

# *Allan Hancock College*

## *Viticulture & Enology Foundation*



### AGENDA

Board of Directors

Regular Meeting

July 12, 2016

3:30 PM

Conference Room  
Building B  
Room B-202

**Allan Hancock College Viticulture & Enology Foundation**



**AGENDA**

**Board of Directors**

**Regular Meeting**

**Tuesday, July 12, 2016 – 3:30 PM**

**Conference Room B 202, Building B (805) 922-6966 ext. 3996**

**and**

**Alfredo Koch will attend via teleconference from the following location:**

**900 SE Baker Street, McMinnville, OR 97128**

	<b><u>Page</u></b>	<b><u>Est. Time</u></b>
1. Call to Order		3:30 PM
2. Public Comment		
<p>The section of the agenda is intended for members of the public to address the board on items involving the foundation. Public comment not pertaining to specific agenda items is welcome under public comment. <i>Please note that Board members are prohibited by the Brown Act from responding to comments made regarding topics not on the official agenda.</i> Testimony on specific agenda items will be welcome during consideration of the item by the Board. When public testimony is completed regarding a specific agenda item, discussion is then confined to board members only. This practice is in accordance with laws governing Board of Directors public meetings.</p>		
3. Action Items		3:30 PM
3.A. Approval of March 16, 2016 Meeting Minutes	3	
<p>A recommendation to approve the minutes of the March 16, 2016 meeting.</p>		
3.B. Board Member Election	5	
<p>A recommendation to elect Richard Mahon, Ph.D. as a member and secretary to the board of directors, effective July 12, 2016.</p>		
3.C. Establish a Date for the Annual Meeting	6	
<p>A recommendation to set a date and time for the annual meeting.</p>		
4. Information Items		3:45 PM
4.A. Financial Report	7	
<p>A report on year-to-date financial data ending May 31, 2016.</p>		

	<b><u>Page</u></b>	<b><u>Est. Time</u></b>
4.B. Annual Audit Report	10	
A review of the independent auditor's report as of June 30, 2015.		
4.C. Donation Report	22	
A report on donations.		
4.D. Winery Inventory Report	23	
A report on inventory as of June 30, 2016.		
4.E. Upcoming Events	25	
A report on upcoming events.		
4.F. Presentation to the Board of Trustees	28	
Discussion of a future board presentation on the viticulture and enology program.		
4.G. <i>Name That Winery</i> Contest	29	
Presentation of contest submissions.		
5. New Business/Oral Reports		
6. Adjournment		4:30 PM
The next meeting of the Board of Directors will be the annual meeting. Date and time as determined by action agenda item 3.C. Regular meetings for 2017 will be scheduled at the annual meeting.		
In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the President's Office at (805) 922-6966 ext. 3245. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.		

Alfredo Koch  
Foundation President

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**ALLAN HANCOCK COMMUNITY COLLEGE**  
**Viticulture & Enology Foundation**

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**Minutes**  
**Board of Directors**  
**Quarterly Meeting**  
**Wednesday, March 16, 2016**

Alfredo Koch, President  
 Larry Lahr, Vice President  
 Michael Black, Treasurer  
 Dominic Dal Bello, Secretary  
 Kevin G. Walthers, Ph.D., Board Member

Allan Hancock College  
 Captain's Room, B-102  
 800 South College Drive, Santa Maria, CA 93454

1. Call to Order

Alfredo Koch called the meeting to order at 3:35 p.m. with the following present: Alfredo Koch, Larry Lahr, Michael Black, Kevin G. Walthers

Absent: Dominic Dal Bello

Also present: Terri Lee Coleman, Linda Reed

2. Public Comment

No public comment was made.

3. Action Items

3.A. Approval of December 15, 2015 Meeting Minutes

On a motion by Kevin Walthers, seconded by Michael Black, the Foundation board voted to approve the minutes of the December 15, 2015 board meeting as submitted. (Ayes: Black, Koch, Lahr, Walthers; Noes: None; Absent: Dal Bello)

3.B. Decision on Disposition of Files Currently Retained at Kirk & Simas

On a motion by Kevin Walthers, seconded by Larry Lahr, the Foundation board approved transferring all files to the new firm, Simas Taylor LLP. (Ayes: Black, Koch, Lahr, Walthers; Noes: None; Absent: Dal Bello)

4. Information Items

4.A. Financial Report

Michael Black reviewed the balance sheet and the income statement for the Viticulture and Enology Foundation for the period ending January 31, 2016. Dr. Walthers noted that inventory is not reflected. Mr. Black will research the appropriate accounting method and reporting format.

