

Allan Hancock College

Viticulture & Enology Foundation



Board of Directors Meeting

March 15, 2023

3:30 PM

Allan Hancock College
Captain's Room B102





Allan Hancock College Viticulture & Enology Foundation



Board of Directors

Quarterly Meeting

March 15, 2023

3:30 p.m. to 4:30 p.m.

Captain's Room B102

AGENDA

	<u>Page</u>	<u>Est. Time</u>
1. Call to Order		3:30 PM
2. Public Comment		
<p>This section of the agenda is intended for members of the public to address the board on items involving the foundation. Public comment not pertaining to specific agenda items is welcome under public comment. <i>Please note that Board members are prohibited by the Brown Act from responding to comments made regarding topics not on the official agenda.</i> Public comment on an agenda item or another topic must be submitted in advance, no later than one hour before the start of the meeting, on March 15, 2023, via email to: evalenzuela@hancockcollege.edu. Comments will be read by district staff for the record during the meeting.</p>		
3. Action Items		3:30 PM
3.A. Approval of December 6, 2022 Meeting Minutes	3	
<p>A recommendation that the board approve the minutes from the December 6, 2022 meeting.</p>		
3.B. Acceptance of Donations	6	
<p>A recommendation that the board approve the received donations.</p>		
3.C. 2021 Fiscal Year 2022 Tax Returns	7	
<p>A recommendation that the board review and approve the 2021 Fiscal Year 2022 tax returns as presented.</p>		
4. Information Items		3:45 PM
4.A. New Wine Labels	25	
<p>Information regarding labels for new wines Touriga and Sauvignon Blanc will be provided.</p>		

	<u>Page</u>	<u>Est. Time</u>
4.B. Estimated Wine Bottling	27	
An update on the estimated cases to be bottled will be presented.		
4.C. AHC Wine Festival Update	28	
An update regarding the AHC Wine Festival will be provided.		
4.D. Winery Board Inventory Report	29	
A report on year-to-date financial data ending January 31, 2023.		
4.E. Financial Report	32	
A report on year-to-date financial data ending January 31, 2023.		
5. New Business/Oral Reports		4:20 PM
6. Adjournment		4:30 PM

The annual meeting of the board of directors will be held on June 14, 2023.

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the associate superintendent/vice president of finance and administration's office at (805) 922-6966 ext. 3939 or email Espie Valenzuela at evalenzuela@hancockcollege.edu. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.

Kevin G. Walthers, Ph.D.
Foundation President

ALLAN HANCOCK COMMUNITY COLLEGE
Viticulture & Enology Foundation



Minutes
Board of Directors
Quarterly Meeting
Tuesday, December 6, 2022
3:30 p.m.

Kevin G. Walthers, Ph.D., Board President
 Suzanne Levy, Vice President
 Eric D. Smith, Treasurer
 Sean J. Abel, Secretary
 Alfredo Koch, Ph.D., Board Member

Allan Hancock College
 Captain's Room B102
 800 South College Drive, Santa Maria, CA 93454

1. Call to Order

Dr. Kevin G. Walthers called the meeting to order at 3:30 p.m. with the following directors present: Sean J. Abel, Alfredo Koch, Suzanne Levy and Eric D. Smith.

Absent: None

Guests present: Kelsie Norris, Keli Seyfert

Note taker: Espie Valenzuela

2. Public Comment

No public comments were received.

3. Action Items

3.A. Approval of September 21, 2022 Meeting Minutes

On a motion by Alfredo Koch seconded by Sean Abel, the board approved the minutes from the September 21, 2022 board meeting.

(Ayes: Abel, Koch, Levy, Smith, Walthers; Noes: None; Abstentions: None; Absent: None)

3.B. Acceptance of Donations

On a motion by Alfredo Koch seconded by Suzanne Levy, the board approved the donations received

(Ayes: Abel, Koch, Levy, Smith, Walthers; Noes: None; Abstentions: None; Absent: None)

3.C. Election of Directors and Officers

On a motion by Suzanne Levy seconded by Alfredo Koch, the board approved the proposed slate of directors and officers.

(Ayes: Abel, Koch, Levy, Smith, Walthers; Noes: None; Abstentions: None; Absent: None)

4. Information Items

4.A. Student Club Activities and Winery Permits

A.Koch and K. Norris provided information regarding student club activities and winery permits. The V&E faculty and staff are investigating the implications of these regulations for our college events on campus. Dr. Walthers asked S.Abel to reach out to Brian Simas for clarity in regards to events being hosted and when wine can be served.

4.B. Allan Hancock College Wine Festival Update

K. Norris said Las Positas College, MiraCosta College, CSU Fresno, and CSU Cal Poly, SLO have accepted our invitation for AHC Wine Festival scheduled June 10, 2023. Dr. Walthers added Mt. Jacinto is interested in coming. S.Abel, S.Levy, K. Norris and A.Koch will meet soon to discuss the invitation list, what kind of sponsorship is required, along with putting together an actual budget of expenses for the food, hotel, dinner, glasses, and promotional items. K. Seyfert will create a separate fund for the event.

