



Executive Committee Meeting
Meeting to be held remotely
Wednesday, July 7, 2021 ❖ 4 – 5 p.m.

In response to the coronavirus pandemic, the Governor has issued [Executive Order N-25-20](#), [Executive Order N-29-20](#), and [Executive Order N-35-20](#) modifying the Brown Act in order to facilitate essential public meetings being held through remote methods, such as telephonically or electronically. Directors and staff will attend via video conference.

The meeting will be conducted via Zoom: Meeting ID <https://hancockcollege.zoom.us/j/98939019424>
Please note the meeting may be recorded for future viewing.

AGENDA

	Page	Tentative Time
1. Call to Order		4:00 p.m.
2. Roll Call		
3. Public Comment <i>This section of the agenda is intended for members of the public to address the Executive Committee on items involving the Foundation that are being considered. Please note that directors are prohibited by the Brown Act from responding to comments made regarding topics not on the official agenda. If you wish to speak to any item listed, please complete a Request to Speak Card available from the executive director. It is suggested that speakers limit themselves to five minutes.</i>		
4. Approval of Agenda for July 7, 2021 (ACTION)		4:01 p.m.
5. Approval of Minutes for April 7, 2021 (ACTION)	1-4	
6. Executive Director's Report (Information)		4:03 p.m.
7. Consent Agenda (ACTION) <i>Consent agenda items are consistent with adopted policies and approved practices of the Foundation and are deemed routine in nature. They will be acted upon by a vote in one motion without discussion unless members of the board request an item's removal from the consent agenda.</i>		
7.A. 2021-22 Slate of Officers	5	4:05 p.m.
7.B. 2021-22 Committees and Chairs	6	
7.C. New Student Representative – Marcela Viveros	7	
7.D. New Board Member Nomination – Steve Popkin	8-9	
7.E. Foundation Staffing Approval	10	
8. Advancement Committee		
8.A. Foundation Giving Report and Promise Campaign Update (Information)	11-14	



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Wednesday, July 7, 2021 ❖ 4 – 5 p.m.

8.B. President's Circle Subcommittee Report (Information)	15
8.C. Scholarship Subcommittee Report (Information)	16
9. Finance Committee	17-21 4:10 p.m.
9.A. Contributions Report	7/1/2021 – 5/31/2021
9.B. Statement of Operations	5/31/2021
9.C. Statement of Financial Position	5/31/2021
9.D. General Operations Budget	5/31/2021
10. Quarterly Board Meeting – July 22, 2021 – Agenda Review (Information)	22-23 4:30 p.m.
11. Consideration of New Business (Information)	4:35 p.m.
12. Next Meeting – October 13, 2021, 4-5 p.m.	
13. Adjourn (ACTION)	5:00 p.m.

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Allan Hancock College Foundation office at (805) 925-2004. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.

A handwritten signature in blue ink, appearing to read 'Jon Hooten', positioned above a horizontal line.

Jon Hooten, Executive Director
Allan Hancock College – College Advancement

Executive Committee Members:

Lee-Volker Cox, President, Chair
Judith Dale, Vice President
Debra Hood, Secretary
Glenn Owen, Treasurer
Jim Bray, Director
Robert Manning, Director
Jeff Hall, AHC Trustee
Kevin Walthers, AHC President/Superintendent

ALLAN HANCOCK COLLEGE FOUNDATION
A REGULAR MEETING OF THE EXECUTIVE COMMITTEE
Minutes of April 7, 2021 4 – 5 pm

A regular meeting of the Executive Committee was held on Wednesday, April 7, 2021, at 4 p.m. via Zoom teleconference. This meeting was held remotely in compliance with Governor Newsom’s shelter-at-home order issued to help protect against the spread of COVID-19.

1. Call to Order

Foundation board president, L.V. Cox, called the meeting to order at 4:03 p.m.

2. Roll Call

Executive Committee L.V. Cox, J. Dale, D. Hood, G. Owen, J. Bray, B. Manning, K. Walthers
Members Present:
College Staff: J. Hooten
Foundation Staff: T. McKee
Absent: None
Recorder: T. McKee
Guests: None

3. Public Comment - None

4. Approval of Agenda (ACTION)

MOTION: On a motion by G. Owen, seconded by J. Dale, the agenda for April 7, 2021, meeting of the Executive Committee was approved by the following vote:

Ayes: L.V. Cox, J. Dale, D. Hood, G. Owen, J. Bray, B. Manning, K. Walthers
Noes: None
Abstentions: None

5. Approval of Minutes (ACTION)

The minutes of the January 13, 2021, Executive Committee meeting were reviewed.

MOTION: On a motion by J. Dale, seconded by G. Owen the minutes from January 13, 2020, were approved by the following vote:

Ayes: L.V. Cox, J. Dale, D. Hood, G. Owen, J. Bray, B. Manning, K. Walthers
Noes: None
Abstentions: None

6. Executive Director’s Report

J. Hooten thanked the Foundation team for getting the agenda and reports out this cycle despite being ill from the Covid vaccination that plagued our office last week. He shared that we have a new student representative, ASBG President Lennette Espinoza, to announce in our consent agenda, as well as Frank Campo’s resignation from the board of directors. An update on the centennial event was given and the sponsorship spreadsheet gift chart was shared. We are currently at 88.5K in donations for the centennial celebration.