4.B. Budget Discussion

Michael Black reviewed the budget development process for the 2016-17 fiscal year.

He discussed budgeting for program needs, such as student workers, and estimating potential income from sales and fundraising. Alfredo Koch stated that program review indicated the need for a lab tech or assistant.

#### 4.C. Donation Report

Alfredo Koch reported that the Viticulture and Enology Foundation received the following donations: \$500 from the California Strawberry Commission, \$2,000 from the Santa Barbara Vintners Foundation, \$200 from the Santa Maria Club, and \$1,000 from California Women for Agriculture.

#### 4.D. Winery Inventory Report

Michael Black reviewed the inventory report as of March 8, 2016. Dr. Walthers suggested adding a column to reflect change. Mr. Black would like it based on cost rather than price. Larry Lahr pointed out the need to reconcile physical and book inventory. Discussion followed on selling, marketing, and donating the wine.

#### 4.E. Upcoming Events

Alfredo Koch reported that the Spring Wine Sale will be held on May 7 at the AHC winery and the Rancho Vino fundraiser will be on September 10 at Presqu'ile Winery.

#### 4.F. *Name That Winery* Contest

Alfredo Koch updated the board on the campus-wide contest to name AHC's winery and wine label that was "uncorked" on February 19 and will close on March 30. All suggestions will be forwarded to the Foundation board for review and consideration.

### 5. New Business

Dr. Walthers shared that the president of Las Positas College is interested in visiting to see what we are doing. They are not a bonded winery but want graduates from their program.

Alfredo Koch explained there are six to 12 graduates per year but many students. The department has been streamlining its degrees and would like to offer a winemaking degree.

Larry Lahr suggested a future board presentation on the viticulture and enology program.

### 6. Adjournment

Alfredo Koch adjourned the meeting at 4:19 p.m.

### 7. Next Viticulture & Enology Foundation meeting will be held in June 2016.

Alfredo Koch  
Foundation President



## *AHC Viticulture & Enology Foundation*



To: Board of Directors	<b>ACTION ITEM</b>
From: Alfredo Koch, President	Date: July 12, 2016
Subject: Board Member Election	Item Number: 3.B.
	Enclosure(s): Page 1 of 1

### BACKGROUND

Former Interim Dean of Academic Affairs, Dominic Dal Bello, served as secretary to the board of directors from January through June, 2016. A permanent dean of academic affairs was hired July 1, 2016.

### FISCAL IMPACT

None.

### RECOMMENDATION

A recommendation that the board of directors elect Richard Mahon, Ph.D. as a member and secretary to the board of directors, effective July 12, 2016.



## *AHC Viticulture & Enology Foundation*



To: Board of Directors	<b>ACTION ITEM</b>
From: Alfredo Koch, President	Date: July 12, 2016
Subject: Establish a Date for the Annual Meeting	Item Number: 3.C.
	Enclosure(s): Page 1 of 1

### BACKGROUND

The bylaws state that the Board shall hold an annual meeting for the purpose of organization, selection of directors and officers, and the transaction of other business, to be held "...as shall be determined by the Board or the President, and upon prior notice of at least thirty (30) days...."

The last annual meeting was held on May 21, 2015.

### FISCAL IMPACT

None.

### RECOMMENDATION

A recommendation that the board of directors set a date and time for the annual meeting.


**AHC Viticulture & Enology Foundation**


To: Board of Directors	<b>INFORMATION ITEM</b>
From: Michael Black, Treasurer	Date: July 12, 2016
Subject: Financial Report for AHC Viticulture and Enology Foundation	Item Number: 4.A.
	Enclosure(s): Page 1 of 3

BACKGROUND

Attached are the balance and income sheets for the AHC Viticulture and Enology Foundation as of May 31, 2016.