4.C. 5K Run and Walk Fundraiser

A.Koch said the 5K Run and Walk Fundraiser will be held May 6, 2023. Monies raised at the event will go to the club and not the V&E Foundation.

4.D. 2022 Harvest Update

K. Norris provided an update regarding the production plan for the 2022 harvest.

4.E. V&E Foundation Cash Flow

K. Seyfert discussed possible short-term and long-term solutions to increase cash for the foundation. Average cash expenditures for the fiscal year are estimated in the amount of \$87,000. This fiscal year we have spent a little under \$36,000 as of November 2022. Currently, sales are steady. We need to meet budgeted sales revenue in order to meet the cash flow needs for the remainder of the fiscal year. We should look at suggestions to generate additional revenue. Another cause for cash flow decline, can be attributed to the decline in the in-kind supply and equipment donations requiring the foundation to purchase those supplies. There is the combination of lower in-kind giving and higher costs due to inflation. Analysis shows an \$8K deficit between cash inflows and outflows. K.Seyfert added the cash inflow will need to increase at least \$10K to keep the fund balance leveled. Dr. Walthers suggested selling wine at half cost and working with Campus Graphics regarding advertising to sell wine with a push in January for all who have events.

4.F. Allan Hancock College Winery Holiday Sale

K. Norris stated the AHC Winery Holiday sale starts tomorrow and will run through December 2022. The special is being offered at \$75 per half case, which is normally priced at \$103.

4.G. Audit Report for the AHC Viticulture & Enology Foundation, FY 2022

K. Seyfert presented the final audit report for the AHC Viticulture & Enology Foundation, FY 2022. The audit had no findings.

4.H. Winery Board Inventory Report

K. Seyfert presented the wine inventory report on year-to-date financial data ending October 31, 2022.

4.I. Financial Report

K. Seyfert presented the financial statements detailing the year-to-date financial data ending October 31, 2022.

5. New Business/Oral Reports

None

6. Adjournment

The next meeting of the board of directors will be held on March 15, 2023 at 3:30 p.m.

Meeting was adjourned at 4:15 p.m. on December 6, 2022. I hereby certify that the forgoing minutes are accurate and complete.

Kevin G. Walthers, Ph.D.
Board President Secretary



AHC Viticulture & Enology Foundation



To: Board of Directors	ACTION ITEM
From: Eric D. Smith, Treasurer	Date: March 15, 2023
Subject: Acceptance of Donations	Item Number: 3.B.
	Enclosure(s): Page 1 of 1

BACKGROUND

The donation(s) below are in support of the Allan Hancock College Viticulture & Enology Program. All products donated will be used in the winery and agribusiness program.

- On December 19, 2022, Tonnellerie Leroi & Charlois Cooperage donated two oak barrels that had a total value amount of \$1,100.
- On January 23, 2023, Farm Credit
- West gave a monetary donation in the amount of \$500.

FISCAL IMPACT

None

RECOMMENDATION

Staff recommends that the board of directors accept the donation(s) received.



AHC Viticulture & Enology Foundation



To: Board of Directors	ACTION ITEM
From: Eric D. Smith, Treasurer	Date: March 15, 2023
Subject: 2021 Fiscal Year 2022 Tax Returns	Item Number: 3.C.
	Enclosure(s): Page 1 of 18

BACKGROUND

As a part of the college's annual audit, the accounting firm CWDL, CPAs prepares the tax returns for the Viticulture & Enology Foundation. The firm has provided the public disclosure copy of the tax returns for the board's review and approval.

FISCAL IMPACT

None

RECOMMENDATION

Staff recommends that the board of directors approve the 2021 Fiscal Year 2022 Tax Returns.

Form **990-EZ**

Short Form
Return of Organization Exempt From Income Tax
 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
 (except private foundations)

OMB No. 1545-0047

2021

- ▶ Do not enter social security numbers on this form, as it may be made public.
- ▶ Go to www.irs.gov/Form990EZ for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

Open to Public Inspection

A For the **2021** calendar year, or tax year beginning 7/01, **2021**, and ending 6/30, **2022**

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION 800 S COLLEGE DR SANTA MARIA, CA 93454	D Employer identification number <u>46-4946687</u> E Telephone number <u>8059226966</u> F Group Exemption Number
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G Accounting Method: Cash Accrual Other (specify) ▶ _____

H Check if the organization is **not** required to attach Schedule B (Form 990).

I Website: ▶ ALLANHANCOCK.EDU/AGRIBUSINESS/VITICULTUREFOUN

J Tax-exempt status (check only one) – 501(c)(3) 501(c) () ◀(insert no.) 4947(a)(1) or 527

K Form of organization: Corporation Trust Association Other _____

L Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, column (B)) are \$500,000 or more, file Form 990 instead of Form 990-EZ. ▶ \$ 30,271.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I)
 Check if the organization used Schedule O to respond to any question in this Part I.