J. Hooten mentioned that we may be making the ask to the full board for donations for the centennial at the April board of director’s meeting.

7. Consent Agenda (ACTION)

Consent agenda items are consistent with adopted policies and approved practices of the Foundation and are deemed routine in nature. They will be acted upon by a vote in one motion without discussion unless members of the board request an item's removal from the consent agenda.

Consent agenda items include:

- 7.A. New Student Representative – Lennette Espinoza
- 7.B. Board Member Resignation – Frank Campo
- 7.C. Advancement Report
- 7.D. President's Circle Subcommittee
- 7.E. Scholarship Subcommittee
- 7.F. 2021-2022 Calendar of Meetings and Events

L.V. Cox thought the advancement report was outstanding and thanked Foundation staff. Attention was brought to the Oct. 11th meeting date needing to be changed due to the national holiday, Columbus Day.

MOTION: On a motion by J. Bray, seconded by B. Manning, the consent agenda was approved by the following vote:

Ayes: L.V. Cox, J. Dale, D. Hood, G. Owen, J. Bray, B. Manning, K. Walthers
Noes: None
Abstentions: None

8. Finance Committee

8.A. Financial Statements Through 2/28/2021 (ACTION)

G. Owen and the finance committee approved financial reports as submitted in the finance meeting earlier today. Financial statements reviewed were: general operations, foundation budget, and investments. Expenditures are on target for what was projected.

MOTION: On a motion by J. Dale, seconded by B. Manning, the financial statements were approved by the following vote:

Ayes: L.V. Cox, J. Dale, D. Hood, G. Owen, J. Bray, B. Manning, K. Walthers
Noes: None
Abstentions: None

8.B. Approval of Proposed 2021-2022 Operating Budget

G. Owen brought to the committee's attention that the foundation operating budget's revenue exceeds expenditures by \$11,650, which is not normal protocol. As a nonprofit, this is not the norm, so it's brought up as a point of reference. L.V. Cox recommended reducing Revenue - Intrafund Transfer In, Hansen Unrestricted Endowment from \$21,000 to \$9,350 which will balance the proposed FY22 operating budget.

MOTION: On a motion by G. Owen, seconded by D. Hood, the executive committee approved the FY22 proposed operating budget as amended by reducing the Revenue - Intrafund Transfer In, Hansen Unrestricted Endowment from \$21,000 to \$9,350 by the following vote:

Ayes: L.V. Cox, J. Dale, D. Hood, G. Owen, J. Bray, B. Manning, K. Walthers
Noes: None
Abstentions: None

8.C. Approval of Proposed 2021-2022 Foundation Budget – All Funds (ACTION)

G. Owen recommended changing the FY22 Proposed All Foundation Funds by reducing the Revenue - Intrafund Transfer In, Hansen Unrestricted Endowment from \$21,000 to \$9,350 budget G. Owen moves to approve foundation budget as stated. J. Bray made note to remove PCPA Foundation Support as an expense line item.

MOTION: On a motion by G. Owen, seconded by B. Manning, the Executive Committee approved amending the Foundation budget based on the revision stated above the following vote:

Ayes: L.V. Cox, J. Dale, D. Hood, G. Owen, J. Bray, B. Manning, K. Walthers
Noes: None
Abstentions: None

8.D. Independent 2019-2020 Auditors Report (ACTION)

G. Owen reviewed independent auditors report. Aside from a few date changes, the finance committee approved the fiscal year June 30, 2020 auditor’s report. The new auditors are under contract for three years.

MOTION: On a motion by G. Owen, seconded by J. Dale, modifications to the current investment policy were approved by the following vote:

Ayes: L.V. Cox, J. Dale, D. Hood, G. Owen, J. Bray, B. Manning, K. Walthers
Noes: None
Abstentions: None

8.E. Paycheck Protection Program Loan Forgiveness (Information)

G. Owen provided an update on the Payroll Protection Program loan that was issued to the Foundation by the Small Business Administration under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) in April 2020. The \$61,750 loan was obtained through Mechanics Bank and forgivable provided the loan was used for costs including employee compensation, employer contributions for health insurance, employer contributions for employee retirement plans, and employer state and local taxes assessed on employee compensation. In March 2021, a PPP Loan Forgiveness application was submitted and approved, forgiving the PPP loan totaling \$61,750 for principal and \$537.98 for accrued interest.

8.F. Investment Advisor Review (Information)

G. Owen gave a summary of the investment advisor overview. The Northern Trust representative suggested the Foundation’s investments might be overdiversified and excessive fees being accessed due to having many advisors. He would do an analysis and see how this might be fixed as long as all the other advisors agreed. The next finance committee meeting will discuss.

Secondly, we have money from the Boyd fund assigned to Rabobank Wealth Management and Northern Trust. Those funds have produced significant returns.

L.V. Cox added that every one of these investment advisor review meetings is a benefit to all parties involved.

G. Owen commented that this past investment advisor review was very streamlined and efficient.

J. Hall joined at 4:40

8.G. Moving of Scholarship Funding to Active Assets (Information)

G. Owen recommends that we will annually mitigate problems with market fluctuations when determining annual scholarship and program funding.

9. Quarterly Board Meeting – January, 28 2021 – Agenda Review (Information)

The committee reviewed the agenda for the April 22, 2021, annual organizational board meeting.