**AHC Viticulture & Enology Fdtn  
Balance Sheet  
As of May 31, 2016**

**Assets**

Rabobank Checking	78,235
Accounts Receivable	1,050
<b>Total Assets:</b>	<b>79,285</b>

**Liabilities**

Sales Tax Payable	1,133
<b>Total Liabilities:</b>	<b>1,133</b>

**Fund Balance**

Fund Balance, July 1	3,637
Current Income(Loss)	74,515
<b>Total Fund Balance:</b>	<b>78,152</b>
<b>Total Liabilities and Fund Balance:</b>	<b>\$79,285</b>

**AHC Viticulture & Enology Fdtn  
Income Statement  
As of May 31, 2016**

**Revenue**

Contributed Gifts/Grants/Endw	59,554
Non-Cash Contribution	10,670
Sales & Commissions	31,079
Other Local Revenues	955
<b>Total Revenues:</b>	<b>102,258</b>

**Expenditures**

Office/Operational Supplies	14,360
Printing	1,881
Food Supplies	49
Indep Contractor (Individuals)	1,400
Non-Tech Licenses,Permits,Fees	1,943
Repairs(Labor-Diagnostic)	219
Equipment Rental	219
Legal Fees	659
Misc Operating Expenses	282
Fngrprnt/Bckgrnd/Psy Tst/Poly	35
Postage/Express Services	13
Bank Service Charges	20
Merchant Fees	624
Cash Over and Short	-32
Equipment	1,070
Scholarships	5,000
<b>Total Expenditures:</b>	<b>27,743</b>
<b>Net Income(Loss)</b>	<b>74,515</b>

**Fund Balance**

Fund Balance, July 1	3,637
<b>Current Balance:</b>	<b>\$78,152</b>


**AHC Viticulture & Enology Foundation**


To: Board of Directors	<b>INFORMATION ITEM</b>
From: Michael Black, Treasurer	Date: July 12, 2016
Subject: Annual Audit Report	Item Number: 4.B.
	Enclosure(s): Page 1 of 12

BACKGROUND

Michael Black will review with the board the independent auditor's report as of June 30, 2015.

**ALLAN HANCOCK COLLEGE  
VITICULTURE AND ENOLOGY FOUNDATION  
(A California Nonprofit Corporation)**

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**ANNUAL FINANCIAL REPORT  
WITH  
INDEPENDENT AUDITOR'S REPORT**

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**JUNE 30, 2015**

**ALLAN HANCOCK COLLEGE  
VITICULTURE AND ENOLOGY FOUNDATION  
(A CALIFORNIA NONPROFIT CORPORATION)**

**JUNE 30, 2015**

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Vavrinek, Trine, Day & Co., LLP  
Certified Public Accountants

VALUE THE DIFFERENCE

## INDEPENDENT AUDITOR'S REPORT

The Board of Directors  
Allan Hancock College Viticulture and Enology Foundation  
Santa Maria, California

We have audited the accompanying financial statements of the Allan Hancock College Viticulture and Enology Foundation (the Foundation) (a California nonprofit corporation), which comprise the statement of financial position as of June 30, 2015, and the related statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Allan Hancock College Viticulture and Enology Foundation as of June 30, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Vavines, Time, Day & Co., LLP*

Rancho Cucamonga, California  
December 18, 2015

**ALLAN HANCOCK COLLEGE  
VITICULTURE AND ENOLOGY FOUNDATION  
(A CALIFORNIA NONPROFIT CORPORATION)**

**STATEMENT OF FINANCIAL POSITION  
JUNE 30, 2015**

ASSETS

Current Assets

Cash and cash equivalents

\$ 3,679

LIABILITIES

Current liabilities

Accounts payable

\$ 42

NET ASSETS

Unrestricted

3,637

TOTAL LIABILITIES AND NET ASSETS

\$ 3,679

See the accompanying notes to financial statements.



**ALLAN HANCOCK COLLEGE  
VITICULTURE AND ENOLOGY FOUNDATION  
(A CALIFORNIA NONPROFIT CORPORATION)**

**STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2015**

	<u>Unrestricted</u>
Support	
Contributions	\$ 8,750
Expenses	
Program	4,118
Operating	995
Total Expenses	5,113
CHANGE IN NET ASSETS	3,637
NET ASSETS, BEGINNING OF YEAR	-
NET ASSETS, END OF YEAR	\$ 3,637

See the accompanying notes to financial statements.