	Description	Line	Amount
Revenue	1 Contributions, gifts, grants, and similar amounts received	1	24,257.
	2 Program service revenue including government fees and contracts	2	6,014.
	3 Membership dues and assessments	3	
	4 Investment income	4	
	5 a Gross amount from sale of assets other than inventory	5 a	
	b Less: cost or other basis and sales expenses	5 b	
	c Gain or (loss) from sale of assets other than inventory (subtract line 5b from line 5a)	5 c	
	6 Gaming and fundraising events:		
	a Gross income from gaming (attach Schedule G if greater than \$15,000)	6 a	
	b Gross income from fundraising events (not including \$ _____ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6 b	
c Less: direct expenses from gaming and fundraising events	6 c		
d Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6 d		
	7 a Gross sales of inventory, less returns and allowances	7 a	
	b Less: cost of goods sold	7 b	
	c Gross profit or (loss) from sales of inventory (subtract line 7b from line 7a)	7 c	
	8 Other revenue (describe in Schedule O)	8	
	9 Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	30,271.
Expenses	10 Grants and similar amounts paid (list in Schedule O)	10	
	11 Benefits paid to or for members	11	
	12 Salaries, other compensation, and employee benefits	12	
	13 Professional fees and other payments to independent contractors	13	338.
	14 Occupancy, rent, utilities, and maintenance	14	
	15 Printing, publications, postage, and shipping	15	1,371.
	16 Other expenses (describe in Schedule O) SEE SCHEDULE O	16	65,613.
	17 Total expenses. Add lines 10 through 16	17	67,322.
Net Assets	18 Excess or (deficit) for the year (subtract line 17 from line 9)	18	-37,051.
	19 Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	195,973.
	20 Other changes in net assets or fund balances (explain in Schedule O)	20	
	21 Net assets or fund balances at end of year. Combine lines 18 through 20	21	158,922.

BAA For Paperwork Reduction Act Notice, see the separate instructions.

Form **990-EZ** (2021)

Part II Balance Sheets (see the instructions for Part II)

Check if the organization used Schedule O to respond to any question in this Part II

X

Table with columns (A) Beginning of year and (B) End of year. Rows include Cash, savings, and investments; Land and buildings; Other assets; Total assets; Total liabilities; Net assets or fund balances.

Part III Statement of Program Service Accomplishments (see the instructions for Part III)

Check if the organization used Schedule O to respond to any question in this Part III

Expenses

(Required for section 501 (c)(3) and 501(c)(4) organizations; optional for others.)

What is the organization's primary exempt purpose? SEE SCHEDULE O

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

Table with columns for program service description, amount, and expense category (28a, 29a, 30a, 31a, 32). Includes program title: TO SUPPORT THE EDUCATIONAL AND CULTURAL PROGRAMS IN THE AREAS OF AGRIBUSINESS, VITICULTURE AND ENOLOGY AT ALLAN HANCOCK COMMUNITY COLLEGE DISTRICT.

Part IV List of Officers, Directors, Trustees, and Key Employees (list each one even if not compensated - see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV

Table with 5 columns: (a) Name and title, (b) Average hours per week devoted to position, (c) Reportable compensation, (d) Health benefits, contributions to employee benefit plans, and deferred compensation, (e) Estimated amount of other compensation. Lists Kevin G. Walthers, Ph.D., Dr. Sean J. Abel, Eric D. Smith, Alfredo Koch, Ph.D., and Suzanne Levy Ed. D.

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V. SEE SCH O

33 Did the organization engage in any significant activity not previously reported to the IRS?
34 Were any significant changes made to the organizing or governing documents?
35a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities?
35b If 'Yes' to line 35a, has the organization filed a Form 990-T for the year?
35c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year?
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year?
37a Enter amount of political expenditures, direct or indirect, as described in the instructions.
37b Did the organization file Form 1120-POL for this year?
38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee; or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?
38b If 'Yes,' complete Schedule L, Part II, and enter the total amount involved.
39 Section 501(c)(7) organizations. Enter:
39a Initiation fees and capital contributions included on line 9
39b Gross receipts, included on line 9, for public use of club facilities
40a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under:
40b Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ?
40c Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958.
40d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization.
40e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction?
41 List the states with which a copy of this return is filed

42a The organization's books are in care of KELI SEYFERT Telephone no. (805) 922-6966
Located at 800 S COLLEGE DR SANTA MARIA CA ZIP + 4 93454

42b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country?
42c At any time during the calendar year, did the organization maintain an office outside the United States?
See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).

43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here
and enter the amount of tax-exempt interest received or accrued during the tax year.

44a Did the organization maintain any donor advised funds during the year?
44b Did the organization operate one or more hospital facilities during the year?
44c Did the organization receive any payments for indoor tanning services during the year?
44d If 'Yes' to line 44c, has the organization filed a Form 720 to report these payments?
45a Did the organization have a controlled entity within the meaning of section 512(b)(13)?
45b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)?

