

A Meeting of the Finance Committee
September 13, 2017 ❖ 3 P.M.

Allan Hancock College -Building B 102 (Captain's Room)
800 South College Drive, Santa Maria, California 93454

AGENDA

- 1. **Call to Order**
- 2. **Roll Call**
- 3. **Public Comment**

Public comment not pertaining to specific agenda items is welcome at this time. If you wish to speak to any item listed, please complete a Request to Speak Card available from the executive director. It is suggested that speakers limit themselves to 5 minutes.

4. **Approval of Agenda (ACTION)**

4.A. Agenda for September 13, 2017

5. **Approval of Minutes (ACTION)**

Page

5.A. Minutes of June 19, 2017 (Present: M. Black, T. Lopez, G. Owen, R. Velasco) **1 - 4**

6. **Hancock Promise Fund – Santa Barbara Foundation Presentation –Jan Campbell & Lynette Muscio**

7. **Review and Approval of Financial Statements (ACTION)**

| | |
|---|----------------|
| 6.A. Check Registers – 5/31/2017, 6/30/2017, 7/31/2017 | 5 - 21 |
| 6.B. Contributions Report – 6/30/2017 and 7/31/2017 | 22 - 23 |
| 6.C. Contributions greater than \$1,000 for fiscal year 2016-17 | 24 - 26 |
| 6.C. Statement of Operations – 6/30/2017 and 7/31/2017 | 27 - 28 |
| 6.D. Balance Sheet – 6/30/2017 and 7/31/2017 | 29 - 30 |
| 6.E. Portfolio Summary – Fiscal year 2017-18 | 31 |
| 6.F. General Operations Budget – 6/30/2017 and 7/31/2017 | 32 - 33 |

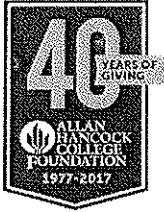
8. **Committee Business**

| | |
|---|-----------|
| 7.A. Discussion of Foundation Operating Budget and Fund Accounting Procedures | 34 |
| 7.B. Boyd Funds – Analysis for Fine Arts Use, M. Black (ACTION) | 35 |
| 7.C. Gala Budget Update | 36 |
| 7.D. Hancock Promise Fund (ACTION) | 37 |

8. **Date for Next Regular Finance Committee Meeting - TBD**

9. **Adjournment of Finance Committee (ACTION)**

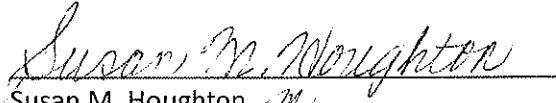
In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Allan Hancock College Foundation office at (805) 925-2004. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.



A Meeting of the Finance Committee
September 13, 2017 ❖ 3 P.M.

Allan Hancock College -Building B 102 (Captain's Room)
800 South College Drive, Santa Maria, California 93454

AGENDA



Susan M. Houghton
Executive Director, College Advancement

Committee Members:

Guy Walker, Treasurer
Michael Black, AHC Associate Superintendent/Vice President, Finance and Administration
Tom Lopez, Director
Glenn Owen, Director
Lee-Volker Cox, Director
Rick Velasco, Director

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The mission of the Allan Hancock College Foundation is to operate for the advancement of education by raising funds and building community support to meet the needs of the college in the areas of scholarships, capital/infrastructure projects and program support.

**ALLAN HANCOCK COLLEGE FOUNDATION
FINANCE COMMITTEE MEETING
Minutes of June 19, 2017**

A regular meeting of the Finance Committee was held on Monday, June 19, 2017, at 3:00 p.m. at Allan Hancock College, 800 South College Drive, building B102 – Captain’s Room, Santa Maria, California.

1. MEETING CALLED TO ORDER

The meeting was called to order at 3:01 p.m. by Foundation Board Treasurer Guy Walker.

2. ROLL CALL

Finance Committee members present: M. Black, T. Lopez, G. Owen, G. Walker, R. Velasco

Finance Committee members absent: L-V. Cox

College Staff present: S. Houghton, K. Seyfert

Foundation Staff present: M. Cox

3. PUBLIC COMMENT

There were no requests from the public to address this meeting.

4. APPROVAL OF AGENDA (ACTION)

Director Walker asked committee members to review the agenda for today’s meeting and called for a motion to approve as submitted.

MOTION: On a motion by Director Velasco, seconded by Director Lopez, the agenda was approved on a roll call vote:

Ayes: M. Black, T. Lopez, G. Owen, G. Walker, R. Velasco

Noes: None

Abstentions: None

5. APPROVAL OF MINUTES (ACTION)

5.A. Minutes of September 16, 2016

Director Walker asked committee members to review the minutes of September 16, 2016, and called for a motion to approve.

Motion: On a motion by Director Black, seconded by Director Walker, the minutes were approved as submitted.

Ayes: M. Black, T. Lopez, G. Owen, G. Walker, R. Velasco

Noes: None

Abstentions: None

5.B. Corrected notes of March 16, 2017

Director Walker asked committee members to review the notes of March 16, 2017, and called for a motion to approve. Director Owen requested two modifications to the Notes of March 16, 2017, as follows, 1) changed from *notes* to *minutes*, and 2) the *regular* meeting be modified to *special* meeting. Staff noted the corrections.

Motion: On a motion by Director Owen, seconded by Director Velasco, the Finance Committee approved the minutes of the March 16, 2017, meeting as corrected.

Ayes: M. Black, T. Lopez, G. Owen, G. Walker, R. Velasco

Noes: None

Abstentions: None

5.C. Minutes of April 5, 2017

Director Walker asked committee members to review the minutes of April 5, 2017, and called for a motion to approve. Staff noted the *notes* of the March 16, 2017, meeting would be changed to *minutes* in the minutes of April 5, 2017.

Motion: On a motion by Director Owen, seconded by Director Black, the minutes were approved as submitted.

Ayes: M. Black, T. Lopez, G. Owen, G. Walker, R. Velasco
Noes: None
Abstentions: None

6. REVIEW AND APPROVAL OF FINANCIAL STATEMENTS

6.A. Check Registers – 3/31/2017 and 4/30/2017. Director Velasco requested information on Page 11, check payable to Foodbank of Santa Barbara County, amount \$1,682.22. Ms. Houghton explained the President’s Circle sponsors the *Food Share Because We Care* program which involves food deliveries and distributions twice monthly to the Santa Maria and Lompoc campuses for students. Director Lopez requested information on page 15, check payable to CSU Chico Research Fdtn., amount \$2,500. Ms. Houghton stated the Santa Barbara Foundation funded a \$25,000 grant designated to conduct a comprehensive assessment to determine current and future needs for the agriculture career technical training and education program at AHC. Further, she stated CSU Chico Research Fdtn. was hired to conduct a survey of Central Coast’s Agriculture businesses to assess the need for AHC agriculture programs.

6.B. Contributions Report – For the period of 7/31/2016 through 4/30/2017, the total contributions were \$1,036,398. Along with the contributions report, the committee reviewed a report of donors giving gifts greater than \$1,000 for the period of 1/1/2017 through 5/31/2017. Ms. Houghton informed the committee the contributions report will be included with the financial statements at future meetings. Director Owen requested the report be ongoing with data for the full fiscal year.

6.C. Statement of Operations: For the period ending 4/30/2017, the fund balance for the period was \$24,213,337.

6.D. Balance Sheet: For the period ending 4/30/2017, the total liabilities and fund balance was \$24,229,661.

6.E. Summary of Portfolio Summary: The Portfolio Summary dated 1/1/2017 through 4/30/2017, reflects \$1,549,448 in general operations, restricted and scholarship funds; \$8,589,317 invested in endowment funds, \$14,082,102 of the *Patricia J. Boyd Fund* invested at Rabobank Wealth Management, Northern Trust and Morgan Stanley, and net assets as \$24,213,337. The committee recommended the report be consistent with the fiscal year and requested adjusting to line up with the other reports.

6.F. General Operations Budget: Ms. Houghton presented the General Operations budget dated 4/30/2017, noting the revenue as \$303,585; expenses \$263,731; and the current fund balance as \$329,620.

MOTION: On a motion by Director Owen, seconded by Director Black, the Finance Committee approved the financial statements as submitted. (Ayes: M. Black, T. Lopez, G. Owen, G. Walker, R. Velasco)

7. COMMITTEE BUSINESS

7.1. APPROVAL OF 2017-2018 GENERAL OPERATIONS BUDGET: Ms. Houghton presented the proposed general operations budget for fiscal year 2017 -2018.

Revenue

President’s Circle – Budgeted \$15,000 based on the foundation receiving 15% of 100 members at \$1,000 each.

Florence Young Endowment Proceeds – Increased from \$75,000 to \$140,000.

Transfer In – \$30,000 from the President's Circle to assist with staffing needs.

Projected Gross 40th Celebration Revenue – Ms. Houghton stated 40th GALA Celebration is in the planning stages which is scheduled for Saturday, October 21, 2017. The projected gross revenue is \$260,000 which includes six levels of sponsorships, high-end auction items, and ticket revenue. Further, Ms. Houghton described the special evening of celebration that will include a VIP reception, dinner, an entertaining program including live music and dancing. The expenses are projected at \$100,000. Tickets go on sale July 1st and will cost \$150 per person. Ms. Houghton handed out the event's projected budget for the committee's review.

Expenses

Staff Salaries & Benefits – Budget includes a full-time Administrative Assistant, step and cost of living increases for staff, and five hours per week for the Public Information Specialist to fill in while the Advancement Specialist is on leave.

The projected 2017-2018 operations revenue is \$306,565, total projected operating expenses is \$263,731, the net revenue/expense is \$42,834.

MOTION : On a motion by Director Owen, seconded by Director Velasco, the Finance Committee approved the 2017-2018 general operations budget as submitted. (Ayes: M. Black, T. Lopez, G. Owen, G. Walker, R. Velasco)

7.B. Discussion of Boyd Fund & Fire Arts Complex: Director Black stated Allan Hancock College has been approved by Governor Brown to receive \$24 million in state funding for the Fine Arts Complex project. The total project budget is \$48 million includes recital hall, visual arts, multi-media, etc. As of April, 30, 2017, the designated amount available in the Boyd for the Fine Arts Complex is \$12,015,324. The committee discussed utilizing the Boyd Fund for the proposed Fine Arts Complex and the timing.

7.C. Discussion of Fee Structure -Foundation Gifts: Ms. Houghton reviewed the fee schedule of several California Community College Foundations. The foundation receives 1.5% management fee of the value of the endowment fund for the operations of the foundation. Recently, the endowment funding policy's review date of June 30 was changed to November 30, which determines endowment funding for scholarships and programs. At this point, the committee would like to see the impact of funding review date. The committee may change the fee structure in the future.

7.D. Heritage Oaks Bank Student Emergency Cards (ACTION): The foundation administers the restricted *Student Emergency* fund. The purpose of the fund is to provide assistance to students with hardships related to unexpected emergencies. To date, the foundation has purchased over \$11,000 in prepaid VISA debit cards from Heritage Oaks Bank who waived the card's bank fees. Heritage Oaks Bank was recently purchased by Pacific Premier Bank. The foundation has been notified that the new bank can no longer provide the prepaid cards.

Foundation staff is in the process of researching a new bank to purchase the prepaid VISA cards. Director Velasco volunteered to follow-up with CoastHills Credit Union, and inquire about allowing the foundation to purchase prepaid cards without incurring fees.

The foundation has an open savings account at Pacific Premier Bank formerly Heritage Oaks Bank used for purchasing the prepaid VISA cards. Staff recommended the account be closed.