10. Next Meeting – July 7, 2021, 4-5 p.m.

11. Adjourn (ACTION)

MOTION: On a motion by G. Owen, seconded by J. Dale, the meeting was adjourned at 4:50 p.m. by the following vote:

Ayes: L.V. Cox, J. Dale, D. Hood, G. Owen, J. Bray, B. Manning, J. Hall, K. Walthers

Noes: None

Abstentions: None

To: Executive Committee	CONSENT
From: Mario Juarez, Chair Governance and Nominations Committee	July 7, 2021
Subject: 2021-22 Slate of Officers	

BACKGROUND

The slate of officers for the 2021-2022 fiscal year is presented for approval, to be forwarded to the Allan Hancock College Foundation Board of Directors.

- President – Lee-Volker Cox
- Vice President – Judith Dale
- Secretary – Debra Hood
- Treasurer – Glenn Owen
- Member-at-Large #1 – Jim Bray
- Member-at-Large #2 – Bob Manning

RECOMMENDATION

The Governance and Nominations Committee recommends the Executive Committee accept the 2021-2022 slate of officers as presented.

To: Board of Directors	CONSENT
From: Mario Juarez, Chair Governance and Nominations Committee	July 22, 2021
Subject: 2021-22 Committees and Chairs	

BACKGROUND

Updated rosters for the Allan Hancock College Foundation’s committees for the 2021-22 fiscal year are presented for approval.

<p><u>Executive Committee</u></p> <ul style="list-style-type: none"> - Lee-Volker Cox (2025), President/Chair - Judith Dale (2029), Vice President - Debra Hood (2028), Secretary - Glenn Owen (2026), Treasurer - Jim Bray (2023), Member-at-large - Bob Manning (2022), Member-at-large - Jeff Hall - Kevin Walthers 	<p><u>Finance Committee</u></p> <ul style="list-style-type: none"> - Glenn Owen (2026), Treasurer/Chair - Lee-Volker Cox (2025) President - Peggy Hesse (2023) - Jim Fields (2025) - Judy Frost (2027) - Eric Smith
<p><u>Advancement Committee</u></p> <ul style="list-style-type: none"> - Mike Gibson (2030), Chair - Susan Appel (2030) - Mike Carroll (2024) - Maggi Daane (2027) - J. Edwin Fields (2025) - Bob Manning (2022) - Greg Pensa - Kevin Walthers <p><u>President’s Circle Subcommittee</u></p> <ul style="list-style-type: none"> o Maggi Daane (2027), Chair <p><u>Scholarship Subcommittee</u></p> <ul style="list-style-type: none"> o Bob Manning (2022), Chair o George Grama (2030) o Tim Harrington (2027) 	<p><u>Governance and Nominations Committee</u></p> <ul style="list-style-type: none"> - Mario Juarez (2025), Chair - Judith Dale (2029), Vice President - Judy Frost (2027) <p><i>Note: According to the Foundation’s bylaws, a director will term off at the January meeting following their 9th year of service. Each director will term off in January of the year listed. These years are based on each director’s election date according to board minutes.</i></p>

RECOMMENDATION

The Governance and Nominations Committee recommends the board of directors accept the 2021-22 committees and chairs as presented.

To: Executive Committee	CONSENT
From: Jon Hooten, Executive Director Allan Hancock College Foundation	July 7, 2021
Subject: New Student Representative – Marcela Viveros	

BACKGROUND

Marcela Viveros has been elected to serve as president of the Allan Hancock College Associated Student Body Government for the 2021-2022 academic year and will act as student representative to the Allan Hancock College Foundation while in office.

Ms. Viveros currently has plans to a transfer to four-year university to pursue her bachelor's degree and obtain a PsyD in psychology with a minor in criminal justice. She would like to eventually become a psychologist specializing in forensic psychology.

RECOMMENDATION

The Executive Director recommends the Executive Committee accept the appointment of ASBG president, Marcela Viveros, as ASBG representative on the Foundation Board.

To: Board of Directors	CONSENT
From: Mario Juarez, Chair Governance and Nominations Committee	July 7, 2021
Subject: Board Member Nomination – Steve Popkin	

BACKGROUND

Steve Popkin has been nominated to serve on the Allan Hancock College Foundation Board of Directors. His nomination form can be found on the next page.

Board Member Nomination – Steve Popkin

Steve Popkin is the Chief Executive Officer of Lompoc Valley Medical Center. He has held the position since February 2019. Mr. Popkin has more than three decades of senior management experience in the health care industry, including 20 years as CEO at various for-profit and not-for-profit hospitals in California.

RECOMMENDATION

The Governance and Nominations Committee recommends the Executive Committee accept the nomination of Steve Popkin.



NOMINATION FOR BOARD OF DIRECTORS

As our communities grow, we will also want and need for this foundation to grow. We are constantly looking for that special person who is a reflection of the vibrant communities we live in and who can help us meet the growing needs of the college, its students and its staff. The following is an excerpt from the roles and responsibilities of the Allan Hancock College Foundation Board of Directors:

Director's Role: The Board of Directors of the Allan Hancock College Foundation establishes goals and policies, ensures that adequate resources are available to carry out its policies, and monitors the achievement of its goals. Board members are drawn from the community. They contribute to board diversity and possess these qualifications:

- ◆ Esteemed in the community.
- ◆ Cares about the role and future of Allan Hancock College.
- ◆ Willing to serve a full term and to invest in the foundation and its activities.