**ALLAN HANCOCK COLLEGE  
VITICULTURE AND ENOLOGY FOUNDATION  
(A CALIFORNIA NONPROFIT CORPORATION)**

**STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED JUNE 30, 2015**

CASH FLOWS FROM OPERATING ACTIVITIES	
Change in net assets	\$ 3,637
Change in operating liabilities	
Accounts payable	42
Net Cash Flows From Operating Activities	3,679
NET CHANGE IN CASH AND CASH EQUIVALENTS	3,679
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	-
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 3,679

See the accompanying notes to financial statements.

**ALLAN HANCOCK COLLEGE  
VITICULTURE AND ENOLOGY FOUNDATION  
(A CALIFORNIA NONPROFIT CORPORATION)**

**STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2015**

	<u>Program</u>	<u>Operating</u>	<u>Total</u>
License fees	\$ 151	\$ 875	\$ 1,026
Office supplies	797	78	875
Printing	122	-	122
Catering	3,048	-	3,048
Professional fees	-	42	42
Total Expenses	<u>\$ 4,118</u>	<u>\$ 995</u>	<u>\$ 5,113</u>

See the accompanying notes to financial statements.

**ALLAN HANCOCK COLLEGE  
VITICULTURE AND ENOLOGY FOUNDATION  
(A CALIFORNIA NONPROFIT CORPORATION)**

**NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2015**

***NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES***

**Organization**

The Allan Hancock College Viticulture and Enology Foundation (the Foundation) (a California nonprofit corporation) was incorporated in the State of California in 2014 as a nonprofit public benefit corporation. The Foundation was organized to support Allan Hancock Joint Community College District's (the District) educational and cultural programs in areas of Agribusiness, Viticulture and Enology, as well as operate certain facilities related to such programs. The Foundation is a Voluntary Health and Welfare Organization as defined by the Financial Accounting Standards Board (FASB) Accounting Standards of Codification (ASC) Topic 958.

**Financial Statement Presentation**

The Foundation prepares its financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The financial statements include the accounts maintained by and directly under the control of the Foundation.

The accompanying financial statements are presented in accordance with FASB ASC 958-210-50. Under ASC 958-210-50, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. In addition, the Foundation is required to present a statement of cash flows. The Foundation does not use fund accounting. Revenues and expenses are recorded when incurred in accordance with the accrual basis of accounting. At fiscal year end, the Foundation only had unrestricted net assets.

The Foundation and the District are financial interrelated organizations as defined by ASC Topic 958-605, *Transfers of Assets to a Nonprofit or Charitable Trust that Holds Contributions for Others*. Under ASC Topic 958-605, the Foundation reflects contributions received for the benefit of the District as revenue in its financial statements. The expenses related to these contributions are accounted for under program and supporting services.

**Fair Value Measurements**

The fair value of equity and debt securities with readily determinable fair values approximates their respective quoted market prices. Because of the inherent uncertainty of valuation methods, those estimated values might differ significantly from those used had a market existed. All other financial instruments' fair values approximate their carrying amounts due to the short maturities of these instruments.

**Support and Expenses**

Contributions are measured at their fair value at the date of contribution and are reported as an increase in net assets. The Foundation reports gifts of cash or other assets in the category designated by the donor. The Foundation reports gifts of goods and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Absent explicit donor stipulation about where the contributions are to be spent, the Foundation reports these contributions as unrestricted.

**ALLAN HANCOCK COLLEGE  
VITICULTURE AND ENOLOGY FOUNDATION  
(A CALIFORNIA NONPROFIT CORPORATION)**

**NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2015**

**Donated Services, Goods, and Facilities**

Donated services, goods, and facilities are not reflected in the financial statements since there is no readily determined method of valuing these services.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Classification of Current and Noncurrent Assets and Liabilities**

The Foundation considers assets and liabilities that can reasonably be expected, as part of its normal operations, to be converted to cash or liquidated within twelve months of the statement of net assets date to be current. All other assets and liabilities are considered noncurrent.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of cash held in checking with maturities of less than 90 days. The Foundation maintains cash balances in financial institutions which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At June 30, 2015, the Foundation's deposits were fully insured.