MOTION : On a motion by Director Velasco, seconded by Director Lopez, the Finance Committee approved closing the savings account held at Pacific Premier Bank formerly Heritage Oaks Bank. (Ayes: M. Black, T. Lopez, G. Owen, G. Walker, R. Velasco)

7.D. Two New Fund Agreements: Ms. Houghton reviewed two new fund agreements the foundation received: 1) *The Vicki L. Teal Memorial Endowed Nursing Scholarship*, amount \$12,000, established by Mr. Charles M. Teal in memory of his daughter. Mr. Teal also provided a \$1,000 scholarship gift to be awarded in May 2018. 2) *The Ayleen Melsheimer Memorial Scholarship Endowment*, amount \$30,000, established by Mr. Eric Melsheimer in memory of his daughter. The endowment will also provide an annual scholarship for nursing students. Mr. Melsheimer provided \$2,000 for scholarships to be awarded in May 2017 and May 2018.

8. DATE FOR NEXT REGULAR FINANCE COMMITTEE MEETING

The committee scheduled the next Finance Committee meeting for Wednesday, September 13, 2017, at 3:00 PM.

9. ADJOURNMENT

With no further business to bring before the Finance Committee, the meeting was adjourned at 4:55 PM

MOTION: On a motion by Director Walker, seconded by Director Velasco, the meeting was adjourned at 4:55 PM (Ayes: M. Black, T. Lopez, G. Owen, G. Walker, R. Velasco); Noes: None; Abstentions: None)

Allan Hancock College Foundation
Check Register
Check Dates from 5/1/2017 to 5/31/2017

| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|----------------------------------|--------------------------------|---------------|-----------|--------|----------|
| AHC - Student Clubs | AGS Aquarius Support | 83122150 5850 | 500.00 | | |
| | | | 500.00 | FN | 00018525 |
| ALL AMERICAN SCREEN | Presidents Circle Pins | 83122150 4520 | 276.48 | | |
| | 40th Anniversary Pins | 83122576 4520 | 589.25 | | |
| | | | 865.73 | FN | 00018526 |
| Association of Fundraising | AFP Apr Lunch Mtg | 83111300 4710 | 20.00 | | |
| | | | 20.00 | FN | 00018527 |
| Foodbank of Santa Barbara County | FOOD SHARE SM Gym 031617 | 83122150 4710 | 186.64 | | |
| | | | 186.64 | FN | 00018528 |
| Foodbank of Santa Barbara County | FOOD SHARE LVC 021417 | 83122150 4710 | 47.88 | | |
| | | | 47.88 | FN | 00018529 |
| Parke, John D | Spring concert musician | 83122075 5110 | 250.00 | | |
| | | | 250.00 | FN | 00018530 |
| Smith, Emily A | RMB Fd Sppls Sp Career Fair | 83122024 4710 | 441.23 | | |
| | | | 441.23 | FN | 00018531 |
| AHC CAMPUS GRAPHICS | Print Sp Gathering Invitations | 83111300 4515 | 18.55 | | |
| | Print Sp Gathering Road Maps | 83111300 4515 | 103.86 | | |
| | Print Signs Astronaut Event | 83111300 4515 | 69.91 | | |
| | Love Your Club Event | 83111300 4540 | 87.80 | | |
| | Crowdfunding Website Design | 83111300 4540 | 45.00 | | |
| | | | 325.12 | FN | 00018532 |
| ALLAN HANCOCK COLLEGE | Orfelea Fdtn 033117 | 83122656 7580 | 2,381.85 | | |
| | Prof Exp Salary TLC | 83111300 2311 | 3,712.50 | | |
| | Clssf d PERS TLC | 83111300 3220 | 515.59 | | |
| | Clssf d Soc Sec TLC | 83111300 3320 | 230.18 | | |
| | Clssf d Medicare TLC | 83111300 3360 | 53.83 | | |
| | Clssf d SUI TLC | 83111300 3520 | 1.86 | | |
| | Clssf d WC TLC | 83111300 3620 | 84.98 | | |
| | Woods Family Fdtn 123116 | 83122112 5850 | 349.00 | | |
| | Henry Mayo Newhall Fdtn 123116 | 83122112 5850 | 13,179.05 | | |
| | Henry Mayo Newhall Fdtn 033117 | 83122112 5850 | 16,243.17 | | |
| | SB Fdtn Dougan Grant 093016 | 83123275 5850 | 3,926.25 | | |
| | SB Fdtn Dougan Grant 123116 | 83123275 5850 | 8,781.33 | | |
| | SB Fdtn Dougan Grant 033117 | 83123275 5850 | 6,382.49 | | |

Allan Hancock College Foundation
Check Register
Check Dates from 5/1/2017 to 5/31/2017

| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|---------------------------------|--------------------------------|---------------|-----------|--------|----------|
| | | | 55,842.08 | FN | 00018533 |
| ALLAN HANCOCK COLLEGE | FN Banner Scholarship | 83132916 9181 | 3,437.50 | | |
| | FN Banner Scholarship | 83132275 9181 | 3,900.00 | | |
| | | | 7,337.50 | FN | 00018534 |
| Association of Fundraising | AFP Luncheon 051117 | 83111300 5210 | 40.00 | | |
| | | | 40.00 | FN | 00018535 |
| Barcus, Matthew J | RMB Sppis Crowdfunding Event | 83122032 4520 | 17.70 | | |
| | | | 17.70 | FN | 00018536 |
| Boland, Kevin | RMB Mlg Sp Gathering 030117 | 83111300 5210 | 26.96 | | |
| | | | 26.96 | FN | 00018537 |
| Boys & Girls Clubs of SM Valley | 2017 Campaign Pledge | 83122151 5880 | 300.00 | | |
| | | | 300.00 | FN | 00018538 |
| Bray, James H | RMB WALI Reg Fee 050317 | 83111300 5224 | 43.19 | | |
| | | | 43.19 | FN | 00018539 |
| CALIF STATE UNIV | Scholarship E. Robles | 83132905 7580 | 2,500.00 | | |
| | | | 2,500.00 | FN | 00018540 |
| Cardmember Service | Reverse Bk Svc Charge | 83111300 5892 | -35.00 | | |
| | Bank Svc Charge | 83111300 5892 | 35.00 | | |
| | Facebook Crowdfunding Ad | 83111300 5880 | 12.17 | | |
| | Facebook Crowdfunding Ad | 83111300 5880 | 12.83 | | |
| | Linen Cleaning Sp Gathering | 83111300 5224 | 102.60 | | |
| | Linen Cleaning Astronaut Event | 83111300 5224 | 136.00 | | |
| | WALI Luncheon SH 050317 | 83111300 5224 | 43.19 | | |
| | Constant Contact Monthly Fee | 83111300 5112 | 4.75 | | |
| | Mtg SH NR 040317 | 83111300 4710 | 22.79 | | |
| | Mtg SH TM V 031417 | 83111300 4710 | 42.56 | | |
| | Fdn Book Stands | 83111300 4520 | 39.05 | | |
| | Greeting Cards | 83111300 4520 | 28.87 | | |
| | Staff Appreciation | 83111300 4515 | 450.58 | | |
| | | | 895.39 | FN | 00018541 |
| Custom Colors and Auto Body | Industrial Tech Supplies | 83122070 4520 | 499.86 | | |
| | | | 499.86 | FN | 00018542 |
| Econ Alliance | WALI Event 050317 | 83122151 5880 | 320.00 | | |

Allan Hancock College Foundation
Check Register
Check Dates from 5/1/2017 to 5/31/2017

| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|----------------------------------|--------------------------------|---------------|----------|---------|----------|
| | | | 320.00 | FN | 00018543 |
| Foodbank of Santa Barbara County | FOOD SHARE SM G103 031617 | 83122150 4710 | 324.03 | | |
| | FOOD SHARE SM G103 091816 | 83122150 4710 | -140.63 | | |
| | | | 183.40 | FN | 00018544 |
| Foodbank of Santa Barbara County | FOOD SHARE LVC 030217 | 83122150 4710 | 305.54 | | |
| | | | 305.54 | FN | 00018545 |
| Hall, Bailey J | RMB Sppls Crowdfunding | 83122032 4520 | 28.89 | | |
| | | | 28.89 | FN | 00018546 |
| Houghton, Susan M | RMB Mlg Mar Apr 2017 | 83111300 5210 | 137.28 | | |
| | | | 137.28 | FN | 00018547 |
| Johnson, Kathleen | RMB Sppls 042617 | 83122510 4520 | 62.04 | | |
| | | | 62.04 | FN | 00018548 |
| Latting, Mitchell | Jazz Band Rehearsal | 83122075 5110 | 40.00 | | |
| | | | 40.00 | FN | 00018549 |
| MCCRACKEN, TONI D | RMB Mlg 042017 | 83111300 5210 | 30.71 | | |
| | | | 30.71 | FN | 00018550 |
| OFFICE DEPOT BUSINESS | Fdm Office Sppls | 83111300 4520 | 81.21 | | |
| | Fdm Office Sppls | 83111300 4520 | 210.05 | | |
| | | | 291.26 | FN | 00018551 |
| PCPA | Prez Circle Tenor Evnt 042217 | 83111300 5224 | 1,057.32 | | |
| | Prez Circle Tenor Event 042217 | 83111300 5224 | 1,430.00 | | |
| | | | 2,487.32 | M RV FN | 00018552 |
| THE DOCU TEAM | Fdm Documents Shred | 83111300 5112 | 90.00 | | |
| | | | 90.00 | FN | 00018553 |
| U S POSTAL SERVICE | Bus Reply Prepaid Postage | 83111300 5870 | 250.00 | | |
| | Annual Fee Bus Reply Mail | 83111300 5870 | 225.00 | | |
| | | | 475.00 | FN | 00018554 |
| PCPA | Prez Circle Tenor Event Reissu | 83111300 5224 | 1,430.00 | | |
| | | | 1,430.00 | FN | 00018555 |
| PCPA | Prez Circle Tenor Evnt REISSUE | 83111300 5224 | 1,057.32 | | |

User: MCOX - COX

Current Date: 09/06/2017

Report: AHC_AP8012_Foundation_Check_Register - A

Current Time: 08:01:36

Allan Hancock College Foundation
Check Register
Check Dates from 5/1/2017 to 5/31/2017

| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|---------------------------------|--------------------------------|---------------|----------|--------|----------|
| | | | 1,057.32 | FN | 00018556 |
| AHC CAMPUS GRAPHICS | Scholarship Save Date Reprint | 83122939 4540 | 52.93 | | |
| | Schlrshp Save Date Dsgn Reprnt | 83122939 4540 | 22.50 | | |
| | Scholarship Save The Date Dsgn | 83122939 4540 | 45.00 | | |
| | Scholarship Donor/Sp Guest Inv | 83122939 4540 | 93.76 | | |
| | Scholarship Email Inv Design | 83122939 4540 | 90.04 | | |
| | READ Posters | 83122611 4540 | 53.11 | | |
| | READ Posters Mounted | 83122611 4540 | 66.21 | | |
| | 40th Wine Label Design | 83122576 4540 | 675.00 | | |
| | Fdtn Turns 40 Ad | 83122576 4540 | 18.41 | | |
| | Fdtn Qtrly Mtg Agenda 042717 | 83111300 4540 | 92.37 | | |
| | | | 1,209.33 | FN | 00018557 |
| ALLAN HANCOCK COLLEGE | FN Banner Scholarship | 83132570 9181 | 250.00 | | |
| | FN Banner Scholarship | 83132125 9181 | 5,750.00 | | |
| | FN Banner Scholarship | 83123101 9181 | 675.00 | | |
| | | | 6,675.00 | FN | 00018558 |
| Boys & Girls Clubs of SM Valley | Annual Gala Tkts 042817 | 83122150 5880 | 500.00 | | |
| | | | 500.00 | FN | 00018559 |
| Community College League of | PTK Luncheon Recipient Mom | 83122150 4710 | 75.00 | | |
| | | | 75.00 | FN | 00018560 |
| Ensing, Kim J | RMB Fd Dept Apprc Lunch | 83122150 4710 | 10.13 | | |
| | | | 10.13 | FN | 00018561 |
| Houghton, Susan M | RMB Lunch Mtg JS TLC SH 041917 | 83111300 5224 | 52.47 | | |
| | St Mary Mardi Gras Evnt 021817 | 83111300 5224 | 200.00 | | |
| | | | 252.47 | FN | 00018562 |
| Johnson, Kathleen | Class Photos | 83122510 4520 | 60.65 | | |
| | | | 60.65 | FN | 00018563 |
| Lee Central Coast Newspapers | Fdtn 40th ad | 83122576 5880 | 3,800.00 | | |
| | | | 3,800.00 | FN | 00018564 |
| Moya, Valerie | RMB WALI Reg Fee 050317 | 83111300 4515 | 43.19 | | |
| | | | 43.19 | FN | 00018565 |
| Santa Maria Valley Chamber of | Principal for Day Lunchn 0412 | 83111300 5224 | 20.00 | | |
| | | | 20.00 | FN | 00018566 |