	Yes	No
46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I.....		X

Part VI Section 501(c)(3) Organizations Only

All section 501(c)(3) organizations must answer questions 47-49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI.....

	Yes	No
47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II.....		X
48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E.....		X
49 a Did the organization make any transfers to an exempt non-charitable related organization?.....		X
49 b If 'Yes,' was the related organization a section 527 organization?.....		
50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees, and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'		

(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC/1099-NEC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
NONE				

f Total number of other employees paid over \$100,000 ▶

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'

(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation
NONE		

d Total number of other independent contractors each receiving over \$100,000..... ▶

52 Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations must attach a completed Schedule A ▶ Yes No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date
	ERIC D. SMITH Type or print name and title	VICE PRESIDENT

Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	JOHN DOMINGUEZ, CPA	JOHN DOMINGUEZ, CPA			P01955973
	Firm's name ▶ CWDL, CPAS	Firm's address ▶ 5151 MURPHY CANYON RD, STE 135 SAN DIEGO, CA 92123		Firm's EIN ▶ 95-3606498	Phone no. (858) 565-2700

May the IRS discuss this return with the preparer shown above? See instructions ▶ Yes No

SCHEDULE A
(Form 990)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Name of the organization ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION	Employer identification number 46-4946687
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Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants'.)	14,265.	44,837.	119,384.	51,739.	24,257.	254,482.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						0.
3 The value of services or facilities furnished by a governmental unit to the organization without charge.						0.
4 Total. Add lines 1 through 3.	14,265.	44,837.	119,384.	51,739.	24,257.	254,482.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f).						0.
6 Public support. Subtract line 5 from line 4.						254,482.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
7 Amounts from line 4.	14,265.	44,837.	119,384.	51,739.	24,257.	254,482.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources.						0.
9 Net income from unrelated business activities, whether or not the business is regularly carried on.						0.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						0.
11 Total support. Add lines 7 through 10.						254,482.
12 Gross receipts from related activities, etc. (see instructions)					12	0.
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2021 (line 6, column (f), divided by line 11, column (f)).	14	100.00 %
15 Public support percentage from 2020 Schedule A, Part II, line 14.	15	99.90 %

16a **33-1/3% support test—2021.** If the organization did not check the box on line 13, and line 14 is 33-1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization. ▶

b **33-1/3% support test—2020.** If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization. ▶

17a **10%-facts-and-circumstances test—2021.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization. ▶

b **10%-facts-and-circumstances test—2020.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization. ▶

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions. ▶

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants'.)						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3 Gross receipts from activities that are not an unrelated trade or business under section 513.						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						
5 The value of services or facilities furnished by a governmental unit to the organization without charge.						
6 Total. Add lines 1 through 5.						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons.						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
c Add lines 7a and 7b.						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
9 Amounts from line 6.						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources.						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975.						
c Add lines 10a and 10b.						
11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on.						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**. ▶

Section C. Computation of Public Support Percentage

15 Public support percentage for 2021 (line 8, column (f), divided by line 13, column (f)).	15	%
16 Public support percentage from 2020 Schedule A, Part III, line 15.	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2021 (line 10c, column (f), divided by line 13, column (f)).	17	%
18 Investment income percentage from 2020 Schedule A, Part III, line 17.	18	%

19a 33-1/3% support tests—2021. If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. ▶

b 33-1/3% support tests—2020. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. ▶

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions. ▶

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If 'Yes,' explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If 'Yes,' answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If 'Yes,' describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ('foreign supported organization')? <i>If 'Yes' and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If 'Yes,' explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If 'Yes,' answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If 'Yes,' provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If 'Yes,' complete Part I of Schedule L (Form 990).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? <i>If 'Yes,' complete Part I of Schedule L (Form 990).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If 'Yes,' provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If 'Yes,' provide detail in Part VI.</i>		
c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If 'Yes,' provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If 'Yes,' answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?	11a	
b A family member of a person described on line 11a above?	11b	
c A 35% controlled entity of a person described on line 11a or 11b above? If 'Yes' to line 11a, 11b, or 11c, provide detail in Part VI .	11c	

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If 'No,' describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1	
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2	

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1	

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1	
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	2	
3 By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played in this regard.	3	

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).			
2 Activities Test. Answer lines 2a and 2b below.		Yes	No
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a		
b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b		
3 Parent of Supported Organizations. Answer lines 3a and 3b below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If 'Yes' or 'No,' provide details in Part VI .	3a		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in Part VI the role played by the organization in this regard.	3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A – Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B – Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C – Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

BAA

Schedule A (Form 990) 2021

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D – Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required – provide details in Part VI)	5
6	Other distributions (describe in Part VI). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	8
9	Distributable amount for 2021 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E – Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2021	(iii) Distributable Amount for 2021
1 Distributable amount for 2021 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2021 (reasonable cause required – explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2021			
a From 2016			
b From 2017			
c From 2018			
d From 2019			
e From 2020			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2021 distributable amount			
i Carryover from 2016 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2021 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2021 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2021, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2021. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2022. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2017			
b Excess from 2018			
c Excess from 2019			
d Excess from 2020			
e Excess from 2021			

