-232	-5	-17	2	0	57	4.42	251.72	14.00	798.00
2018 Centennial Sparkling 750 ml	142	-82	-28	-36	4	0	0	8.96	0.00	30.00	-
2018 Centennial Sparkling 1.5 L	72	-12	-6	-4	-2	0	48	17.01	816.36	45.00	2,160.00
2019 Albarino	183	-143	-12	-23	-5	0	0	8.68	0.00	14.00	-
2019 Cabernet Sauvignon	1,620	-121	-10	-10	1	0	1,480	8.08	11,952.16	15.00	22,200.00
2019 Chardonnay	689	-402	-75	-31	11	0	192	8.61	1,654.04	14.00	2,688.00
2019 Grenache	237	-130	-11	-31	-4	0	61	8.26	503.56	18.00	1,098.00
2019 Grenache blanc	141	-113	-10	-17	-1	0	0	9.52	0.00	15.00	-
2019 Merlot	542	-163	-6	-17	-10	0	346	7.53	2,606.81	18.00	6,228.00
2019 Pinot Noir	438	-399	-14	-51	26	0	0	7.84	0.00	18.00	-
2019 Syrah	966	-195	-15	-28	-1	0	727	6.97	5,065.95	18.00	13,086.00
2019 Torrontes	338	0	0	0	0	0	338	12.39	4,187.34	14.00	4,732.00
2019 Zinfandel	492	-412	-18	-19	13	0	56	7.62	426.63	15.00	840.00
2020 Albarino	234	-14	-5	-21	-5	0	189	15.42	2,914.20	14.00	2,646.00
2020 Chardonnay	756	0	-1	-2	1	0	754	14.90	11,232.45	14.00	10,556.00
2020 Pinot Noir	0	-127	-31	-45	-9	1,170	958	14.08	13,491.59	18.00	17,244.00
2020 Pinot Rose	347	-279	-22	-16	31	0	61	14.18	864.73	14.00	854.00
<b>Total Number of Bottles</b>	<b>9,403</b>	<b>-3,294</b>	<b>-344</b>	<b>-474</b>	<b>96</b>	<b>1,170</b>	<b>6,557</b>				
<b>Cost Value Totals</b>	<b>\$ 85,422.76</b>	<b>\$ (29,003.52)</b>	<b>\$ (3,230.59)</b>	<b>\$ (4,460.37)</b>	<b>\$ 1,107.09</b>	<b>\$ 16,477.20</b>	<b>\$ 66,312.49</b>		<b>\$ 66,312.49</b>		<b>\$ 108,935.00</b>

**Allan Hancock College Viticulture & Enology Foundation  
Board Inventory Report - Bulk Wines  
As of May 31, 2022**

Vintage/Varietal	Bulk Lot Codes	Beginning Inventory Bulk Gallons	Ending Inventory Bulk Gallons	FY22 Ending Inventory Cost Value	FY22 Ending Inventory Cost/Gallon	FY22 Ending Inventory Cost Value (Case Equivalent)
2017 Pinot Noir Blanc de Noir (Sparkling)	PNAHC17BDN	93.0	93.0	\$ 2,490.74	26.78	63.74
2019 Blanc de Noir (Sparkling)	B-PNAHC19BDN	135.9	25.56	698.12	27.31	65.00
2020 Cabernet Sauvignon	B-CS04AHC20	29.0	24.0	1,290.59	53.77	127.98
2020 Cabernet Sauvignon (North Fork Vineyard)	B-CS47NFV20	118.0	118.0	6,178.94	52.36	124.63
2020 Malbec	B-MALAHC20	16.0	14.0	756.21	54.02	128.56
2020 Pinot Noir	B-PN20AHC	236.0	0.0	-	-	0.00
2020 Syrah	B-SYR470AHC20(BG)	148.0	142.0	7,340.25	51.69	123.03
2021 Albarino	B-ALB21AHC	0.0	85.3	1,767.85	20.73	49.33
2021 Cabernet Sauvignon	B-CS04AHC21	0.0	59.0	1,195.55	20.26	48.23
2021 Cabernet Sauvignon	B-CS07NFV21	0.0	104.0	2,421.84	23.29	55.42
2021 Chardonnay	B-CH21AHC	0.0	84.0	1,865.32	22.21	52.85
2021 Chardonnay Sparkling Cuvee	B-CH21AHCBDDB	0.0	60.0	1,282.40	21.37	50.87
2021 Grenache	B-GREN21NFV	0.0	166.0	3,479.14	20.96	49.88
2021 Malbec (Triple T Vineyard - Happy Canyon)	B-MAL21TTT	0.0	142.0	3,051.17	21.49	51.14
2021 Pinot Noir #667	B-PN667AHC21	0.0	236.0	4,758.47	20.16	47.99
2021 Pinot Noir #777	B-PN777AHC21	0.0	118.0	2,599.08	22.03	52.42
2021 Pinot Noir Rose	B-PNROSE777AHC21	0.0	70.0	1,423.83	20.34	48.41
2021 Red Field Blend	B-RB21AHC	0.0	59.0	1,648.85	27.95	66.51
2021 Syrah	B-SY470AHC21(BG)	0.0	236.0	4,561.22	19.33	46.00
2021 Syrah Rose	B-SYROSE21AHC	0.0	15.0	309.03	20.60	49.03
2021 Torrontes	B-TORR21AHC	0.0	71.0	1,567.17	22.07	52.53
2021-Touriga	B-TRG21AHC	0.0	59.0	1,163.30	19.72	46.93
2021 Zinfandel (Agitated Acres-Paso Robles)	B-ZIN21AAV	0.0	63.5	1,368.25	21.55	51.28
Total number of Gallons		775.86	2,044.36			
Cost Value Totals				\$ 53,217.34	\$ 26.03	\$ 61.95