User: MCOX - COX

Report: AHC_AP8012_Foundation_Check_Register - A

Current Date: 09/06/2017

Current Time: 08:01:36

Allan Hancock College Foundation
Check Register
Check Dates from 5/1/2017 to 5/31/2017

| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|-------------------------------|--------------------------------|---------------|----------|--------|----------|
| Santa Maria Valley Chamber of | Principal for Day Lunchn 0412 | 83111300 5224 | 20.00 | | |
| | | | 20.00 | FN | 00018567 |
| Schwartz, Jennifer Carla | RMB Fd Dept Appre Lunch | 83122150 4710 | 14.77 | | |
| | | | 14.77 | FN | 00018568 |
| AHC CAMPUS GRAPHICS | Spring Gathering Signs 13x19 | 83111300 4515 | 40.28 | | |
| | Spring Gathering Signs 18x24 | 83111300 4515 | 56.96 | | |
| | | | 97.24 | FN | 00018569 |
| ALLAN HANCOCK COLLEGE | Salary TLC Mar-Apr 2017 | 83111300 2311 | 4,000.00 | | |
| | Clssfd PERS TLC | 83111300 3220 | 539.90 | | |
| | Clssfd Soc Sec TLC | 83111300 3320 | 248.00 | | |
| | Sppls 030817 | 83122150 4710 | 79.99 | | |
| | Admin Jacket Embroidery ES | 83122150 4520 | 6.00 | | |
| | Clssfd WC TLC | 83111300 3620 | 91.56 | | |
| | Clssfd SUI TLC | 83111300 3520 | 2.00 | | |
| | Clssfd MedicareTLC | 83111300 3360 | 58.00 | | |
| | | | 5,025.45 | FN | 00018570 |
| Bisson, Christine M | Fd Sppls Samples Food Share | 83122150 4710 | 149.50 | | |
| | | | 149.50 | FN | 00018571 |
| Coleman, Terri Lee | RMB Pres Circle Postage | 83111300 5870 | 10.68 | | |
| | RMB Comm Networking Events | 83111300 5224 | 175.00 | | |
| | RMB Mlg Apr 2017 | 83111300 5210 | 103.90 | | |
| | | | 289.58 | FN | 00018572 |
| FIRST UNITED METHODIST | AHC Choir Fclty Use 051117 | 83111300 5630 | 300.00 | | |
| | | | 300.00 | FN | 00018573 |
| Frontier Communications | FY17 Fdtn Fax Line | 83111300 5540 | 12.04 | | |
| | FY17 Fdtn Fax Line | 83111300 5540 | 41.33 | | |
| | | | 53.37 | FN | 00018574 |
| Johnson, Kathleen | RMB Fd Sppls Advrsy Mtg 051217 | 83122510 4710 | 74.82 | | |
| | | | 74.82 | FN | 00018575 |
| Latting, Mitchell | Contract Jazz Musician 051817 | 83122075 5110 | 60.00 | | |
| | | | 60.00 | FN | 00018576 |
| Lucas, Ann D | RMB Fd Sppls Yr End | 83122023 4710 | 234.47 | | |

Allan Hancock College Foundation
Check Register
Check Dates from 5/1/2017 to 5/31/2017

| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|-------------------------------|-------------------------------|---------------|-----------|--------|----------|
| | | | 234.47 | FN | 00018577 |
| Northern Santa Barbara County | Athletics Banquet Tkts 051517 | 83122176 4710 | 588.00 | | |
| | | | 588.00 | FN | 00018578 |
| Ornelas, Nohemy | RMB M Admin Colab Mtg 041017 | 83122510 4710 | 29.95 | | |
| | | | 29.95 | FN | 00018579 |
| Riccardo, James F | Contract Musician 050717 | 83122023 5110 | 300.00 | | |
| | | | 300.00 | FN | 00018580 |
| Santa Ynez Valley Star | 40th Thank You Ad | 83122576 5880 | 780.00 | | |
| | | | 780.00 | FN | 00018581 |
| Shumway, Jeanne | Contract Musician 050717 | 83122023 5110 | 300.00 | | |
| | | | 300.00 | FN | 00018582 |
| Special Olympics NSBC | Volunteer Shirts PVHS 042217 | 83111300 4520 | 155.00 | | |
| | | | 155.00 | FN | 00018583 |
| Stevens, Christopher W | RMB Fd Sppls 0428-050117 | 83122176 4710 | 397.70 | | |
| | | | 397.70 | FN | 00018584 |
| West Covina Nurseries | Sppls Schl Recpt & Grad | 83122085 4520 | 1,718.68 | | |
| | | | 1,718.68 | FN | 00018585 |
| AHC - Student Clubs | Sp 2017 Club Crowdfunding | 83122032 5850 | 12,273.30 | | |
| | | | 12,273.30 | FN | 00018586 |
| AHC DISTRICT TRUST | Sp 2017 Crowdfunding | 83122032 5850 | 450.00 | | |
| | | | 450.00 | FN | 00018587 |
| ALLAN HANCOCK COLLEGE | SB Fdtn SBNC CPW Grnt Exps | 83111300 5850 | 936.39 | | |
| | SB Fdtn SBNC CPW Grnt Exps | 83122654 5850 | 1,730.18 | | |
| | | | 2,666.57 | FN | 00018588 |
| Cardmember Service | Condolence Flowers Grennan | 83111300 4515 | 103.57 | | |
| | Std Trustee Farewell | 83111300 4515 | 50.00 | | |
| | Flowers Grennan Family | 83111300 4515 | 173.21 | | |
| | CASE - Book | 83111300 4520 | 66.40 | | |
| | Sppls Schol Envelopes | 83122939 4520 | 170.27 | | |
| | Sppls Schol Envelopes | 83122939 4520 | 171.37 | | |
| | Schol Envelopes Rtn'd | 83122939 4520 | -157.68 | | |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|----------------------------------|--------------------------------|---------------|-----------|--------|----------|
| | Concert in Park VIP Seating | 83122151 5880 | 1,500.00 | | |
| | Conference Oct 2017 SH | 83111300 5210 | 395.00 | | |
| | Constant Contact monthly fee | 83111300 5112 | 4.75 | | |
| | 2017 Grants Showcase SH | 83111300 4710 | 30.00 | | |
| | Fd Sppls Brd Mtg | 83111300 4710 | 46.91 | | |
| | Fd Sppls 042017 | 83111300 4710 | 53.96 | | |
| | Mtg 042617 SH TMcC JH | 83111300 4710 | 50.47 | | |
| | Fd Sppls 042617 | 83111300 4710 | 34.37 | | |
| | Mtg 042417 SH TLC RE EC | 83111300 4710 | 98.46 | | |
| | Mtg 041817 SH AP KE TLC | 83111300 4710 | 72.91 | | |
| | | | 2,863.97 | FN | 00018589 |
| Ensing, Kim J | RMB M Admin Colab 050917 | 83122150 4710 | 13.39 | | |
| | | | 13.39 | FN | 00018590 |
| Foodbank of Santa Barbara County | FOOD SHARE SM G103 042017 | 83122150 4710 | 108.27 | | |
| | FOOD SHARE SM G103 050417 | 83122150 4710 | 302.09 | | |
| | FOOD SHARE SM Gym 042017 | 83122150 4710 | 317.96 | | |
| | FOOD SHARE SM Gym 050417 | 83122150 4710 | 260.38 | | |
| | | | 988.70 | FN | 00018591 |
| Foodbank of Santa Barbara County | FOOD SHARE LVC 042017 | 83122150 4710 | 264.83 | | |
| | FOOD SHARE LVC 050417 | 83122150 4710 | 260.46 | | |
| | | | 525.29 | FN | 00018592 |
| MCCRACKEN, TONI D | RMB Linen Rental Bnquet 052517 | 83122939 4520 | 445.50 | | |
| | | | 445.50 | FN | 00018593 |
| Rotary Club of Santa Maria | Auction Item BBQ for 80 | 83122151 4515 | 6,250.00 | | |
| | | | 6,250.00 | FN | 00018594 |
| Schwartz, Jennifer Carla | RMB M Admin Colab 050917 | 83122150 4710 | 17.33 | | |
| | | | 17.33 | FN | 00018595 |
| TESTA CATERING | Scholarship Reception 052517 | 83122939 4710 | 13,818.92 | | |
| | Rtmt & Recogn Recept 051717 | 83122150 4710 | 2,614.72 | | |
| | | | 16,433.64 | FN | 00018596 |
| COX, MARLYN J | 05/01-05/31 Payroll | 83111300 2140 | 2,730.78 | | |
| | | | 2,730.78 | FN | 00018597 |
| FIDELITY INVESTMENTS | MCox TSA Fidelity | 83111300 2140 | 625.00 | | |
| | | | 625.00 | FN | 00018598 |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|-------------------------|--------------------------------|---------------|----------------------------|--------|----------|
| FRANKLIN TEMPLETON BANK | TMcCracken TSA Franklin Tmpltn | 83111300 2140 | 1,000.00 <hr/> 1,000.00 | FN | 00018599 |
| FRANKLIN TEMPLETON | MCox TSA Franklin Templeton | 83111300 2140 | 625.00 <hr/> 625.00 | FN | 00018600 |
| FRIES, REBECCA L. | 05/16-05/31 Payroll | 83111300 2140 | 902.30 <hr/> 902.30 | FN | 00018601 |
| GASTELUM, NANCY MARIE | 05/16-05/31 Payroll | 83111300 2140 | 1,203.68 <hr/> 1,203.68 | FN | 00018602 |
| MCCRACKEN, TONI D | 05/01-05/31 Payroll | 83111300 2140 | 3,444.89 <hr/> 3,444.89 | FN | 00018603 |
| RUCOBO, NATALIE N | 05/01-05/31 Payroll | 83111300 2140 | 3,169.70 <hr/> 3,169.70 | FN | 00018604 |
| Total Amount: | | | 156,941.38 | | |
| Reversals: | | | 2,487.32 | | |
| Grand Total: | | | <hr/> 154,454.06 | | |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|---------------------------------|---------------------------------|---------------|----------|--------|----------|
| Houghton, Susan M | RMB Fd Sppls Post Schl 052517 | 83111300 4710 | 26.70 | | |
| | RMB Sppls Schl Bnqt Planner | 83111300 4515 | 21.58 | | |
| | | | 48.28 | FN | 00018605 |
| Lincoln Electric | Welding Supplies | 83122185 4520 | 312.92 | | |
| | | | 312.92 | FN | 00018606 |
| Nolan-Chavez, Holly | RMB Fd Sppls Admin Collab 0523 | 83122150 4710 | 29.09 | | |
| | | | 29.09 | FN | 00018607 |
| PARTY PLACE & RENTAL | Schl Recept Equip Rental 052326 | 83122939 5690 | 3,273.90 | | |
| | | | 3,273.90 | FN | 00018608 |
| Reardon, Susan D | RMB Fd Sppls 051917 | 83122150 4710 | 141.60 | | |
| | | | 141.60 | FN | 00018609 |
| SIGN CRAFT INC | 2017 Sftbll Conf Champs Banner | 83122176 4520 | 432.88 | | |
| | | | 432.88 | FN | 00018610 |
| AHC CAMPUS GRAPHICS | Schl Certificate Paper 051717 | 83122939 4540 | 52.00 | | |
| | Schl Funding Instructions | 83122939 4540 | 92.39 | | |
| | Table Tent Cards | 83122939 4540 | 52.24 | | |
| | Schl Certificate Paper 042817 | 83122939 4540 | 52.00 | | |
| | 40th Annv Gala Postcards | 83122576 4540 | 220.48 | | |
| | AHC Business Cards | 83122024 4540 | 30.00 | | |
| | 2017 Summer Social Evite Dsign | 83111300 5224 | 67.50 | | |
| | LA Vily & Cougar Fdtn Newsltr | 83111300 4540 | 5.42 | | |
| | Banner Advmnt Training Info | 83111300 4540 | 32.86 | | |
| | Name Plate & Tag NG | 83111300 4540 | 16.66 | | |
| | Mira Costa Fdtn Newsltr | 83111300 4540 | 5.14 | | |
| | LAP & El Camino Fdtn Newsltr | 83111300 4540 | 6.30 | | |
| | Lk Tahoe & DeAnza Fdtn Newsltr | 83111300 4540 | 4.84 | | |
| | ARC Fdtn Newsltr | 83111300 4540 | 8.34 | | |
| | Name Badges 041917 | 83111300 4540 | 10.00 | | |
| | | | 656.17 | FN | 00018611 |
| ALLAN HANCOCK COLLEGE | ESL Driscoll Grant | 83122652 5850 | 8,500.00 | | |
| | | | 8,500.00 | FN | 00018612 |
| Cambridge Center for Behavioral | Prof Development Conf Reg Fees | 83122066 5210 | 1,200.00 | | |
| | | | 1,200.00 | FN | 00018613 |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|----------------------------|-------------------------------|---------------|----------|--------|----------|
| Coleman, Terri Lee | RMB Chamber Luncheon 051117 | 83111300 4710 | 25.00 | | |
| | RMB Mtg 05/03-18/17 | 83111300 5210 | 62.06 | | |
| | | | 87.06 | FN | 00018614 |
| Collegiate Sports Data | Access to CSD Portal | 83122176 5670 | 500.00 | | |
| | | | 500.00 | FN | 00018615 |
| Grand Performance Music | Sound System Equipment Rental | 83122939 5690 | 850.00 | | |
| | | | 850.00 | FN | 00018616 |
| JAY CEE TROPHY CO INC | Sppls Awards Trophy | 83122063 4520 | 96.63 | | |
| | | | 96.63 | FN | 00018617 |
| OFFICE DEPOT BUSINESS | Fdtn Office Sppls | 83111300 4520 | 171.19 | | |
| | Fdtn Office Sppls | 83111300 4520 | 112.16 | | |
| | Fdtn Office Sppls | 83111300 4520 | 30.15 | | |
| | Fdtn Office Sppls | 83111300 4520 | 20.46 | | |
| | Fdtn Office Sppls | 83111300 4520 | 92.24 | | |
| | | | 426.20 | FN | 00018618 |
| Rotary Club of Santa Maria | Mtg Breakfast Coffee/Tea | 83122150 4710 | 40.00 | | |
| | Monthly Dues | 83122150 5310 | 10.50 | | |
| | Barn Party Tkts & "Fining" | 83122150 5880 | 345.00 | | |
| | | | 395.50 | FN | 00018619 |
| SBCEO | Spprt Cirone Heart of Ed | 83122150 4515 | 500.00 | | |
| | | | 500.00 | FN | 00018620 |
| VTC ENTERPRISES | 40th Save Date Mailing | 83122576 5870 | 201.93 | | |
| | | | 201.93 | FN | 00018621 |
| Clos Pepe Estate | Fd Sppls Summer Social 062817 | 83111300 4710 | 676.80 | | |
| | | | 676.80 | FN | 00018622 |
| New West | Fd Sppls Summer Social 062817 | 83111300 4710 | 1,890.00 | | |
| | | | 1,890.00 | FN | 00018623 |
| OLD TOWN SHIRT FACTORY | Sppls Student Outreach | 83122831 4520 | 4,999.84 | | |
| | | | 4,999.84 | FN | 00018624 |
| SANTA BARBARA COUNTY | WC RF 053117 | 83111300 3620 | 24.70 | | |
| | | | 24.70 | FN | 00018625 |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|---------------------------|--------------------------------|---------------|-----------|--------|----------|
| AHC CAMPUS GRAPHICS | FY17 Schol Check In Instr Stds | 83122939 4540 | 39.80 | | |
| | FY17 Schol Check In Instr Dnrs | 83122939 4540 | 36.10 | | |
| | FY17 Schol Table Numbers | 83122939 4540 | 36.29 | | |
| | FY17 Schol Design Nametags | 83122939 4540 | 26.35 | | |
| | FY17 Schol Recpnt Nametags | 83122939 4540 | 22.50 | | |
| | FY17 Schol Donor Tent Card | 83122939 4540 | 123.60 | | |
| | FY17 Schol Donor Tent Card | 83122939 4540 | 10.48 | | |
| | FY17 Scholarship Prog Bklt | 83122939 4540 | 1,370.80 | | |
| | FY17 Scholarship Tent Cards | 83122939 4540 | 77.50 | | |
| | | | 1,743.42 | FN | 00018626 |
| ALLAN HANCOCK COLLEGE | Fire Safety EMS Equipmnt | 83122064 5850 | 23,635.26 | | |
| | Installation of Pizza Oven | 83122550 5850 | 2,000.00 | | |
| | Rupe Grant | 83122655 5851 | 11,430.81 | | |
| | | | 37,066.07 | FN | 00018627 |
| ALLAN HANCOCK COLLEGE | FN Banner Scholarship | 83132917 9181 | 7,838.00 | | |
| | FN Banner Scholarship | 83132916 9181 | 3,300.00 | | |
| | FN Banner Scholarship | 83132588 9181 | 2,411.62 | | |
| | | | 13,549.62 | FN | 00018628 |
| ALLAN HANCOCK COLLEGE | Materials Fee PHSC 199E | 83122099 7570 | 480.00 | | |
| | | | 480.00 | FN | 00018629 |
| Becker, David A | Summer Social Music 062817 | 83111300 5110 | 400.00 | | |
| | | | 400.00 | FN | 00018630 |
| Cardmember Service | Fdm Office Fd Sppls 053017 | 83111300 4710 | 38.15 | | |
| | Fd Sppls Schol Recpt 052017 | 83111300 4710 | 49.90 | | |
| | Scholarship Reception Sppls | 83111300 4710 | 46.19 | | |
| | Constant Contact Monthly Fee | 83111300 5112 | 4.75 | | |
| | 40th GALA Toilet Rentals Depst | 83111300 5690 | 613.17 | | |
| | | | 752.16 | FN | 00018631 |
| Council for Advancement & | Grant Professionals Conf | 83111300 5210 | 625.00 | | |
| | | | 625.00 | FN | 00018632 |
| FOUNDATION FOR CA COMM | NCCCCF Membership 2017-2018 | 83111300 5310 | 1,150.00 | | |
| | | | 1,150.00 | FN | 00018633 |
| Frontier Communications | FY17 Fdm Fax Line | 83111300 5540 | 53.31 | | |
| | | | 53.31 | FN | 00018634 |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|--------------------------------|--------------------------------|---------------|----------|--------|----------|
| GenSpan Foundation | BBQ for 20 auction item | 83122151 5224 | 900.00 | | |
| | | | 900.00 | FN | 00018635 |
| GOLDEN STATE COPIER & | Postage Cartridge | 83111300 4520 | 126.72 | | |
| | | | 126.72 | FN | 00018636 |
| Gomez, Petra C | RMB Meal Admin Collab 052217 | 83122150 4710 | 27.00 | | |
| | | | 27.00 | FN | 00018637 |
| Happy Hen Chicken Rescue | Crowdfunding Veg Club | 83122032 4515 | 156.11 | | |
| | | | 156.11 | FN | 00018638 |
| Hernandez, Felix O | RMB Meal Admin Collab 061517 | 83122150 4710 | 25.83 | | |
| | | | 25.83 | FN | 00018639 |
| MCCRACKEN, TONI D | RMB Eye Exam 050517 | 83111300 3420 | 120.00 | | |
| | | | 120.00 | FN | 00018640 |
| Omelas, Nohemy | RMB M Kiwanis Mtgs 2016-2017 | 83122150 4710 | 108.00 | | |
| | | | 108.00 | FN | 00018641 |
| | | | 12.02 | | |
| | | | 12.02 | FN | 00018642 |
| TESTA CATERING | Fd Sppls Banner Adv 05310601 | 83111300 4710 | 345.65 | | |
| | Commencement 052617 | 83122150 4710 | 314.14 | | |
| | CSEA Appr BBQ 060917 | 83122150 4710 | 3,751.70 | | |
| | | | 4,411.49 | FN | 00018643 |
| The Rotary Club of Santa Maria | Rotary Mtg Meals Mar-Apr 17 GR | 83122150 4710 | 47.75 | | |
| | Rotary Monthly Club Dues GR | 83122150 5310 | 16.00 | | |
| | | | 63.75 | FN | 00018644 |
| U S POSTAL SERVICE | 40th Gala Bulk Mail Save Date | 83111300 5870 | 128.46 | | |
| | | | 128.46 | FN | 00018645 |
| Underwood, Kelly D | RMB HR Staff Retreat | 83122150 4710 | 202.03 | | |
| | | | 202.03 | FN | 00018646 |
| UNITY CHAPEL OF LIGHT | Jazz Band Concert 051817 | 83122075 5630 | 200.00 | | |
| | | | 200.00 | FN | 00018647 |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|-------------|-------------|----------------------|-----------|--------|---------|
| | | Total Amount: | 87,544.49 | | |
| | | Reversals: | 0.00 | | |
| | | Grand Total: | 87,544.49 | | |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|----------------------------------|--------------------------------|---------------|----------|--------|----------|
| AHC - Student Clubs | Anime & M Club Raffle Proceeds | 83122574 5850 | 690.00 | | |
| | | | 690.00 | FN | 00018648 |
| AHC CAMPUS GRAPHICS | Comm Ambssdr Broch | 83111300 4540 | 44.58 | | |
| | Comm Amb Broch | 83111300 4540 | 74.12 | | |
| | Fdtn Newsletter 051817 | 83111300 4540 | 6.09 | | |
| | Fdtn Letterhead | 83111300 4540 | 65.47 | | |
| | Gala Tkt Web Banner Design | 83122576 4540 | 47.91 | | |
| | Gala Tkt Web Banner Design | 83122576 4540 | 42.09 | | |
| | Comm Ambssdr Broch | 83111300 5224 | 132.50 | | |
| | | | 412.76 | FN | 00018649 |
| AHC DISTRICT TRUST | Skills USA Support | 83122574 5850 | 5,000.00 | | |
| | | | 5,000.00 | FN | 00018650 |
| ALLAN HANCOCK COLLEGE | Fd Sppls YELL Event 042917 | 83122831 5850 | 6,891.45 | | |
| | | | 6,891.45 | FN | 00018651 |
| American Business Machines | Fdtn Canon copier coverage | 83111300 5640 | 65.86 | | |
| | Fdtn Canon copier coverage | 83111300 5640 | 18.99 | | |
| | | | 84.85 | FN | 00018652 |
| Big Red Marketing | 40th GALA May Retainer | 83122576 5112 | 2,000.00 | | |
| | 40th GALA June Retainer | 83122576 5112 | 2,000.00 | | |
| | | | 4,000.00 | FN | 00018653 |
| Coleman, Terri Lee | RMB Mlg June 2017 | 83111300 5210 | 79.50 | | |
| | Luncheon w/SH 060817 | 83111300 4710 | 10.25 | | |
| | Sppls Summer Social 062817 | 83111300 4520 | 31.22 | | |
| | | | 120.97 | FN | 00018654 |
| COX , MARLYN J | FY17 Fdtn Sppls | 83111300 4520 | 14.37 | | |
| | FY17 Fdtn Fd Sppls | 83111300 4710 | 84.47 | | |
| | | | 98.84 | FN | 00018655 |
| Econ Alliance | Wine Forum Table 072617 | 83111300 5224 | 650.00 | | |
| | | | 650.00 | FN | 00018656 |
| Foodbank of Santa Barbara County | FOOD SHARE SM G103 062717 | 83122150 4710 | 42.18 | | |
| | | | 42.18 | FN | 00018657 |
| KRUEGER INTERNATIONAL | Various Event Tables | 83111300 6410 | 2,256.98 | | |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|--------------------------------|--------------------------------|---------------|-----------|--------|----------|
| | | | 2,256.98 | FN | 00018658 |
| Lau, Margaret S | Staff Apprec Ind Tech & H Sci | 83122150 4710 | 131.46 | | |
| | | | 131.46 | FN | 00018659 |
| Lincoln Electric | Sppls Welding Program | 83122185 4520 | 195.58 | | |
| | | | 195.58 | FN | 00018660 |
| Nolan-Chavez, Holly | RMB M Admin Collab 062117 | 83122150 4710 | 30.00 | | |
| | | | 30.00 | FN | 00018661 |
| OFFICE DEPOT BUSINESS | Fdtn Office Sppls | 83111300 4520 | 48.48 | | |
| | Fdtn Office Sppls | 83111300 4520 | 162.65 | | |
| | Fdtn Office Sppls | 83111300 4520 | 18.97 | | |
| | Fdtn Office Sppls | 83122150 4710 | 110.24 | | |
| | Fdtn Office Sppls | 83122150 4710 | 5.24 | | |
| | | | 345.58 | FN | 00018662 |
| The Rotary Club of Santa Maria | Rotary meals | 83122150 4710 | 57.75 | | |
| | Rotary Dues GR May 2017 | 83122150 5310 | 8.00 | | |
| | | | 65.75 | FN | 00018663 |
| AHC - ASSOCIATED STUDENT | FY17 P/R Donation S. Robb | 83122574 5850 | 50.00 | | |
| | | | 50.00 | FN | 00018664 |
| AHC DISTRICT TRUST | Machine Tech Donation 071017 | 83122070 5850 | 500.00 | | |
| | | | 500.00 | FN | 00018665 |
| ALLAN HANCOCK COLLEGE | Woods Fmly Fdtn Expenses | 83122112 5850 | 169.57 | | |
| | CARE For You Foster Youth Prog | 83122150 5850 | 1,600.00 | | |
| | RMB Friday Night Sci Exp | 83122831 5850 | 6,182.21 | | |
| | SB Fdtn Grant Expenses | 83123275 5850 | 9,393.93 | | |
| | Woods-Claeyssens Grant Exp | 83123276 5850 | 3,683.50 | | |
| | Orfelia Children Ctr Grant Exp | 83122656 5850 | 975.00 | | |
| | Woods-Claeyssens Grant Exp | 83123276 5850 | 6,841.22 | | |
| | | | 28,845.43 | FN | 00018666 |
| CSEA Chapter 251 | Admin/Spvsr Tks CSEA BBQ | 83122150 4710 | 64.00 | | |
| | | | 64.00 | FN | 00018667 |
| Houghton, Susan M | RMB M College Ad Retr 062217 | 83111300 4710 | 286.87 | | |
| | RMB Mlg May & June 2017 | 83111300 5210 | 206.30 | | |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|----------------------------|-------------------------------|---------------|-----------|--------|----------|
| | | | 493.17 | FN | 00018668 |
| PCPA | PCPA 2017 Scholarships | 83122070 5850 | 18,662.00 | | |
| | | | 18,662.00 | FN | 00018669 |
| Rotary Club of Santa Maria | Breakfast Coffec/tea | 83122150 4710 | 50.00 | | |
| | Monthly Dues KW | 83122150 5310 | 10.50 | | |
| | Pres. Step Down "fining" | 83122150 5880 | 100.00 | | |
| | | | 160.50 | FN | 00018670 |
| AHC CAMPUS GRAPHICS | Cards w/ Env Frnds LRC | 83122611 4540 | 46.50 | | |
| | Fdtn Letterhead | 83111300 4540 | 97.50 | | |
| | College Advcmnt Letterhead SH | 83111300 4540 | 130.10 | | |
| | | | 274.10 | FN | 00018671 |
| ALLAN HANCOCK COLLEGE | Mailroom Charges Apr-Jun 2017 | 83111300 5870 | 77.16 | | |
| | | | 77.16 | FN | 00018672 |
| Ensing, Kim J | RMB M Admin Colab 071117 | 83122150 4710 | 13.50 | | |
| | | | 13.50 | FN | 00018673 |
| Frontier Communications | FY18 Fdtn Fax Line | 83111300 5540 | 53.49 | | |
| | | | 53.49 | FN | 00018674 |
| MCCRACKEN, TONI D | RMB Eye Glasses 071517 | 83111300 3420 | 364.96 | | |
| | RMB Airfare Acad Works 100103 | 83111300 5210 | 395.25 | | |
| | | | 760.21 | FN | 00018675 |
| PCPA | Perlman Endwmnt FY16 Proceeds | 83122934 5990 | 5,400.00 | | |
| | | | 5,400.00 | FN | 00018676 |
| PCPA | PCPA Tkts KW Guests | 83122151 4515 | 43.80 | | |
| | | | 43.80 | FN | 00018677 |
| PCPA FOUNDATION | W Conrad Endw Proceeds | 83122420 5990 | 1,050.00 | | |
| | PCPA Fdtn- Title3 Proceeds | 83122930 5990 | 2,500.00 | | |
| | Sesto-Severo Proceeds | 83122940 5990 | 1,050.00 | | |
| | | | 4,600.00 | FN | 00018678 |