Please assist the nominating committee by filling out the below information. All personal information will remain confidential.

Name STEVE POPKIN Spouse's Name DONNA POPKIN
 Address 353 FALCON CREST DR. City LOMPOC Zip 93426
 Occupation HOSPITAL CEO (LOMPOC VALLEY MEDICAL CENTER) Phone Number 323-573-7889

Why do you think you would be a good community representative for the board?

IN ADDITION TO "TYPICAL" COMMUNITY REPRESENTATION, I HAVE THE ABILITY TO WORK IN PARTNERSHIP WITH ALLAN HANCOCK IN AREAS OF HEALTHCARE, CAREER OPPORTUNITIES, MENTORING, ETC.

Please check the education/skills you feel you could contribute to our board:

- | | | |
|---|--|---|
| <input type="checkbox"/> accounting | <input type="checkbox"/> fund raising | <input type="checkbox"/> philanthropy |
| <input checked="" type="checkbox"/> advocacy | <input checked="" type="checkbox"/> investment | <input type="checkbox"/> planned giving |
| <input checked="" type="checkbox"/> community relations | <input type="checkbox"/> legal | <input type="checkbox"/> public speaking |
| <input checked="" type="checkbox"/> education | <input checked="" type="checkbox"/> management | <input type="checkbox"/> technology |
| <input type="checkbox"/> event planning | <input checked="" type="checkbox"/> marketing | <input checked="" type="checkbox"/> volunteer at events |

On what other boards have you served? YMCA; LOMPOC HOSPITAL FOUNDATION; LOMPOC VALLEY COMMUNITY HEALTHCARE ORGANIZATION; JANET GOESKE FOUNDATION; PARKVIEW HOSPITAL FOUNDATION;

RIVERSIDE CHAMBER OF COMMERCE; GARDENA POLICE FOUNDATION; FAGI, INC.; HOSPITAL ASSOCIATION OF SOUTHERN CALIFORNIA; OTHERS

In what other charitable or community activities have you participated? MANY CHARITABLE AND COMMUNITY ACTIVITIES

RELATED TO THE ABOVE ORGANIZATIONS, AND OTHERS. A LIST AVAILABLE ON REQUEST.

Foundation Board Nominee: _____
 Signature  Date 6/23/2020

To: Executive Committee	CONSENT
From: Jon Hooten Executive Director – College Advancement	July 7, 2021
Subject: Foundation Staffing Approval	

BACKGROUND

At the Executive Committee meeting held on January 13, 2021, the committee approved hiring Ms. Terri Lee Coleman to assist staff in soliciting Centennial Celebration sponsorships and support with the event. Ms. Coleman's solicitations resulted in \$63,700 in support. The hours of work to accomplish the sponsorship solicitations exceeded the approved \$5,015 hourly wage and payroll taxes. Ms. Coleman's total hourly wages and payroll taxes were \$15,311.

RECOMMENDATION

Staff recommends the Executive Committee approve Ms. Coleman's increase of hourly wages and payroll taxes of \$15,311.

To: Executive Committee	Information
From: Jon Hooten, Executive Director Allan Hancock College Foundation	July 7, 2021
Subject: Foundation Giving Report and Promise Campaign Update	

BACKGROUND

The quarterly Foundation Giving Report provides a snapshot comparison of Foundation fundraising for fiscal year 2019-2020 and fiscal year 2020-2021 through June 18, 2021. The first line, *Total Revenue Committed*, represents revenue from all one-time gifts and pledges made in that time frame whereas *Total Revenue Received* reflects all one-time gifts and payments made on pledges. Note that received revenue in fiscal year 2020-2021 is more than committed revenue because pledge payments were received on pledges that were committed before July 1, 2020. Foundation revenue is further broken out by campaign category illustrating the designation for revenue received in each time period.

<u>Foundation Revenue Comparison</u>	<u>FY20: 7/1/19 – 6/30/20</u>	<u>7/1/20 – 6/18/21</u>
Total Revenue Committed	\$3,646,043	\$1,773,828
Total Revenue Received	\$3,483,551	\$1,969,651
Received Revenue by Campaign		
Hancock Promise	\$2,123,169 ¹	\$770,395
Annual Scholarships	\$304,623	\$444,415 ²
Endowed Scholarships	\$259,396 ³	\$199,223
Endowments (Other) ⁴	\$172,322	\$124,259
President's Circle	\$37,670	\$49,310
Unrestricted Operations	\$65,104	\$58,143
Other restricted (Depts, programs, etc.)	\$521,267	\$323,906 ⁵
	\$3,483,551	\$1,969,651

¹ The Foundation received two gifts totaling \$1,845,275 from the Mary and Wayne Leutloff bequest in February and April 2020 as well as \$44,550 from the George Ehmen Trust in June 2020.

² Timing of annual gifts often plays a role in Annual Scholarship revenue reporting, as gift dates tend to vary for donors from year to year.

³ The Foundation received a total of \$211,000 in fall 2019 to start two new scholarship endowments, as well as a \$10,000 gift to an existing scholarship endowment in August 2019 compared to three smaller scholarship endowments started in 2020-2021.