BAA

Schedule A (Form 990) 2021

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Schedule B (Form 990)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

Attach to Form 990 or Form 990-PF. Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

Name of the organization: ALLAN HANCOCK COLLEGE VITICULTURE & ENOLOGY FOUNDATION; Employer identification number: 46-4946687

Organization type (check one):

Filers of:

Section:

- Form 990 or 990-EZ: [X] 501(c)(3) (enter number) organization; [] 4947(a)(1) nonexempt charitable trust not treated as a private foundation; [] 527 political organization; Form 990-PF: [] 501(c)(3) exempt private foundation; [] 4947(a)(1) nonexempt charitable trust treated as a private foundation; [] 501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

- [] For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- [X] For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.
[] For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering 'N/A' in column (b) instead of the contributor name and address), II, and III.
[] For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year. > \$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

Name of organization ALLAN HANCOCK COLLEGE VITICULTURE &	Employer identification number 46-4946687
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	VINTRACE WINERY SOFTWARE 548 MARKET STREET #62071 SAN FRANCISCO, CA 94104	\$ 16,710.	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
---	-----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
---	-----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
---	-----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
---	-----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
---	-----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
---	-----	\$ -----	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization ALLAN HANCOCK COLLEGE VITICULTURE &	Employer identification number 46-4946687
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Part II **Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
1	SOFTWARE ----- ----- -----	\$ 16,710.	7/01/21
-----	----- ----- -----	\$ -----	-----
-----	----- ----- -----	\$ -----	-----
-----	----- ----- -----	\$ -----	-----
-----	----- ----- -----	\$ -----	-----
-----	----- ----- -----	\$ -----	-----
-----	----- ----- -----	\$ -----	-----

Name of organization ALLAN HANCOCK COLLEGE VITICULTURE &	Employer identification number 46-4946687
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Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this information once. See instructions.)..... ▶\$ _____ N/A
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
N/A			
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee	

**SCHEDULE O
(Form 990)**

Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or Form 990-EZ.

2021

▶ Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization **ALLAN HANCOCK COLLEGE VITICULTURE &
ENOLOGY FOUNDATION**

Employer identification number
46-4946687

**FORM 990-EZ, PART I, LINE 16
OTHER EXPENSES**

ADVERTISING AND PROMOTION.....	\$	1,198.
BANK AND MERCHANT FEES.....		1,715.
CONFERENCES, CONVENTIONS, AND MEETINGS.....		3,152.
EQUIPMENT.....		8,504.
FOOD SUPPLIES.....		1,348.
LOSS-DISPOSAL.....		4,294.
NOT-TECH LICENSES, PERMIS, FEE.....		1,027.
OFFICE EXPENSES.....		18,424.
RECONCILIATION.....		47.
REPAIRS & MAINTENANCE.....		5,070.
SALES/USE TAX EXPENSE.....		531.
SERVICE CONTRACTS.....		504.
TECHNOLOGY SERVICES.....		19,799.
TOTAL	\$	65,613.

**FORM 990-EZ, PART II, LINE 24
OTHER ASSETS**

	<u>BEGINNING</u>	<u>ENDING</u>
INVENTORY.....	\$ 120,128.	\$ 114,089.
DEFERRED CROP COSTS.....	24,047.	0.
PREPAID EXPENSSE.....	1,413.	1,200.
ACCOUNTS RECEIVABLE.....	0.	1,439.
TOTAL	\$ 145,588.	\$ 116,728.

**FORM 990-EZ, PART II, LINE 26
TOTAL LIABILITIES**

	<u>BEGINNING</u>	<u>ENDING</u>
ACCOUNTS PAYABLE.....	\$ 5,521.	\$ 2,526.
TOTAL	\$ 5,521.	\$ 2,526.

FORM 990-EZ, PART III - ORGANIZATION'S PRIMARY EXEMPT PURPOSE

TO SUPPORT THE EDUCATIONAL AND CULTURAL PROGRAMS IN THE AREAS OF AGRIBUSINESS, VITICULTURE AND ENOLOGY AT ALLAN HANCOCK COMMUNITY COLLEGE DISTRICT.

FORM 990-EZ, PART V - REGARDING TRANSFERS ASSOCIATED WITH PERSONAL BENEFIT CONTRACTS

- (A) DID THE ORGANIZATION, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT?..... NO
- (B) DID THE ORGANIZATION, DURING THE YEAR, PAY PREMIUMS, DIRECTLY OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT?..... NO



To: Board of Directors	INFORMATION ITEM
From: Sean J. Abel, Secretary	Date: March 15, 2023
Subject: New Wine Labels	Item Number: 4.A.
	Enclosure(s): Page 1 of 2

BACKGROUND

We have put together two new labels for two new wines we are producing this year. We also would like to make changes to the back labels of all of the wines. Examples of the labels are shown below.