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| Vendor Name | Description | Budget Code | Amount | Status | Warrant |
|-------------|-------------|----------------------|------------------|--------|---------|
| | | Total Amount: | 81,013.76 | | |
| | | Reversals: | 0.00 | | |
| | | Grand Total: | <u>81,013.76</u> | | |

**Allian Hancock College Foundation
Contributions
July 1, 2016 through June 30, 2017**

| Account | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | June | Total |
|---------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|--------------|--------------|--------------|
| General Operations | \$ 50 | \$ 4,850 | \$ 417 | \$ 117 | \$ 559 | \$ 1,950 | \$ 10,545 | \$ 1,000 | \$ 821 | \$ 1,218 | \$ 280 | \$ 386 | \$ 22,203 |
| 40th Gala Celebration | | | | | | | | | | | | \$ 7,500 | \$ 7,500 |
| Endowments - Unrestricted | \$ 245,000 | | | | | | | | | | | | \$ 245,000 |
| President's Circle | \$ 4,908 | \$ 4,925 | \$ 4,408 | \$ 8,325 | \$ 5,649 | \$ 7,018 | \$ 8,243 | \$ 4,952 | \$ 3,982 | \$ 5,942 | \$ 8,469 | \$ 5,133 | \$ 71,955 |
| Restricted | \$ 65,275 | \$ 4,750 | \$ 2,705 | \$ 2,585 | \$ 74,764 | \$ 3,233 | \$ 8,897 | \$ 27,044 | \$ 2,364 | \$ 19,331 | \$ 32,810 | \$ 9,370 | \$ 253,128 |
| Scholarships | \$ 22,713 | \$ 1,199 | \$ 37,109 | \$ 52,081 | \$ 26,226 | \$ 26,403 | \$ 71,016 | \$ 46,074 | \$ 36,945 | \$ 85,283 | \$ 25,272 | \$ 9,590 | \$ 439,911 |
| Endowments | \$ 5,330 | \$ 225 | \$ 4,787 | \$ 16,275 | \$ 28,050 | \$ 27,500 | \$ 8,970 | \$ 320 | \$ 2,820 | \$ 1,245 | \$ 19,618 | \$ 12,320 | \$ 127,460 |
| MONTHLY TOTALS | \$ 343,276 | \$ 15,948 | \$ 49,426 | \$ 79,383 | \$ 135,248 | \$ 66,104 | \$ 107,671 | \$ 79,390 | \$ 46,932 | \$ 113,019 | \$ 86,459 | \$ 44,299 | \$ 1,167,156 |
| CURRENT YTD TOTALS | \$ 343,276 | \$ 359,224 | \$ 408,650 | \$ 488,033 | \$ 623,281 | \$ 689,385 | \$ 797,056 | \$ 876,447 | \$ 923,379 | \$ 1,036,398 | \$ 1,122,857 | \$ 1,167,156 | \$ 1,167,156 |

PRIOR YEARS CONTRIBUTIONS

| | |
|-------------------|------------|
| July 15 - June 16 | 1,766,065 |
| July 14 - June 15 | 1,354,736 |
| July 12 - June 13 | 11,662,226 |
| July 11 - June 12 | 774,867 |
| July 10 - June 11 | 907,673 |
| July 09 - June 10 | 841,725 |
| July 08 - June 09 | 1,053,236 |
| July 07 - June 08 | 1,070,666 |
| July 06 - June 07 | 1,098,427 |
| July 05 - June 06 | 1,125,361 |
| July 04 - June 05 | 951,050 |
| July 03 - June 04 | 938,647 |

NOTES:

- a) Report does not include investment portfolio activity.
- b) Report does not include outstanding pledges.

**Allan Hancock College Foundation
Contributions
July 1, 2017 through June 30, 2018**

| Account | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | June | Total |
|---------------------------|------------------|-----|------|-----|-----|-----|-----|-----|-----|-----|-----|------|------------------|
| General Operations | \$ 790 | | | | | | | | | | | | \$ 790 |
| 40th Gala Celebration | \$ 750 | | | | | | | | | | | | \$ 750 |
| Endowments - Unrestricted | | | | | | | | | | | | | \$ - |
| President's Circle | \$ 7,552 | | | | | | | | | | | | \$ 7,552 |
| Restricted | \$ 7,616 | | | | | | | | | | | | \$ 7,616 |
| Scholarships | \$ 21,093 | | | | | | | | | | | | \$ 21,093 |
| Endowments | \$ 220 | | | | | | | | | | | | \$ 220 |
| MONTHLY TOTALS | \$ 38,021 | | | | | | | | | | | | \$ 38,021 |
| CURRENT YTD TOTALS | \$ 38,021 | | | | | | | | | | | | \$ 38,021 |

PRIOR YEARS CONTRIBUTIONS

| | |
|-------------------|------------|
| July 16 - June 17 | 1,167,156 |
| July 15 - June 16 | 1,766,065 |
| July 14 - June 15 | 1,354,736 |
| July 13 - June 13 | 11,662,226 |
| July 11 - June 12 | 774,867 |
| July 10 - June 11 | 907,673 |
| July 09 - June 10 | 941,725 |
| July 08 - June 09 | 1,053,236 |
| July 07 - June 08 | 1,070,668 |
| July 06 - June 07 | 1,098,427 |
| July 05 - June 06 | 1,125,361 |
| July 04 - June 05 | 951,050 |

NOTES:
a) Report does not include investment portfolio activity.
b) Report does not include outstanding pledges.