**Income Taxes**

The Foundation is a charitable, not-for-profit, tax-exempt organization qualified under provisions of Section 501(c)(3) of the Internal Revenue Code and corresponding California provisions. Accordingly, no provision for income taxes has been provided in the financial statements. The Foundation has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(A)(vi). The Foundation annually files information returns, Forms 990, 199, and RRF-1, with the appropriate agencies. There was no unrelated business activity income.

The Foundation has adopted FASB ASC Topic 740 that clarifies the accounting for uncertainty in tax positions taken, or expected to be taken, on a tax return and provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Management believes that all tax positions taken to date are highly certain and, accordingly, no accounting adjustment has been made to the financial statements.

**Allocation of Functional Expenses**

The costs of providing the various programs, fundraising, and other activities have been summarized on a

**ALLAN HANCOCK COLLEGE  
VITICULTURE AND ENOLOGY FOUNDATION  
(A CALIFORNIA NONPROFIT CORPORATION)**

**NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2015**

functional basis in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and operating activities.

***NOTE 2 - UNRESTRICTED NET ASSETS***

At June 30, 2015, unrestricted net assets consisted of the following:

Unrestricted	
Undesignated	<u>\$ 3,637</u>

***NOTE 3 - SUBSEQUENT EVENTS***

The Foundation's management has evaluated events or transactions that may occur for potential recognition or disclosure in the financial statements through December 18, 2015, which is the date the financial statements were available to be issued. Management has determined that there were no subsequent events or transactions that would have a material impact on the current year financial statements.



## *AHC Viticulture & Enology Foundation*



To: Board of Directors	<b>INFORMATION ITEM</b>
From: Alfredo Koch, President	Date: July 12, 2016
Subject: Donation Report	Item Number: 4.C.
	Enclosure(s): Page 1 of 1

### BACKGROUND

The foundation has received the following donations since the last quarterly board meeting.

- 135 cases of glass bottles from Paul Wilkins of Alta Maria Winery in Santa Maria for bottling the student-produced wine.
- Various chemicals for use in the student vineyard from Crop Production Services of Santa Maria: 5 gallons Makaze, 5 gallons Forfeit 280, 5 gallons Goal 2XL, 2.5 gallons Roundup Powermax, and 30 ounces Quintec


**AHC Viticulture & Enology Foundation**


To: Board of Directors	<b>INFORMATION ITEM</b>
From: Alfredo Koch, President	Date: July 12, 2016
Subject: Winery Inventory Report	Item Number: 4.D.
	Enclosure(s): Page 1 of 2

BACKGROUND

Attached is the inventory report as of June 30, 2016.



**Allan Hancock College  
Viticulture & Enology Foundation Inventory  
Inventory Date: June 30, 2016  
(Physical Count)**

Variety		Total Count, Bottles	Retail Price per bottle	Retail Valuation
Cabernet Sauvignon Paso Robles 2014	12/case	5	18.48	\$ 92.40
Chardonnay Barrels 2014 (Oak)	12/case	240	16.63	3,991.20
Chardonnay Stainless Steel 2014	12/case	32	13.86	443.52
Pinot Noir Magnum	6/case	21	36.95	775.95
Pinot noir AHC 2014 (Estate SBC)	12/case	1,905	16.63	31,680.15
Pinot noir Rose 2014	12/case	224	13.86	3,104.64
Pinot noir Santa Rita Hills 2014	12/case	0	18.48	-
Red Wine Paso Robles 2014 (Bordeaux)	12/case	439	14.78	6,488.42
Syrah AHC 2014 (Estate Syrah)	12/case	0	18.48	-
Syrah SBC 2014	12/case	856	16.63	14,235.28
Torrontes 2014	12/case	0	13.86	-
Torrontes Rose 2014	12/case	10	13.86	138.60
<b>Total</b>		<b>3,732</b>		<b>\$ 60,950.16</b>


**AHC Viticulture & Enology Foundation**


To: Board of Directors	<b>INFORMATION ITEM</b>
From: Alfredo Koch, President	Date: July 12, 2016
Subject: Upcoming Events	Item Number: 4.E.
	Enclosure(s): Page 1 of 3

**BACKGROUND**

Save the date for the following upcoming events:

CoastHills Community Foundation Rancho Vino fundraiser on Saturday, September 10, 2016, from 6 to 8 PM at Presqu'ile Winery in Santa Maria. See attached flyer.