⁴ The *Endowments (Other)* category contains all gifts to non-scholarship endowments that support Hancock programs or the Foundation.

⁵ The decrease in *Other Restricted* funds is due in part to a decrease in revenue to the Hancock Promise Working Fund from the AHC Bookstore (Auxiliary Corporation) as well as decreased grant revenue in 2020-2021. Included below is detail of grants received in fiscal year 2019-2020 and fiscal year 2020-2021 through June 18, 2021.

AHC Foundation Grants – FY20 (7/1/19 – 6/30/20)

	Date	Amt	Designation
Exxon Mobil Production Company	8/14/2019	\$7,000	Allan Hancock College's MESA Program
Santa Barbara Foundation	9/24/2019	\$250	AHC Career Fair
P.G. & E. Corporation	10/1/2019	\$5,000	Hancock Promise Fund
Union Bank Foundation	10/3/2019	\$5,000	Hancock Promise Fund
Wells Fargo Foundation	10/3/2019	\$10,000	AIM Fund Scholarship
State of California	11/6/2019	\$115,672	Adult Rentry Warm Handoff
McCune Foundation	11/18/2019	\$2,500	Hancock Promise Fund
Santa Barbara Foundation	11/18/2019	\$28,000	Vocation ESL Program
Hutton Parker Foundation	11/26/2019	\$2,200	Hancock Promise Fund
Hutton Parker Foundation	12/17/2019	\$12,500	Foundation General Operations
Roy and Ida Eagle Foundation	12/17/2019	\$25,000	Hancock Promise Fund
Santa Barbara Foundation	1/17/2020	\$25,000	Bulldog Bound
Santa Barbara Foundation	4/13/2020	\$20,000	Student Emergency Fund
Foundation for California Community Colleges	4/29/2020	\$4,545	Student Healthcare Support
The Fund for Santa Barbara, Inc.	6/22/2020	\$10,000	BIGE Club
Henry W. Bull Foundation	6/30/2020	\$5,000	Hancock Promise Fund
	TOTAL	<u>\$277,667</u>	

AHC Foundation Grants – 7/1/20 - 6/18/21

	Date	Amt	Designation
The Towbes Foundation	7/8/2020	\$10,000	AIM Fund Scholarship
Exxon Mobil Corporation	7/8/2020	\$3,300	Allan Hancock College's MESA Program
Arthur N. Rupe Foundation	7/23/2020	\$40,000	Arthur Rupe Foundation Scholarship
Sierra College	7/23/2020	\$5,211	SkillsUSA
Union Bank Foundation	8/10/2020	\$5,000	Hancock Promise
The Fund for Santa Barbara, Inc.	10/6/2020	\$10,000	BIGE Club
U.S. Department of Education	1/20/2021	\$19,904	Hancock Promise
U.S. Department of Education	1/28/2021	\$30,096	Hancock Promise
Santa Ynez Valley Rotary	3/16/2021	\$5,000	Hancock Promise
Arthur N. Rupe Foundation	3/30/2021	\$31,245	Arthur Rupe Foundation Scholarship
The Towbes Foundation	5/28/2021	\$7,500	AIM Fund Scholarship
Hutton Parker Foundation	6/1/2021	\$2,500	Media grant - Centennial Celebration
Bank of America	6/2/2021	\$10,000	Student Emergency Fund
MUFG Union Bank Foundation	6/9/2021	\$2,500	Centennial Celebration
MUFG Union Bank Foundation	6/14/2021	\$2,500	Hancock Promise
	TOTAL	<u>\$184,756</u>	

Other Metrics

The below report tracks total number of new donors and LYBUNTs (“Last Year But Unfortunately Not This”) for fiscal year 2019-2020 and fiscal year 2020-2021 through June 18, 2021. For each year listed, LYBUNTs represent the number of donors who gave in the time frame the previous year, but not in the one listed (i.e. gave in fiscal year 2018-2019 but not 2019-2020).

	<u>FY20: 7/1/19 – 6/30/20</u>	<u>7/1/20 – 6/18/21</u>
New donors	159	167
LYBUNTs	229	192

Foundation Support to District

The Foundation also provides the AHC Joint Community College District support for other programs and projects beyond scholarships. Below is a report of restricted fund expenses paid to the district in support of Hancock students during fiscal year 2020-2021 through April 30, 2021.

<u>Restricted Funds Expenses</u>	
AHC Programs (restricted dept. support)	\$234,300
President's Circle	\$35,340
Student Emergency Fund	\$14,157
Subtotal	<u>\$283,797</u>
<u>Scholarships Funded</u>	
Scholarships	\$537,364
Subtotal	<u>\$537,364</u>
Total Support to District 7/1/20 – 4/30/21	<u>\$821,161</u>

Hancock Promise Campaign Update

As of June 18, 2021, the Hancock Promise campaign has **\$5,358,725** in gifts and pledges and has officially passed the \$5 million milestone toward its \$10 million goal.

Since January 1, 2021, the Foundation has added more than \$496,000 to the campaign total, including approximately \$240,000 in Centennial Celebration sponsorships and a \$50,000 pledge from the Murphy Foundation. Foundation staff will continue the private receptions that were put on hold during the pandemic to build upon the campaign’s momentum. The next reception is being planned for August 2021.