Allan Hancock College Foundation
 Donors with Cumulative Gifts greater than \$1,000
 July 1, 2016 - July 31, 2017

| Last/Company Name | First Name | Total Giving |
|--|------------|--------------|
| Community Bank of Santa Maria | | \$ 1,000.00 |
| LMEPAC Charity Program Custodial Account | | \$ 1,000.00 |
| Custom Colors Auto Body Supplies, Inc. | | \$ 1,000.00 |
| Boys & Girls Clubs of Santa Maria Valley | | \$ 1,000.00 |
| Houghton | Susan | \$ 1,000.00 |
| Hunt | Deborah | \$ 1,000.00 |
| Lewellen | Royce | \$ 1,000.00 |
| Henning | John | \$ 1,000.00 |
| Bartell | Ron | \$ 1,000.00 |
| Santa Maria Valley Community Foundation | | \$ 1,000.00 |
| Frost | Judith | \$ 1,000.00 |
| Murray | Jennifer | \$ 1,000.00 |
| Thatcher | Ronald | \$ 1,000.00 |
| Santa Ynez Valley Foundation | | \$ 1,000.00 |
| Alpha Literary and Improvement Club | | \$ 1,000.00 |
| Blough | Daniel | \$ 1,000.00 |
| Melsheimer | Richard | \$ 1,000.00 |
| Braun | Mary | \$ 1,000.00 |
| Zomalt | Leslie | \$ 1,000.00 |
| Testa Campus Cuisine | | \$ 1,000.00 |
| Aera Energy LLC | | \$ 1,000.00 |
| Foster | Robert | \$ 1,000.00 |
| Payne | Daniel | \$ 1,000.00 |
| Clos Pepe Vineyards, LLC | | \$ 1,000.00 |
| Rhodes | Mary | \$ 1,000.00 |
| Schrager | Georgia | \$ 1,000.00 |
| Dougherty | Douglas | \$ 1,000.00 |
| Quinette | Michael | \$ 1,000.00 |
| Santa Maria Times, Inc. | | \$ 1,000.00 |
| Vapor Trail Vettes of Santa Maria | | \$ 1,000.00 |
| Lahr | Larry | \$ 1,000.00 |
| Miller | Elizabeth | \$ 1,000.00 |
| Jones | Elizabeth | \$ 1,000.00 |
| Maurer | Norma | \$ 1,000.00 |
| Stockdale | David | \$ 1,000.00 |
| Bohne | Van | \$ 1,000.00 |
| Kiessig | Carol | \$ 1,000.00 |
| Coots | Laurence | \$ 1,000.00 |
| Old Orcutt Merchants Association | | \$ 1,000.00 |
| Kerr | John | \$ 1,000.00 |
| Rankin | Robert | \$ 1,000.00 |
| DCD Design & Manufacturing Ltd. | | \$ 1,000.00 |
| Farley | Susan | \$ 1,005.00 |
| Villa | Kiri | \$ 1,008.00 |
| Hall | Jeffery | \$ 1,011.00 |
| Zacarias | Hilda | \$ 1,025.00 |
| Frazier | Yvon | \$ 1,070.00 |
| Rabska | Mary Lou | \$ 1,075.00 |
| Markline | Judith | \$ 1,100.00 |
| Tartaglia Engineering | | \$ 1,100.00 |
| Nanning | Mary | \$ 1,110.00 |
| Velasco | Ricardo | \$ 1,150.00 |
| McCracken | Toni | \$ 1,153.00 |
| Mahon | Richard | \$ 1,170.00 |

| | | | |
|--|------------|----|----------|
| Hobson | Anthony | \$ | 1,200.00 |
| AHC Faculty Association | | \$ | 1,200.00 |
| Fields | James | \$ | 1,200.00 |
| Vandenberg | Rex | \$ | 1,200.00 |
| Daane | Margaret | \$ | 1,249.98 |
| The Diani Companies | | \$ | 1,250.00 |
| Hilker | Daniel | \$ | 1,320.00 |
| F. Joseph Schimandle, CPA | | \$ | 1,350.00 |
| Peters | Janet | \$ | 1,394.25 |
| The Higgins Trapnell Family Foundation | | \$ | 1,500.00 |
| Mason | Eric | \$ | 1,500.00 |
| Chapter NU, P.E.O., Lompoc Chapter | | \$ | 1,500.00 |
| Pacific Coast Energy Company LP | | \$ | 1,500.00 |
| Santa Maria Valley Chamber of Commerce | | \$ | 1,500.00 |
| Cossa | Anthony | \$ | 1,500.00 |
| Hall | Roger | \$ | 1,500.00 |
| Owen | Glenn | \$ | 1,688.00 |
| Cox | Lee-Volker | \$ | 1,710.00 |
| Welt | Roger | \$ | 1,725.00 |
| Walthers | Kevin | \$ | 1,835.00 |
| Tait | Karen | \$ | 1,900.00 |
| Dworaczyk | Terry | \$ | 1,999.92 |
| Ross | John | \$ | 1,999.96 |
| Community Health Centers | | \$ | 2,000.00 |
| Colglazier | Zorus | \$ | 2,000.00 |
| Moats | Michael | \$ | 2,000.00 |
| Hermreck | Gail | \$ | 2,000.00 |
| Asbury | Herbert | \$ | 2,000.00 |
| Michael W. Moats, M.D., Inc. | | \$ | 2,000.00 |
| Ardantz | Mitchell | \$ | 2,000.00 |
| JDX Pharmacy | | \$ | 2,000.00 |
| American Star Tours, Inc. | | \$ | 2,000.00 |
| DeGasparis | Ernest | \$ | 2,000.00 |
| Foxworthy | Ann | \$ | 2,050.00 |
| Network for Good | | \$ | 2,080.36 |
| Guy Walker | | \$ | 2,083.50 |
| City of Lompoc | | \$ | 2,217.00 |
| Pasquini | Charles | \$ | 2,250.00 |
| Lompoc Business Women's Network | | \$ | 2,250.00 |
| Allan Hancock College Associated Student Body | | \$ | 2,250.00 |
| American Association of University Women | | \$ | 2,250.00 |
| Case | Susan | \$ | 2,300.00 |
| Razo | Norma | \$ | 2,500.00 |
| Juarez | Mario | \$ | 2,500.00 |
| Harvey | Mary | \$ | 2,500.00 |
| Wong | Irene | \$ | 2,900.00 |
| World of Pinot Noir | | \$ | 3,000.00 |
| Kappen | Karin | \$ | 3,000.00 |
| Lahr Industrial Welding, Inc. | | \$ | 3,000.00 |
| Olivera Properties, LLC | | \$ | 3,000.00 |
| Solvang Rotary Club Foundation | | \$ | 3,000.00 |
| Santa Maria Human Resources Association | | \$ | 3,000.00 |
| Santa Barbara Vintner's Foundation | | \$ | 3,000.00 |
| Beta Lambda Sorority | | \$ | 3,000.00 |
| Metaxas | Linda | \$ | 3,000.00 |
| Henry W. Bull Foundation | | \$ | 3,000.00 |
| L'Allier | Don | \$ | 4,000.00 |
| Santa Maria-Lompoc California Retired Teachers Association | | \$ | 4,000.00 |
| Samaritan's Compass International | | \$ | 4,020.00 |

| | | | |
|--|----------|----|------------|
| Orange County Wine Society, Inc. | | \$ | 4,250.00 |
| Wells Fargo Foundation | | \$ | 5,000.00 |
| Telleria | Kathleen | \$ | 5,000.00 |
| Mckee | William | \$ | 5,000.00 |
| Los Olivos Rotary Club Foundation | | \$ | 5,000.00 |
| Melsheimer | Eric | \$ | 5,000.00 |
| Blake | Paul | \$ | 5,000.00 |
| Marian Regional Medical Staff | | \$ | 5,000.00 |
| Peeples | Harold | \$ | 5,000.00 |
| Home Motors | | \$ | 6,000.00 |
| Santa Maria Rotary Foundation | | \$ | 6,000.00 |
| CalCPA Institute | | \$ | 6,000.00 |
| Rabobank, N.A. | | \$ | 6,000.00 |
| Santa Maria Elks Lodge No. 1538 | | \$ | 7,000.00 |
| Melfred Borzall, Inc. | | \$ | 7,252.00 |
| Will | Steven | \$ | 7,500.00 |
| The Mary E. and Sara F. Yost Endowment Trust | | \$ | 8,000.00 |
| Driscoll's Charitable Foundation | | \$ | 8,500.00 |
| Santa Maria Model A Ford Club | | \$ | 8,700.00 |
| United Way of San Luis Obispo County | | \$ | 10,000.00 |
| Fugate Educational Foundation, Inc. | | \$ | 10,000.00 |
| Exxon Mobil Production Company | | \$ | 10,000.00 |
| Pacific Gas & Electric Company | | \$ | 10,500.00 |
| Marian Regional Medical Center | | \$ | 10,973.50 |
| Betteravia Farms, LLC | | \$ | 12,800.00 |
| Teal | Charles | \$ | 13,000.00 |
| Lahr | Doris | \$ | 13,045.74 |
| Kanton | Mary | \$ | 14,500.00 |
| PG&E Corporation Foundation | | \$ | 15,000.00 |
| MON-NAT Foundation | | \$ | 17,200.00 |
| Camiel | Jack | \$ | 18,000.00 |
| Foundation for California Community Colleges | | \$ | 22,000.00 |
| McMogul, Inc. | | \$ | 25,000.00 |
| Dority | Lola | \$ | 25,000.00 |
| Leutloff Trust | | \$ | 25,000.00 |
| Phillips 66 Company | | \$ | 25,000.00 |
| Gene Haas Foundation | | \$ | 30,000.00 |
| Arthur N. Rupe Foundation | | \$ | 40,000.00 |
| Santa Barbara Foundation | | \$ | 42,484.00 |
| Marclad Foundation | | \$ | 60,000.00 |
| CoastHills Credit Union | | \$ | 71,000.00 |
| Hansen Trust | | \$ | 250,000.00 |