Wine tasting schedule for July through October is attached.

CoastHills  
COMMUNITY FOUNDATION

tenth annual  

**Rancho Vino**  
 A special event celebrating and supporting  
 the future of farming in our region

Enjoy an evening of scrumptious hors d'oeuvres by Chef Rick,  
 delicious **Presqu'ile** wines and the release of —

*Generous Harvest*

specially labeled Pinot Noir and Chardonnay — to benefit the Allan Hancock College  
 agribusiness program.

**SAVE THE DATE**

Saturday, September 10, 2016 | 6-8 p.m.

Presqu'ile Winery

5391 Presquile Drive | Santa Maria, CA 93455

\$150 per person (includes a bottle of Generous Harvest)

Tickets available online at [coasthills.coop/ranchovino](http://coasthills.coop/ranchovino)

CoastHills  
COMMUNITY FOUNDATION

For more information, contact Rebecca Alarcio, foundation director, at  
[rebecca@coasthills.coop](mailto:rebecca@coasthills.coop), or call (805) 733-7628.



PRESQU'ILE

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## Allan Hancock College Wine Tasting Schedule:

**Friday, July 22<sup>nd</sup>**

El Rancho Market

2886 Mission Dr.

Solvang

3:00 p.m. – 6:00 p.m.

**Friday in August (TBD)**

Downtown Farmers Market

Town Center West

Santa Maria

5:00 p.m. – 8:00 p.m.

**Friday, August 12<sup>th</sup>**

El Rancho Market

2886 Mission Dr.

Solvang

3:00 p.m. – 6:00 p.m.

**Saturday, September 3<sup>rd</sup>**

Boys & Girls Club of SMV Tour & Taste of the Valley

Orcutt Union Plaza

Old Town Orcutt

11:30 p.m. – 2:30 p.m.

**Friday, September 16<sup>th</sup>**

El Rancho Market

2886 Mission Dr.

Solvang

3:00 p.m. – 6:00 p.m.

**Friday, September 17<sup>th</sup>**

Santa Barbara Botanic Garden

1212 Mission Canyon Rd.

Santa Barbara

4:00 p.m. – 6:00 p.m.

**Saturday, October 8<sup>th</sup>**

Santa Barbara Vintners Celebration of Harvest

Old Mission of Santa Ines

Solvang

1:00 p.m. – 4:00 p.m.

**Friday, October 14<sup>th</sup>**

El Rancho Market

2886 Mission Dr.

Solvang

3:00 p.m. – 6:00 p.m.


***AHC Viticulture & Enology Foundation***


To: Board of Directors	<b>INFORMATION ITEM</b>
From: Alfredo Koch, President	Date: July 12, 2016
Subject: Presentation to the Board of Trustees	Item Number: 4.F.
	Enclosure(s): Page 1 of 1

**BACKGROUND**

At the meeting on March 16, 2016, Larry Lahr suggested a presentation to the board of trustees on the viticulture and enology program.



To: Board of Directors	<b>INFORMATION ITEM</b>
From: Alfredo Koch, President	Date: July 12, 2016
Subject: <i>Name That Winery</i> Contest	Item Number: 4.G.
	Enclosure(s): Page 1 of 4

### BACKGROUND

Andrew Masuda from the Public Affairs office will present the attached recap of suggestions that were submitted for the campus-wide contest that began on February 19 to name the winery and wine bottles.

- All faculty and staff, as well as a select number of students, were invited to come up with creative names.
- They were encouraged to think of names that reflect the college, its history, and our community.
- They were given a deadline of March 30 and informed that all suggestions will be forwarded to the AHC Viticulture and Enology Foundation Board for review and consideration.
- Public Affairs issued a reminder about the deadline in mid-March.