Hancock 100 Centennial Celebration

The Foundation successfully planned and executed the Hancock 100 Centennial Celebration on May 22, 2021. The virtual format and rebroadcast on KCOY allowed the entire community to celebrate. Foundation staff and community members worked with Big Red Marketing to produce the event along with a VIP Preview Party on May 15, 2021, at the AHC Winery. The sponsorship committee, led by Mike Gibson, Terri Lee Coleman, Greg Pensa, and Maggi Daane worked to secure approximately \$240,000 in sponsorships and pledges towards the Centennial Celebration.

In addition to the official announcement of the Centennial Circle’s collective gift of \$350,000, Dr.

Walters announced an additional \$50,000 pledged to the Promise by the Murphy Foundation during the night’s festivities. In lieu of a live auction, the Foundation utilized GivBee, a text marketing platform that integrates with its donor database to help raise an additional \$2,300 during and after the event.

Following the event, the Foundation sent an event survey to all participants to gather feedback about the Centennial Celebration. Based on the 90 responses received, participants had an overall positive experience rating the event an average of 4.46 out of 5 stars.

Hancock 100 Centennial Celebration: By the Numbers

Individuals registered	578
Corporate and individual sponsors	166
Revenue (sponsorships, gifts, pledges)	\$290,990
New donors	58
Streamed online	220
Current YouTube Views	838

To: Executive Committee	Information
From: Maggi Daane, Chair President’s Circle Subcommittee	July 7, 2021
Subject: President’s Circle Subcommittee Report	

Membership Report

January 1, 2021 – June 1, 2021

Current Total	103
Pending Renewal	2

In an effort to increase awareness and participation in the President’s Circle, we included a free PC membership to those who contributed \$1,000 or more to the Centennial Celebration this Spring. As a result of these 55 Centennial sponsorships, the President’s Circle membership has grown to over 100. Staff will solicit these new members for renewed membership in July 2022.

Financial Report

Staff is currently closing year-end books. An updated financial report will be given at the July Quarterly Board Meeting.

President’s Circle Renewals

Staff is sending out renewals through July and is hopeful that all renewals will generate a positive response.

Each member of the Foundation’s Board of Directors is invited and encouraged to become a member of the President’s Circle. The President’s Circle is a wonderful way to show your support for Hancock and support the vision of our President.

Preview Party Event

On May 15, 2021, the President’s Circle hosted a Preview Party for Centennial sponsors and members at the AHC Winery. The event was held outdoors in the winery yard following CDC safety guidelines. Louie Ortega entertained guests while they enjoyed a complimentary bottle of wine and a charcuterie plate. The President’s Circle and Foundation staff would like to thank the winery staff and students, Louie Ortega, and the AHC facilities staff for their help making this event a success.

Future President’s Circle Events

The Foundation is planning to host three events throughout our 2022 fiscal year (July 2021 – June 2022), including one this Fall. More details will be shared as dates are solidified.

To: Executive Committee	Information
From: Bob Manning, Chair Scholarship Subcommittee	July 7, 2021
Subject: Scholarship Subcommittee Report	

BACKGROUND

The 2020-2021 scholarship season has come to an end, and staff would like to thank the scholarship committee for all their work on reviewing, ranking, and awarding 465 scholarships to 358 students. The scholarship program had a record-breaking year awarding over \$561,000!

Like last year, nearly 1,000 applications were initiated with approximately 560 that were completed and submitted in February. The coronavirus pandemic prevented the Foundation from hosting the traditional scholarship banquet again this year, so donors were invited to participate in Zoom calls to meet their students in June. Fifty-five donors and 90 students participated in four different Zoom receptions. Staff received great feedback on the zoom receptions.

Last year, staff streamlined the post-acceptance process and had scholarship recipients upload thank you letters and photos to AcademicWorks. This allowed staff to better track what students had completed all of their requirements. Students will be asked to do the same thing this year.

The 2021 – 2022 scholarship season will open in November.

To: Executive Committee	ACTION
From: Glenn Owen, Chair Finance Committee	July 7, 2021
Subject: Review and Approval of Financial Statements	

BACKGROUND

A review of the Allan Hancock College Foundation financial statements.

9.A. Contributions Report	7/1/2020 – 5/31/2021
9.B. Statement of Operations	5/31/2021
9.C. Statement of Financial Position	5/31/2021
9.D. General Operations Budget	5/31/2021

RECOMMENDATION

The Finance Committee recommends approval of the financial statements as submitted. Upon approval, the financial statements will be forwarded to the full board for review and approval.