ALLAN HANCOCK COLLEGE FOUNDATION
STATEMENT OF OPERATIONS BY SUBFUND
FOR THE PERIOD ENDING 06/30/2017

| | Rounded to the Nearest Dollar | | | | | | |
|---------------------------------------|-------------------------------|-----------------------|------------|-------------------|------------------------|----------------------|------------|
| | Cash Admin | General Operations | Restricted | Scholar- ships | Endowment Principal | Endowment Rev/Exp | Total |
| REVENUE: | | | | | | | |
| Contributions | 0 | 29,486 | 319,641 | 439,913 | 372,460 | 0 | 1,161,499 |
| Contributions non-cash | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| District Grant Contributions | 0 | 54,055 | 0 | 0 | 0 | 0 | 54,055 |
| Interest and dividends | 0 | 20,548 | 1 | 0 | 0 | 513,179 | 533,728 |
| Gain/Loss on sale of investments | 0 | -148 | 0 | 0 | 0 | 299,968 | 299,819 |
| Change in asset portfolio | 0 | 45,012 | 0 | 0 | 0 | 1,720,539 | 1,765,552 |
| Other Local Revenues | 0 | 217 | 5,441 | 0 | 0 | 0 | 5,657 |
| Total revenue | 0 | 149,170 | 325,083 | 439,913 | 372,460 | 2,533,686 | 3,820,311 |
| EXPENDITURES: | | | | | | | |
| Scholarships | 0 | 0 | 4,232 | 526,852 | 0 | 0 | 531,084 |
| Student Assistance | 0 | 0 | 16,855 | 0 | 0 | 0 | 16,855 |
| District/College Support | 0 | 936 | 224,336 | 0 | 88,075 | 0 | 313,347 |
| PCPA Support | 0 | 0 | 80,000 | 74,660 | 0 | 0 | 154,660 |
| Salaries | 0 | 212,490 | 413 | 0 | 0 | 0 | 212,903 |
| Employee benefits | 0 | 25,738 | 103 | 0 | 0 | 0 | 25,842 |
| Supplies and materials | 0 | 35,397 | 90,540 | 0 | 0 | 0 | 125,936 |
| Contracted personal services | 0 | 10,057 | 4,580 | 0 | 0 | 0 | 14,637 |
| Travel and conference | 0 | 16,355 | 4,290 | 0 | 0 | 0 | 20,645 |
| Memberships and permits | 0 | 3,874 | 398 | 0 | 0 | 0 | 4,272 |
| Technology Services | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Telephone | 0 | 765 | 5 | 0 | 0 | 0 | 770 |
| Contracts and leases | 0 | 24,217 | 19,174 | 0 | 0 | 0 | 43,391 |
| Postage and advertising | 0 | 17,112 | 23,455 | 0 | 0 | 0 | 40,567 |
| Bank/brokerage charges | 0 | 12,660 | 35 | 0 | 0 | 156,332 | 169,027 |
| Miscellaneous expense | 0 | 0 | 13,046 | 0 | 0 | 0 | 13,046 |
| Building and equipment | 0 | 6,039 | 205 | 0 | 0 | 0 | 6,244 |
| Credit Card Disc. Fees | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| Total expenditures | 0 | 365,642 | 481,667 | 601,512 | 88,075 | 156,332 | 1,693,227 |
| Net income(loss) | 0 | -216,472 | -156,584 | -161,599 | 284,385 | 2,377,354 | 2,127,084 |
| OTHER FINANCING SOURCES/OUTGO: | | | | | | | |
| Transfers in | 0 | 206,206 | 195,185 | 208,692 | 105,737 | 243,946 | 959,767 |
| Transfers out | 0 | 80,855 | 71,883 | 1,100 | 111,000 | 694,929 | 959,767 |
| Net transfers | 0 | 125,352 | 123,303 | 207,592 | -5,263 | -450,983 | 0 |
| Net inc/dec in fund bal | 0 | -91,120 | -33,281 | 45,993 | 279,122 | 1,926,371 | 2,127,084 |
| FUND BALANCE: | | | | | | | |
| Fund equity, July 1 | 0 | 289,766 | 1,627,011 | 658,523 | 18,582,136 | 996,709 | 22,154,144 |
| Current balance | 0 | 198,645 | 1,593,730 | 704,516 | 18,861,258 | 2,923,080 | 24,281,228 |

ALLAN HANCOCK COLLEGE FOUNDATION
STATEMENT OF OPERATIONS BY SUBFUND
FOR THE PERIOD ENDING 07/31/2017

| | Cash Admin | Rounded to the Nearest General Operations | Restricted | Dollar Scholar- ships | Endowment Principal | Endowment Rev/Exp | Total |
|---------------------------------------|------------|---|------------|-----------------------------|------------------------|----------------------|------------|
| REVENUE: | | | | | | | |
| Contributions | 0 | 540 | 15,468 | 21,093 | 220 | 0 | 37,321 |
| Contributions non-cash | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| District Grant Contributions | 0 | 4,734 | 0 | 0 | 0 | 0 | 4,734 |
| Interest and dividends | 0 | 2,112 | 0 | 0 | 0 | 22,338 | 24,450 |
| Gain/Loss on sale of investments | 0 | 272 | 0 | 0 | 0 | 81,942 | 82,214 |
| Change in asset portfolio | 0 | 6,054 | 0 | 0 | 0 | 324,545 | 330,598 |
| Other Local Revenues | 0 | 250 | 450 | 0 | 0 | 0 | 700 |
| Total revenue | 0 | 13,961 | 15,918 | 21,093 | 220 | 428,824 | 480,017 |
| EXPENDITURES: | | | | | | | |
| Scholarships | 0 | 0 | 0 | 21,500 | 0 | 0 | 21,500 |
| Student Assistance | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| District/College Support | 0 | 0 | 500 | 0 | 0 | 0 | 500 |
| PCPA Support | 0 | 0 | 0 | 18,662 | 0 | 0 | 18,662 |
| Salaries | 0 | 19,023 | 0 | 0 | 0 | 0 | 19,023 |
| Employee benefits | 0 | 2,186 | 0 | 0 | 0 | 0 | 2,186 |
| Supplies and materials | 0 | 1,714 | 14 | 0 | 0 | 0 | 1,727 |
| Contracted personal services | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Travel and conference | 0 | 7,309 | 10,575 | 0 | 0 | 0 | 17,884 |
| Memberships and permits | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Technology Services | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Telephone | 0 | 53 | 0 | 0 | 0 | 0 | 53 |
| Contracts and leases | 0 | 161 | 2,000 | 0 | 0 | 0 | 2,161 |
| Postage and advertising | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Bank/brokerage charges | 0 | 3,193 | 11 | 0 | 0 | 26,248 | 29,452 |
| Miscellaneous expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Building and equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Credit Card Disc. Fees | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total expenditures | 0 | 33,640 | 13,099 | 40,162 | 0 | 26,248 | 113,150 |
| Net income(loss) | 0 | -19,679 | 2,819 | -19,069 | 220 | 402,576 | 366,867 |
| OTHER FINANCING SOURCES/OUTGO: | | | | | | | |
| Transfers in | 0 | 7,205 | 4,074 | 0 | 0 | 1 | 11,279 |
| Transfers out | 0 | 4,074 | 0 | 0 | 0 | 7,205 | 11,279 |
| Net transfers | 0 | 3,131 | 4,074 | 0 | 0 | -7,205 | 0 |
| Net inc/dec in fund bal | 0 | -16,548 | 6,893 | -19,069 | 220 | 395,371 | 366,867 |
| FUND BALANCE: | | | | | | | |
| Fund equity, July 1 | 0 | 198,645 | 1,593,730 | 704,516 | 18,861,258 | 2,923,080 | 24,281,228 |
| Current balance | 0 | 182,098 | 1,600,623 | 685,446 | 18,861,478 | 3,318,451 | 24,648,095 |

ALLAN HANCOCK COLLEGE FOUNDATION
BALANCE SHEET BY SUBFUND
FOR PERIOD ENDED 06/30/2017

| | Rounded to the Nearest Dollar | | | | | | |
|--------------------------------------|-------------------------------|-----------------------|------------------|-------------------|------------------------|----------------------|-------------------|
| | Cash Admin | General Operations | Restricted | Scholar- ships | Endowment Principal | Endowment Rev/Exp | Total |
| ASSETS | | | | | | | |
| Cash and securities | | | | | | | |
| Claim on Cash | -8,501,755 | 209,072 | 1,668,048 | 704,516 | 2,997,040 | 2,923,080 | 0 |
| Claim on Cash-Treasury | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Checking | 705,909 | 0 | 0 | 0 | 0 | 0 | 705,909 |
| Credit Card | 9,375 | 0 | 0 | 0 | 0 | 0 | 9,375 |
| Cash on hand | 100 | 0 | 0 | 0 | 0 | 0 | 100 |
| Prepaid Expense | 0 | 1,600 | 0 | 0 | 0 | 0 | 1,600 |
| Investment cash | 181,822 | 0 | 0 | 0 | 437,583 | 0 | 619,404 |
| Investment securities | 6,630,569 | 0 | 0 | 0 | 14,237,681 | 0 | 20,868,250 |
| FMV increase/decrease | 973,981 | 0 | 0 | 0 | 1,263,877 | 0 | 2,237,858 |
| Total cash & securities | 0 | 210,672 | 1,668,048 | 704,516 | 18,936,180 | 2,923,080 | 24,442,496 |
| Receivables | | | | | | | |
| Accounts receivable | 0 | 0 | 905 | 0 | 0 | 0 | 905 |
| Due from other funds | 0 | 9,510 | 9,300 | 0 | 0 | 0 | 18,810 |
| Accrued interest receivable | 0 | 0 | 0 | 0 | 13,153 | 0 | 13,153 |
| Payroll taxes receivable | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total receivables | 0 | 9,510 | 10,205 | 0 | 13,153 | 0 | 32,867 |
| Total assets | 0 | 220,182 | 1,678,253 | 704,516 | 18,949,333 | 2,923,080 | 24,475,363 |
| LIABILITIES | | | | | | | |
| Accounts payable | 0 | 5,826 | 11,252 | 0 | 0 | 0 | 17,078 |
| Payroll taxes payable | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Due other funds | 0 | 15,710 | 73,271 | 0 | 88,075 | 0 | 177,056 |
| Total liabilities | 0 | 21,537 | 84,523 | 0 | 88,075 | 0 | 194,135 |
| FUND BALANCE | | | | | | | |
| Fund equity FYB | 0 | 289,766 | 1,627,011 | 658,523 | 18,582,136 | 996,709 | 22,154,144 |
| Current income/loss | 0 | -91,120 | -33,281 | 45,993 | 279,122 | 1,926,371 | 2,127,084 |
| Total fund balance | 0 | 198,645 | 1,593,730 | 704,516 | 18,861,258 | 2,923,080 | 24,281,228 |
| Total liab & fund balance | 0 | 220,182 | 1,678,253 | 704,516 | 18,949,333 | 2,923,080 | 24,475,363 |

ALLAN HANCOCK COLLEGE FOUNDATION
BALANCE SHEET BY SUBFUND
FOR PERIOD ENDED 07/31/2017

| | Rounded to the Nearest Dollar | | | | | | |
|-----------------------------|-------------------------------|-----------------------|------------------|-----------------------------|------------------------|----------------------|-------------------|
| | Cash Admin | General Operations | Restricted | Dollar Scholar- ships | Endowment Principal | Endowment Rev/Exp | Total |
| ASSETS | | | | | | | |
| Cash and securities | | | | | | | |
| Claim on Cash | -8,576,601 | 201,366 | 1,640,354 | 706,946 | 2,709,484 | 3,318,451 | 0 |
| Claim on Cash-Treasury | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Checking | 669,057 | 0 | 0 | 0 | 0 | 0 | 669,057 |
| Credit Card | 1,013 | 0 | 0 | 0 | 0 | 0 | 1,013 |
| Cash on hand | 100 | 0 | 0 | 0 | 0 | 0 | 100 |
| Prepaid Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Investment cash | 140,574 | 0 | 0 | 0 | 288,864 | 0 | 429,438 |
| Investment securities | 6,689,106 | 0 | 0 | 0 | 14,457,827 | 0 | 21,146,933 |
| FMV increase/decrease | 1,076,751 | 0 | 0 | 0 | 1,492,116 | 0 | 2,568,868 |
| Total cash & securities | <u>0</u> | <u>201,366</u> | <u>1,640,354</u> | <u>706,946</u> | <u>18,948,291</u> | <u>3,318,451</u> | <u>24,815,408</u> |
| Receivables | | | | | | | |
| Accounts receivable | 0 | 0 | 905 | 0 | 0 | 0 | 905 |
| Due from other funds | 0 | 4,734 | 0 | 0 | 0 | 0 | 4,734 |
| Accrued interest receivable | 0 | 0 | 0 | 0 | 1,261 | 0 | 1,261 |
| Payroll taxes receivable | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total receivables | <u>0</u> | <u>4,734</u> | <u>905</u> | <u>0</u> | <u>1,261</u> | <u>0</u> | <u>6,900</u> |
| Total assets | <u>0</u> | <u>206,100</u> | <u>1,641,259</u> | <u>706,946</u> | <u>18,949,553</u> | <u>3,318,451</u> | <u>24,822,308</u> |
| LIABILITIES | | | | | | | |
| Accounts payable | 0 | 8,919 | 14,422 | 0 | 0 | 0 | 23,341 |
| Payroll taxes payable | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Due other funds | 0 | 15,083 | 26,214 | 21,500 | 88,075 | 0 | 150,872 |
| Total liabilities | <u>0</u> | <u>24,002</u> | <u>40,636</u> | <u>21,500</u> | <u>88,075</u> | <u>0</u> | <u>174,213</u> |
| FUND BALANCE | | | | | | | |
| Fund equity FYB | 0 | 198,645 | 1,593,730 | 704,516 | 18,861,258 | 2,923,080 | 24,281,228 |
| Current income/loss | 0 | -16,548 | 6,893 | -19,069 | 220 | 395,371 | 366,867 |
| Total fund balance | <u>0</u> | <u>182,098</u> | <u>1,600,623</u> | <u>685,446</u> | <u>18,861,478</u> | <u>3,318,451</u> | <u>24,648,095</u> |
| Total liab & fund balance | <u>0</u> | <u>206,100</u> | <u>1,641,259</u> | <u>706,946</u> | <u>18,949,553</u> | <u>3,318,451</u> | <u>24,822,308</u> |