2021 Touriga



2022 Sauvignon Blanc



Current Back Label

New Back Label

Our Albariño comes from grapes grown in our Allan Hancock College campus vineyard located in northern Santa Barbara County. This wine has aromas of pear and apple. The palate is full of bright acidity and flavors of sweet lemon and stone fruit. Enjoy!



FRUIT	
BODY	
TANNIN	
ACIDITY	



PAIR WITH
white fish meals, Gouda cheese or a Caesar salad.

Produced & bottled by
Allan Hancock College
Viticulture & Enology Foundation
Santa Maria, CA 93454



For more information about this wine visit,
www.hancockcollege.edu/winery

CONTAINS SULFITES 750_{ML}

GOVERNMENT WARNING: (1) ACCORDING TO THE SURGEON GENERAL, WOMEN SHOULD NOT DRINK ALCOHOLIC BEVERAGES DURING PREGNANCY BECAUSE OF THE RISK OF BIRTH DEFECTS. (2) CONSUMPTION OF ALCOHOLIC BEVERAGES IMPAIRS YOUR ABILITY TO DRIVE A CAR OR OPERATE MACHINERY, AND MAY CAUSE HEALTH PROBLEMS.

Artwork by Felicia Kincaid — AHC Alumna

2022 Sauvignon Blanc

*Neutral Oak & Stainless Steel
North Fork Vineyard*



Allan Hancock College proudly operates one of the few bonded wineries on a California college campus. Our winery is both a commercial production facility and an educational platform.

Student involvement is key to the wine making process; from managing the vineyard, to harvesting the grapes, to producing the wine and selling the final product.

Our winning combination of academic learning and hands-on experience is best experienced by enjoying a glass of our fine wines.

Visit our website for tasting room hours and to purchase wines.

Produced & bottled by
Allan Hancock College
Viticulture & Enology Foundation
Santa Maria, CA 93454
www.hancockcollege.edu/winery

CONTAINS SULFITES 750_{ML}

GOVERNMENT WARNING: (1) ACCORDING TO THE SURGEON GENERAL, WOMEN SHOULD NOT DRINK ALCOHOLIC BEVERAGES DURING PREGNANCY BECAUSE OF THE RISK OF BIRTH DEFECTS. (2) CONSUMPTION OF ALCOHOLIC BEVERAGES IMPAIRS YOUR ABILITY TO DRIVE A CAR OR OPERATE MACHINERY, AND MAY CAUSE HEALTH PROBLEMS.

Artwork by Jill Thayer — AHC Faculty | @jillthayerphd



AHC Viticulture & Enology Foundation



To: Board of Directors	INFORMATION ITEM
From: Sean J. Abel, Secretary	Date: March 15, 2023
Subject: AHC Estimated Bottling	Item Number: 4.B.
	Enclosure(s): Page 1 of 1

BACKGROUND

Below are the varietals and estimated cases to be bottled on May 16, 2023. The 2022 red wines will be evaluated closer to the bottling and may be bottled at a later date. Some of the gallons may change due to blending. The 2022 Cabernet Sauvignon and 2022 Syrah will continue to age in barrel and be bottled next year.

AHC Estimated Bottling	Gross Gal	Gal after Loss (10%)	Final Estimated Cases
Updated: 02/23/2023			
Varietal			
2022 Chardonnay	131	117.9	50
2022 Albariño	75	67.5	28
2022 Torrontés	41	36.9	16
2022 Sauvignon Blanc	91	81.9	34
2022 Rose	110	99	42
2022 Pinot Noir	398	358.2	151
2022 Malbec	164	147.6	62
2021 Cabernet Sauvignon	156	140.4	59
2021 Syrah	177	159.3	67
2021 Red Blend	59	53.1	22
2021 Touriga	59	53.1	22
TOTALS	1461	1314.9	553

To be bottled later	Gross Gal	Gal after Loss (10%)	Final Estimated Cases
Updated: 02/23/2023			
Varietal			
2022 Syrah	177	159.3	67
2022 Cabernet Sauvignon	59	53.1	22
2021 Blanc de Blanc	60	54	23
TOTALS	296	266.4	112



AHC Viticulture & Enology Foundation



To: Board of Directors	INFORMATION ITEM
From: Sean J. Abel, Secretary	Date: March 15, 2023
Subject: AHC Wine Festival Update	Item Number: 4.C.
	Enclosure(s): Page 1 of 1

An update on the West Coast College and University Wine Festival will be presented. The possible venue will be in between buildings A and B in Santa Maria. Thus far, the following have accepted to participate:

Food Vendors

The Salty Brigade
Cups and Crumbs
Babé Farms
The Hitching Post

Wineries

Casa Dumetz Wines
Larner Winery
Cal Poly, SLO
Fresno State
Las Positas
Mira Costa
Mt. San Jacinto
Napa Valley
AHC Winery



AHC Viticulture & Enology Foundation



To: Board of Directors	INFORMATION ITEM
From: Eric D. Smith, Treasurer	Date: March 15, 2023
Subject: Winery Board Inventory Report	Item Number: 4.D.
	Enclosure(s): Page 1 of 3

BACKGROUND

Attached are the winery board inventory reports for the AHC Viticulture and Enology Foundation as of January 31, 2023.