Name	Winery Name Suggestion	Bottle Name Suggestion	Submission Comments
Alyssa Moreno	Central Coast Wine Co. Aviators Vineyards The Captain's Cellar Hancock's Heritage House Hancock's Legacy Wine Co. Legacy Vineyards Hancock's Vineyard House Allan's Estate	Harmonics Select Hancock's Finest Explorer's Touch Captain's Finest Hancock's Legacy Coastal Legacy Allan's Select Hancock Harvest	Hancock's first instrument was a harmonica  Hancock was an explorer
Laura Reynolds		"Spike"d Wine Hancock Harvest Hancock's Hangar Hancock Field	Goes along with Captain's Reserve Based on airfield of 1954 and agricultural fields
Julia Debleds	Chez Bacchus	Velvet Wine Velvet Vines	
Nancy Meddings	Central City Wine Company Captain's Estate Winery      Hancock Estate Winery	Hancock Harvest Vintage Velero Oro Negro Hancock Scholar Vino del Colegio Costa Dorada Solus Sto Velero	Name of Hancock's ship     Means "Gold Coast" Means "Stands Alone", see picture in email Name of Hancock's ship
Kim Ensing	Coastal Valley Winery Captain's Coastal Valley Wine Co. Hancock's House of Wine Hancock Harvest House Bulldog Vintners Airfield Wine Co.	Vino Debut Bulldog Varietals Bulldog Grapevine Hancock Harvest Diamond Vines Pinot Diamond Vines Merlot Diamond Vines Varietals Diamond Reserve Vines of the Coastal Valley Diamond Vines	Vineyards are located at baseball/softball fields
Josh Ruiz	Allan Han-cork Winery		

Marian Quaid-Maltagliati	Agoston & Allan Winery and Tasting Room		Maternal grandfather was the "Father of Calif. Viticulture"
Sylvia Vargas & Peggy Warrick	Count Agoston Winery Count Agoston Haraszthy Winery Haraszthy Grandson's Winery		See above
Janet Ford	Velero Winery	Chalcedony	Original name of Hancock's ship for winery name and commissioned name as bottle name
Katherine Jaskulsky	Captain Hancock's Cellar Spike's Barrel Bulldog Ranch	Dizzy Bulldog Captain Hancock's Concerto Captain Hancock's Symphony #805 The Captain's Finest Crisp College Sunset Strawberry Sunshine Summer Stroll	
Clint Freeland	Velero Winery Velero Wines Navigator Winery Aviator Winery Mariner Winery Minerva Winery		Four of Captain Hancock's ships were named Velero  To honor the Minerva Club
Lisa Nelson	Hancock Heritage Winery		
Renee Paul	Fermentation Station Brixy Business Keeping Balance The Grape Point The Grape Divide The Wine Gap For Grapes Sake Viteno Zone		Viticulture and enology combined
Julie Kuras	Renaissance Winery		
Bettie Shaw	Alfredo's Folly	Pioneer Red Pilot's Rose	
Armida Velasquez	Allan Hancock Heritage Winery La Bodega del Bulldog		Means "the Bulldog's winery"



Laura Schaaf	Dreamfields		Originally built on the Hancock Field, Allan Hancock studied viticulture; college motto is, "Start here, go anywhere;" Hancock is a place where dreams are made to come true
Colby Turnquist	Agoston Winery		
David Hernandez	Hancock Vineyards Taste Here. Go Anywhere! Students Savory Vineyards Vigneti di Studenti Studenti Successo Vigneti Chancellor's Specialty Winery		Italian for "Vineyards of Students" Italian for "Students Success Vineyards"
Martha Moreno		Vino de All-Han Tierra del Capitán La Tierra del Capitán Capitán Valley Wine Vino del Capitán	
Eddy Barrows		Allan	See picture and name on email
Cynthia Valdez		Vino del Capitano Bello Vino del Capitano	Means "The Captain's Wine" Means "The Captain's Fine Wine"
Mina Yavari		Sueño del Capitán	Spanish for "Captain"
Patrick McGuire		édes Tudás	Hungarian for "Sweet Knowledge" or "Sweet Skills"
Emmanuel Guerrero	Santa Maria Style Wines Ocean Breeze Winery George's Cellar		