*AHC Viticulture & Enology Foundation*



To: Board of Directors	<b>INFORMATION ITEM</b>
From: Eric D. Smith, Treasurer	Date: July 14, 2022
Subject: Financial Report	Item Number: 4.D.
	Enclosure(s): Page 1 of 3

BACKGROUND

Attached are the income statement and balance sheet for the AHC Viticulture and Enology Foundation as of May 31, 2022.

**AHC Viticulture & Enology Foundation**  
**Statement of Financial Position**  
**For The Period Ending 05/31/2022**

<b>Assets</b>	
Claim on Cash	46,196
Cash on Hand	100
Accounts Receivable	775
Inventory-Bulk Wine	53,217
Inventory-Bottled Wine	66,312
Prepaid Items	1,200
<b>Total Assets:</b>	<u>167,801</u>
<b>Liabilities</b>	
Sales Tax Payable	620
<b>Total Liabilities:</b>	<u>620</u>
<b>Fund Balance</b>	
Fund Balance, July 1	195,973
Current Income (Loss)	(28,792)
<b>Total Fund Balance:</b>	<u>167,181</u>
<b>Total Liabilities and Fund Balance:</b>	<u>167,801</u>

**AHC Viticulture & Enology Foundation**  
**Statement of Operations**  
**For The Period Ending 05/31/2022**

**Revenue**

Contributions, Gifts, Grants & Endowments	1,516
Non Cash Contribution	21,087
<b>Net Revenue</b>	<b>22,602</b>

**Wine Operations**

Shipping Fee Revenue	926
Sales and Commission	64,336
Sales Discounts	(18,478)
<b>Net Sales</b>	<b>46,785</b>
<b>Cost of Goods Sold</b>	<b>(35,586)</b>
<b>Gross Profit</b>	<b>11,199</b>
<b>Gross Profit Margin</b>	<b>23.9%</b>

**Total Revenues** 33,801

**Expenditures**

Office/Operational Supplies	25,664
In Kind Supply Expense	1,788
Inventory Allocation Expense	(38,000)
Non Instr Printing	1,357
Food - Business Meetings/Events	1,033
In-Kind Food Contribution	29
Service Contracts (Businesses)	25,795
Travel - All Travel Costs	2,602
On-Site-Prof. Develop/Webinars	150
Non-Tech Licenses, Permits, Fees	977
In Kind-Software/Technology Licenses	18,095
Insurance	369
Facility Leases	100
Land Lease	400
Repairs (Labor-Diagnostic)	5,040
Technology Hosting Services	43
Legal Fees	63
In Kind-Legal Fees	275
Sales Tax Expense	369
Postage/Express Services	1,052
Advertising/Sponsorships	1,198
Bank Service Charges	20
Merchant Fees	1,566
Gain/Loss-Disposal of Assets	3,013
Cash Over and Short	47
Equipment	8,649
Equipment-In Kind	900
<b>Total Expenditures</b>	<b>62,593</b>
<b>Net Income (Loss)</b>	<b>(28,792)</b>

**Fund Balance**

Fund Balance, July 1	195,973
<b>Current Balance</b>	<b><u>\$167,181</u></b>