Allan Hancock College Viticulture & Enology Foundation
Board Inventory Report - Bottled Wines
January 31, 2023

Vintage/Varietal	FY23 Beginning Inventory (Bottles)	Minus: YTD Sales	Minus: YTD Donations	Minus: YTD Winery Use	Plus/Minus: YTD Adjustments	Plus: YTD Inventory Additions	FY23 Ending Inventory (Bottles)	Cost per Bottle	FY23 Ending Inventory Cost Value	Retail Cost per Bottle	FY23 Ending Retail Cost Value
2017 Sparkling Wine	265	-132	-8	-34	0	0	91	7.96	724.62	20.00	1,820.00
2017 Sparkling Wine (2nd Bottling)	225	0	0	0	0	0	225	7.95	1,787.93	20.00	4,500.00
2018 Bordeaux (Blend)	969	-278	-6	-19	0	0	666	8.04	5,352.09	12.00	7,992.00
2018 Torrontes (Old)	13	-11	0	-2	0	0	0	4.42	0.00	15.00	-
2018 Centennial Sparkling 1.5 L	43	-31	0	-2	0	0	10	17.01	170.11	45.00	450.00
2019 Cabernet Sauvignon	1,369	-240	-7	-15	0	0	1,107	8.08	8,939.91	18.00	19,926.00
2019 Chardonnay	6	-3	-1	-2	0	0	0	8.61	0.00	15.00	-
2019 Grenache	23	-23	0	0	0	0	0	8.26	0.00	18.00	-
2019 Merlot	337	-114	0	-6	0	0	217	7.53	1,634.90	18.00	3,906.00
2019 Syrah	623	-319	-5	-37	0	0	262	6.97	1,825.67	20.00	5,240.00
2019 Torrontes	338	-69	-16	-17	0	0	236	12.39	2,923.72	15.00	3,540.00
2020 Albarino	125	-92	0	-33	0	0	0	15.42	0.00	15.00	-
2020 Cabernet Sauvignon	0	0	0	-2	0	600	598	14.45	8,643.90	18.00	10,764.00
2020 Chardonnay	748	-269	-20	-30	0	0	429	14.90	6,390.91	15.00	6,435.00
2020 Pinot Noir	771	-424	-36	-50	0	0	261	13.69	3,574.02	20.00	5,220.00
2020 Syrah	0	0	0	-2	0	680	678	12.91	8,755.58	20.00	13,560.00
2021 Albarino	0	-58	0	-3	0	408	347	7.29	2,528.24	15.00	5,205.00
2021 Chardonnay	0	0	0	-3	0	360	357	8.26	2,947.33	15.00	5,355.00
2021 Malbec	0	-231	-6	-16	0	588	335	7.85	2,628.93	20.00	6,700.00
2021 Pinot Noir	0	0	0	-5	0	1,722	1,717	7.34	12,595.45	20.00	34,340.00
2021 Pinot Rose	0	-77	-7	-14	0	360	262	7.31	1,915.76	15.00	3,930.00
2021 Torrontes	0	0	0	-2	0	309	307	8.13	2,496.16	15.00	4,605.00
2021 Zinfandel	0	-23	0	-4	0	288	261	7.51	1,959.09	18.00	4,698.00
Total Number of Bottles	5,855	-2,394	-112	-298	0	5,315	8,366				
Cost Value Totals	\$ 58,467.39	\$ (24,154.75)	\$ (1,299.30)	\$ (3,171.00)	\$ -	\$ 47,951.98	\$ 77,794.36		\$ 77,794.36		\$ 148,186.00