**Allan Hancock College Foundation
Contributions
July 1, 2020 through June 30, 2021**

Account	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Total
General Operations	\$ 8,756	\$ 10,040	\$ 10,035	\$ 7,341	\$ 2,950	\$ 4,804	\$ 7,066	\$ 137	\$ 35	\$ 7,071	\$ 900	\$ -	\$ 59,135
Other Local Income	\$ -	\$ 8	\$ -	\$ -	\$ 24	\$ -	\$ 28	\$ -	\$ -	\$ -	\$ 31	\$ -	\$ 91
President's Circle	\$ 4,581	3,831	\$ 2,541	\$ 2,558	\$ 4,055	\$ 17,008	\$ 2,005	\$ 2,143	\$ 5,191	\$ 1,609	\$ 1,356	\$ -	\$ 46,877
Restricted	\$ 1,429	\$ 3,376	\$ 1,090	\$ 11,990	\$ 4,040	\$ 1,970	\$ 1,105	\$ 794	\$ 23,409	\$ 106,026	\$ 94,717	\$ -	\$ 249,946
Scholarships	\$ 83,832	\$ 25,971	\$ 22,432	\$ 31,925	\$ 12,367	\$ 42,500	\$ 36,079	\$ 51,265	\$ 59,360	\$ 40,113	\$ 13,631	\$ -	\$ 419,475
Hancock Promise	\$ 200,827	\$ 16,232	\$ 29,559	\$ 6,903	\$ 5,369	\$ 106,557	\$ 14,048	\$ 46,248	\$ 54,632	\$ 7,933	\$ 1,734	\$ -	\$ 490,042
Title V - Hancock Promise				\$ 371	\$ 19,533	\$ 32,382	\$ 47,714	\$ -	\$ 5,200	\$ 2,151	\$ 696	\$ -	\$ 108,047
Endowments	\$ 124,259	\$ 20,000	\$ -	\$ 7,846	\$ 18,025	\$ 131,100	\$ 2,000	\$ 3,601	\$ 5,050	\$ 12,000	\$ -	\$ -	\$ 323,881
MONTHLY TOTALS	\$ 423,683	\$ 79,457	\$ 65,657	\$ 68,934	\$ 66,364	\$ 336,321	\$ 110,045	\$ 104,188	\$ 152,877	\$ 176,903	\$ 113,065	\$ -	\$ 1,697,494
CURRENT YTD TOTALS	\$ 423,683	\$ 503,141	\$ 568,798	\$ 637,731	\$ 704,095	\$ 1,040,416	\$ 1,150,461	\$ 1,254,649	\$ 1,407,526	\$ 1,584,429	\$ 1,697,494	\$ -	\$ 1,697,494

PRIOR YEARS CONTRIBUTIONS

July 2019 - June 2020	1,646,016
July 2018 - June 2019	1,646,016
July 2017 - June 2018	2,547,577
July 2016 - June 2017	1,167,156
July 2015 - June 2016	1,766,065
July 2014 - June 15	1,354,736
July 2012-June 2013	11,662,226
July 2011 - June 2012	774,867
July 2010 - June 2011	907,673
July 2009 - June 2010	941,725
July 2008 - June 2009	1,053,236
July 2007 - June 2008	1,070,668
July 2006 - June 2007	1,098,427
July 2005 - June 2006	1,125,361

NOTES:

- a) Report does not include investment portfolio activity.
- b) Report does not include outstanding pledges.

**ALLAN HANCOCK COLLEGE FOUNDATION
STATEMENT OF OPERATIONS
FOR THE PERIOD ENDING 05/31/2021**

	Cash Admin	General Operations	Restricted	Scholar- ships	Endowment Principal	Endowment Rev/Exp	Total
REVENUES:							
PPP Loan Forgiveness Income	0	12,998	0	0	0	0	12,998
Contributions, Gifts, Grants & Endwmnts	0	59,135	786,865	419,475	431,928	0	1,697,403
Sales and Commission	0	0	1,010	0	0	0	1,010
Interest and Investment Income	0	17,359	45	0	0	605,384	622,789
Realized Gain/Loss on Invest	0	6,954	0	0	0	940,674	947,628
Unrealized Gain/Loss on Invest	0	81,357	0	0	0	4,975,773	5,057,130
Other Local Revenues	0	91	0	0	0	0	91
Total Revenues	0	177,895	787,919	419,475	431,928	6,521,832	8,339,050
EXPENSES:							
Non Bargaining Unit	0	224,824	0	0	0	0	224,824
Payroll Expense/Other Forgivable Ex	0	12,998	0	0	0	0	12,998
Benefits	0	22,922	0	0	0	0	22,922
Public Relations/Recognitions	0	370	0	0	0	0	370
Office/Operational Supplies	0	2,944	12,670	0	0	0	15,615
In Kind Supply Expense	0	0	1,010	0	0	0	1,010
Non Instr Printing	0	7,876	6,397	0	0	0	14,273
Contest Prizes	0	0	200	0	0	0	200
Food - Business Meetings/Events	0	2,517	30,008	0	0	0	32,525
Indep Contractor (Individuals)	0	0	14,500	0	0	0	14,500
Service Contracts (Businesses)	0	3,119	7,106	0	0	0	10,225
Travel - All Travel Costs	0	1,938	265	0	0	0	2,203
On-Site-Prof. Develop/Webinars	0	1,327	300	0	0	0	1,627
Foundation Community Activities	0	1,477	11,759	0	0	0	13,236
Dues & Memberships	0	1,079	2,693	0	0	0	3,772
Non-Tech Licenses, Permits, Fees	0	2,518	3,978	0	0	0	6,496
Software/Technology Licenses	0	0	19,276	0	0	0	19,276
Facility Rental	0	0	4,000	0	0	0	4,000
Software Maintenance Agreement	0	8,567	1,125	0	0	0	9,692
Equipment Rental	0	0	2,512	0	0	0	2,512
Misc Operating Expenses	0	0	5,000	0	0	0	5,000
District/College Support	0	0	178,083	0	0	0	178,083
Postage/Express Services	0	3,938	53	0	0	0	3,992
Advertising	0	1,440	12,394	0	0	0	13,834
Bank Service Charges	0	3,516	1,054	0	0	0	4,570
Investment Brokerage Fees	0	3,211	0	0	0	244,647	247,858
PCPA Support	0	0	12,850	76,990	0	0	89,840
Student Assistance	0	0	22,927	0	0	0	22,927
Scholarships	0	0	6,895	462,989	0	0	469,884
Misc Payments to/for Students	0	0	280	0	0	0	280
Total Expenses	0	306,582	357,338	539,979	0	244,647	1,448,545
Net Income (Loss)	0	(128,686)	430,581	(120,504)	431,928	6,277,185	6,890,505
OTHER FINANCING SOURCES/OUTGO:							
Intrafund Transfer-In	0	143,779	105,864	315,332	1,118,524	17,262	1,700,760
Intrafund Transfers-Out	0	22,500	1,142,138	2,551	45,324	488,247	1,700,760
Other Transfer-In	0	190,073	0	0	0	0	190,073
Net Transfers	0	311,352	(1,036,274)	312,781	1,073,200	(470,986)	190,073
Net Inc/Dec in Fund Bal	0	182,665	(605,693)	192,277	1,505,128	5,806,200	7,080,578
FUND BALANCE:							
Fund Equity, July 1	0	389,170	2,841,568	589,105	22,344,971	3,839,151	30,003,966
Current Balance	0	571,836	2,235,876	781,382	23,850,099	9,645,351	37,084,543