ALLAN HANCOCK COLLEGE FOUNDATION
 Summary of Portfolio Allocation
 July 1, 2017 - July 31, 2017

**GENERAL OPERATIONS, RESTRICTED
 and SCHOLARSHIPS**

| | 7/1/2017 | 7/31/2017 |
|--|---------------------|---------------------|
| Morgan Stanley Active Assets, .050% | \$ 633,799 | \$ 493,822 |
| Morgan Stanley, Consulting Group Advisor | \$ 712,036 | \$ 719,650 |
| Rabobank - Checking | \$ 132,871 | \$ 175,113 |
| Rabobank - Credit Card | \$ 9,375 | \$ 1,013 |
| Cash on Hand | \$ 100 | \$ 100 |
| Sub-Total | \$ 1,488,181 | \$ 1,389,698 |

| ENDOWMENTS | Investment Basis | Beginning Market Value 07/01/17 | Ending Market Value 7/31/2017 | Total Market Value Change YTD |
|--|---------------------|---------------------------------------|-------------------------------------|----------------------------------|
| Morgan Stanley | \$ 2,984,748 | \$ 5,529,623 | \$ 5,618,123 | \$ 88,500 |
| LPL Financial | \$ 854,408 | \$ 1,544,711 | \$ 1,568,657 | \$ 23,946 |
| Osher-Bartleson Fund Endowment | \$ 100,000 | \$ 121,312 | \$ 121,564 | \$ 252 |
| Northern Trust (Young Quasi Endowment) | | \$ 1,485,088 | \$ 1,518,995 | \$ 33,907 |
| LPL Financial | \$ 13,000 | \$ 60,835 | \$ 62,225 | \$ 1,390 |
| Sub-Total | \$ 3,952,157 | \$ 8,741,570 | \$ 8,889,565 | \$ 147,995 |

PATRICIA J. BOYD FUND

| | | | | |
|----------------------------|----------------------|----------------------|----------------------|-------------------|
| Rabobank Wealth Management | \$ 4,000,000 | \$ 4,510,000 | \$ 4,574,633 | \$ 64,634 |
| Northern Trust | \$ 6,000,000 | \$ 7,022,170 | \$ 7,182,497 | \$ 160,327 |
| Morgan Stanley | \$ 2,115,777 | \$ 2,739,579 | \$ 2,779,015 | \$ 39,437 |
| Sub-Total | \$ 12,115,777 | \$ 14,271,748 | \$ 14,536,145 | \$ 264,397 |
| | | \$ 24,501,499 | | |

| | |
|---|----------------------|
| Total General Opr, Restricted, Scholarships & Endowments | \$ 24,815,408 |
| Accounts Receivable | \$ 6,900 |
| Total Assets | \$ 24,822,308 |
| Total Liabilities - Accounts Payable | \$ (174,213) |
| Net Assets | \$ 24,648,095 |

Allan Hancock College Foundation
Operating Budget
July 1, 2016 - June 30, 2017

| | 2016-17 Approved Budget | 2016-17 Rev/Exp thru 6/30/17 | 2016-17 Remaining Budget |
|---|-------------------------------|------------------------------------|--------------------------------|
| REVENUE | | | |
| General Operations - Unrestricted Contributions | 23,000 | 21,986 | 1,014 |
| General Operations - Interest | 26,000 | 20,399 | 5,601 |
| Administration Fee - 1.5% | 78,200 | 82,584 | (4,384) |
| President's Circle Campaign | 12,000 | 10,500 | 1,500 |
| Consulting Group Advisor - Unrealized Gain/Loss | 38,000 | 45,011 | (7,011) |
| Marian Hancock Trust | 24,750 | 24,750 | - |
| F. Young Endowment Proceeds | 75,000 | 75,000 | - |
| District Title 5 Support - Advancement Specialist | 57,740 | 54,055 | 3,685 |
| Other Local Income | 67 | 217 | (150) |
| Foundation 40th Celebration | | 15,388 | (15,388) |
| Unrestricted Endowment Proceeds | 2,980 | 5,485 | (2,505) |
| TOTAL GENERAL OPERATIONS REVENUE | 337,737 | 355,376 | (17,639) |
| EXPENSES | | | |
| Executive Director | 48,568 | | 48,568 |
| Staff Salaries | 199,438 | 213,427 | (13,989) |
| Employee Benefits & Payroll Taxes | 41,799 | 25,738 | 16,061 |
| Public Relations | 8,000 | 8,506 | (506) |
| Foundation Community Events | | 7,840 | (7,840) |
| Operational Supplies | 5,900 | 7,448 | (1,548) |
| Printing | 8,000 | 6,874 | 1,126 |
| Food Supplies | 5,000 | 9,746 | (4,746) |
| Consultants, Service Contracts | 8,127 | 8,626 | (499) |
| Conferences | 4,400 | 7,677 | (3,277) |
| Business Travel Expense | 1,500 | 838 | 662 |
| Dues and Memberships | 2,500 | 3,684 | (1,184) |
| Licenses, Permits, Filing Fees | 225 | 190 | 35 |
| Telephone | 700 | 765 | (65) |
| Facility/Events (Fall, Spr & Summer Gathering) | 8,557 | 6,572 | 1,985 |
| Agreements (Scholarship Program) | 8,925 | 8,925 | - |
| Equipment Leases & Agreements | 530 | 1,312 | (782) |
| Postage and Courier Services | 2,500 | 1,588 | 912 |
| Advertising | 9,584 | 9,929 | (345) |
| Bank Service Charges | 1,150 | 1,148 | 2 |
| Brokerage Fees | 11,850 | 11,512 | 338 |
| Equipment & Computer Software | 950 | 6,039 | (5,089) |
| Foundation 40th Celebration | | 17,257 | (17,257) |
| Title III Scholarship & Program Funding | 13,355 | 12,087 | 1,268 |
| Scholarship Funding | 8,200 | 8,200 | - |
| Annual Scholarship Banquet | 4,500 | 4,500 | - |
| Transfer Out - President's One-Time Funding | | 48,568 | (48,568) |
| Transfer out - 40th Celebration | 7,500 | 7,500 | - |
| TOTAL GENERAL OPERATING EXPENSES | 411,758 | 446,496 | (34,738) |
| Net Revenue/Expenses | (74,021) | (91,120) | |
| Beginning Fund Balance, July 1, 2016 | 289,766 | 289,766 | |
| CURRENT FUND BALANCE | 215,745 | 198,645 | - |

Allan Hancock College Foundation
Operating Budget
July 1, 2017 - June 30, 2018

Month of July

| | 2017-18 Approved Budget | 2017-18 Rev/Exp thru 6/30/17 | 2017-18 Remaining Budget |
|---|-------------------------------|------------------------------------|--------------------------------|
| REVENUE | | | |
| General Operations - Unrestricted Contributions | 25,750 | 540 | 25,210 |
| General Operations - Interest | 23,760 | 2,384 | 21,376 |
| Administration Fee - 1.5% | 70,000 | 6,455 | 63,545 |
| President's Circle Campaign | 15,000 | | 15,000 |
| Consulting Group Advisor - Unrealized Gain/Loss | 38,000 | 6,054 | 31,946 |
| Marian Hancock Trust | 24,750 | | 24,750 |
| F. Young Endowment Proceeds | 140,000 | | 140,000 |
| Transfer In | 30,000 | | |
| District Title 5 Support - Advancement Specialist | 58,528 | 4,734 | 53,794 |
| Other Local Income | | 250 | (250) |
| Foundation 40th Celebration/Hancock Promise | 260,000 | 750 | 259,250 |
| Unrestricted Endowment Proceeds | 3,000 | | 3,000 |
| TOTAL GENERAL OPERATIONS REVENUE | 688,788 | 21,166 | 637,622 |
| EXPENSES | | | |
| Executive Director | 48,568 | | 48,568 |
| Staff Salaries | 240,850 | 19,023 | 221,827 |
| Employee Benefits & Payroll Taxes | 44,251 | 2,186 | 42,065 |
| Public Relations | 10,000 | 97 | 9,903 |
| Foundation Community Events | 10,000 | 4,565 | 5,435 |
| Operational Supplies | 6,500 | | 6,500 |
| Printing | 8,500 | 1,600 | 6,900 |
| Food Supplies | 5,500 | 17 | 5,483 |
| Consultants, Service Contracts | 4,500 | 161 | 4,339 |
| Conferences | 7,500 | 2,645 | 4,855 |
| Business Travel Expense | 1,500 | 99 | 1,401 |
| Dues and Memberships | 2,500 | | 2,500 |
| Licenses, Permits, Filing Fees | 250 | | 250 |
| Telephone | 700 | 53 | 647 |
| Agreements (Scholarship Program) | 9,000 | | 9,000 |
| Equipment Leases & Agreements | 550 | | 550 |
| Postage and Courier Services | 2,500 | | 2,500 |
| Advertising | 5,000 | | 5,000 |
| Bank Service Charges | 1,150 | 39 | 1,111 |
| Brokerage Fees | 11,850 | 3,154 | 8,696 |
| Equipment & Computer Software | 1,000 | | 1,000 |
| Foundation 40th Celebration/Hancock Promise | 100,000 | | 100,000 |
| Title III Scholarship & Program Funding | 13,500 | | 13,500 |
| Scholarship Funding | | | - |
| Annual Scholarship Banquet | 4,500 | 4,074 | 426 |
| Transfer Out - President's One-Time Funding | | | - |
| Transfer out - 40th Celebration | | | - |
| TOTAL GENERAL OPERATING EXPENSES | 540,169 | 37,714 | 502,455 |
| <i>Net Revenue/Expenses</i> | 148,619 | (16,548) | |
| <i>Beginning Fund Balance, July 1, 2017</i> | 289,766 | 198,645 | |
| CURRENT FUND BALANCE | 438,385 | 182,098 | - |

| | |
|--|--------------------|
| To: Finance Committee | INFORMATION |
| From: Guy Walker Chair, Finance Committee | |
| Subject: Discussion of Foundation Operating Budget and Fund Accounting Procedures | |

BACKGROUND

The committee will discuss the foundation's operating budget and the fund accounting procedures currently in place. Staff will present information on how the foundation and college handle pooled expenditures.

| | |
|---|---------------|
| To: Finance Committee | ACTION |
| From: Guy Walker Chair, Finance Committee | |
| Subject: Boyd Funds – Analysis for Fine Arts Complex Use | |

BACKGROUND

The committee will discuss the *Patricia J. Boyd Funds* and the proposed disbursement schedule to fund the Fine Arts classroom complex.

Patricia J. Boyd Funds available as of July 31, 2017:

| | |
|----------------------------|---------------------|
| Morgan Stanley | \$ 550,980 |
| Rabobank Wealth Management | \$ 4,574,633 |
| Northern Trust | <u>\$ 7,182,497</u> |
| | \$12,308,110 |

| | |
|--|--------------------|
| To: Finance Committee | INFORMATION |
| From: Guy Walker Chair, Finance Committee | |
| Subject: Gala Budget Review | |

BACKGROUND

The committee will review the 40th Gala Celebration's budget. The budget will be available at the meeting.

| | |
|--|---------------|
| To: Finance Committee | ACTION |
| From: Guy Walker Chair, Finance Committee | |
| Subject: Hancock Promise Fund | |

BACKGROUND

The committee will discuss the presentation by the Santa Barbara Foundation on the Hancock Promise Fund.