Allan Hancock College Viticulture & Enology Foundation					
Board Inventory Report - Bulk Wines					
January 31, 2023					
Vintage/Varietal	Beginning Inventory Bulk Gallons	Ending Inventory Bulk Gallons	FY23 Ending Inventory Cost Value	FY23 Ending Inventory Cost/Gallon	FY23 Ending Inventory Cost Value (Case Equivalent)
2019 Blanc de Noir (Sparkling)	25.56	25.56	698.12	27.31	65.00
2020 Cabernet Sauvignon	17.0	0.0	-	-	-
2020 Cabernet Sauvignon (North Fork Vineyard)	118.0	0.0	-	-	-
2020 Malbec	12.5	4.0	114.78	28.70	68.29
2020 Syrah	137.0	0.0	-	-	-
2021 Albarino	85.3	0.0	-	-	-
2021 Cabernet Sauvignon	59.0	59.0	1,524.46	25.84	61.50
2021 Cabernet Sauvignon	100.5	97.0	2,868.09	29.57	70.37
2021 CHardonnay	81.2	0.0	-	-	-
2021 CHardonnay Sparkling Cuvee	60.0	60.0	1,464.58	24.41	58.10
2021 GrenaChe	163.0	156.5	3,945.35	25.21	60.00
2021 Malbec (Triple T Vineyard - Happy Canyon)	139.0	0.0	-	-	-
2021 Pinot Noir	354.0	0.0	-	-	-
2021 Pinot Noir Rose	75.0	0.0	-	-	-
2021 Red Field Blend	59.0	59.0	2,067.11	35.04	83.39
2021 Syrah	236.0	236.0	5,559.30	23.56	56.06
2021 Syrah Rose	2.5	0.0	-	-	-
2021 Torrontes	70.0	0.0	-	-	-
2021-Touriga	59.0	59.0	1,399.29	23.72	56.45
2021 Zinfandel (Agitated Acres-Paso Robles)	61.0	0.0	-	-	-
2022 Albarino	0.0	75.0	1,157.83	15.44	36.74
2022 Cabernet Sauvignon	0.0	59.0	874.84	14.83	35.29
2022 CHardonnay	0.0	131.0	2,336.08	17.83	42.44
2022 Grenache	0.0	59.0	1,053.13	17.85	42.48
2022 Malbec (A)	0.0	94.0	1,234.51	13.13	31.26
2022 Malbec (B)	0.0	70.0	996.65	14.24	33.89
2022 Malbec Rose	0.0	15.0	254.16	16.94	40.33
2022 Pinot Noir	0.0	49.0	736.38	15.03	35.77
2022 Pinot Noir	0.0	118.0	1,745.38	14.79	35.20
2022 Pinot Noir	0.0	177.0	2,934.33	16.58	39.46
2022 Pinot Noir	0.0	59.0	1,260.99	21.37	50.87
2022 Pinot Rose	0.0	78.0	1,181.83	15.15	36.06
2022 Pinot Rose	0.0	20.0	317.70	15.89	37.81
2022 Sauvignon Blanc	59.0	92.3	1,553.18	16.84	40.07
2022 Syrah	0.0	177.0	2,614.93	14.77	35.16
2022 Syrah Rose	0.0	26.5	435.98	16.45	39.16
2022 Torrontes	0.0	41.0	621.27	15.15	36.06
Total number of Gallons	1,973.56	2,096.81			
Cost Value Totals			\$ 40,950.24	\$ 19.53	\$ 46.48



AHC Viticulture & Enology Foundation



To: Board of Directors	INFORMATION ITEM
From: Eric D. Smith, Treasurer	Date: March 15, 2023
Subject: Financial Report	Item Number: 4.E.
	Enclosure(s): Page 1 of 3

BACKGROUND

Attached are the income statement and balance sheets for the AHC Viticulture and Enology Foundation as of January 31, 2023.

AHC Viticulture & Enology Foundation
Statement of Financial Position
For The Period Ending 01/31/2023

Assets

Claim on Cash	36,981
Cash on Hand	100
Charge Sale Clearing Account	198
Inventory-Bulk Wine	40,950
Inventory-Bottled Wine	77,794
Total Assets:	<u>156,024</u>

Liabilities

Sales Tax Payable	178
Total Liabilities:	<u>178</u>

Fund Balance

Fund Balance, July 1	158,922
Current Income (Loss)	(3,077)
Total Fund Balance:	<u>155,846</u>
Total Liabilities and Fund Balance:	<u>156,024</u>

AHC Viticulture & Enology Foundation
Statement of Operations
For The Period Ending 01/31/2023

Revenue

Contributions, Gifts, Grants & Endowments	2,015
Non Cash Contribution	13,693
Other Local Revenues	176
Net Revenue	15,884

Wine Operations

Shipping Fee Revenue	620
Sales and Commission	42,952
Sales Discounts	(14,231)
Net Sales	29,341

Cost of Goods Sold	(28,576)
Gross Profit (Loss)	765
Gross Profit Margin	2.6%

Total Revenues 16,649

Expenditures

Office/Operational Supplies	14,970
In Kind Supply Expense	1,078
Inventory Allocation Expense	(33,231)
Non Instr Printing	2,352
Food - Business Meetings/Events	1,105
Service Contracts (Businesses)	14,915
Travel - All Travel Costs	2,491
Non-Tech Licenses, Permits, Fees	287
In Kind-Software/Technology Licenses	11,515
Facility Leases	100
Land Lease	400
Repairs (Labor-Diagnostic)	175
Sales Tax Expense	255
Postage/Express Services	558
Freight	150
Merchant Fees	1,506
Cash Over and Short	0
Equipment-In Kind	1,100
Total Expenditures	19,726
Net Income (Loss)	(3,077)

Fund Balance

Fund Balance, July 1	158,922
Current Balance	<u>\$155,846</u>