**ALLAN HANCOCK COLLEGE FOUNDATION
STATEMENT OF FINANCIAL POSITION
FOR THE PERIOD ENDING 05/31/2021**

	Cash Admin	General Operations	Restricted	Scholar- ships	Endowment Principal	Endowment Rev/Exp	Total
ASSETS:							
Claim on Cash	(11,305,072)	557,734	1,631,098	783,997	(1,313,107)	9,645,351	0
AHC Fdtn Mechanics Bank Checking	449,958	0	0	0	0	0	449,958
AHC Fdtn MS Active Assets MM	466,226	0	0	0	0	0	466,226
MS Select UMA Boyd 3740 Inv Cash	0	0	0	0	165,433	0	165,433
MS Select UMA Unrestr 2948 Inv Cash	17,015	0	0	0	0	0	17,015
Monarch With Strategies Pooled Cash	22,365	0	0	0	0	0	22,365
Monarch With Strategies Lahr Cash	0	0	0	0	311	0	311
Northern Trust Boyd Cash	0	0	0	0	405,537	0	405,537
Northern Trust Young Cash	0	0	0	0	66,959	0	66,959
Mechanics Bank With Mgmt Boyd Cash	0	0	0	0	275,073	0	275,073
MS Select UMA Pooled 1441 Inv Cash	317,921	0	0	0	0	0	317,921
MorgStnly Title V HSI HP 8826 Cash	0	0	0	0	728	0	728
Accounts Receivable	0	0	500	0	0	0	500
Pledge Receivable - Current	0	0	173,824	0	0	0	173,824
Pledge Receivable - Non Current	0	0	427,495	0	0	0	427,495
Discount on Pledge Receivable	0	0	(17,514)	0	0	0	(17,514)
Due From Other Funds	0	6,367	427	0	0	0	6,794
Inventory	0	0	770	0	0	0	770
Prepaid Items	0	7,948	19,276	0	0	0	27,224
MS Select UMA Boyd 3740 Inv Cost	0	0	0	0	2,164,880	0	2,164,880
MS Select UMA Unrestr 2948 Inv Cost	485,787	0	0	0	0	0	485,787
Monarch With Strategies Pooled Cost	1,584,633	0	0	0	0	0	1,584,633
Monarch With Strategies Lahr Cost	0	0	0	0	59,063	0	59,063
Northern Trust Boyd Cost	0	0	0	0	7,003,555	0	7,003,555
Northern Trust Young Cost	0	0	0	0	1,224,969	0	1,224,969
Mechanics Bank With Mgmt Boyd Cost	0	0	0	0	4,737,126	0	4,737,126
MS Select UMA Pooled 1441 Inv Cost	5,279,497	0	0	0	0	0	5,279,497
Interest in CA Comm Colleges Cost	0	0	0	0	145,588	0	145,588
SB Fdtn Hancock Promise Cost	0	0	0	0	4,136,116	0	4,136,116
MorgStnly Title V HSI HP 8826 Cost	0	0	0	0	99,818	0	99,818
MS Select UMA Boyd 3740 Inv FMV Adj	0	0	0	0	672,398	0	672,398
MS Select UMA Unrestr 2948 FMV Adj	140,542	0	0	0	0	0	140,542
Monarch With Strtgs Pooled FMV Adj	470,180	0	0	0	0	0	470,180
Monarch With Strtgs Lahr FMV Adj	0	0	0	0	14,911	0	14,911
Northern Trust Boyd FMV Adj	0	0	0	0	1,660,427	0	1,660,427
Northern Trust Young FMV Adj	0	0	0	0	509,767	0	509,767
Mechanics Bk With Mgmt Boyd FMV Adj	0	0	0	0	1,029,519	0	1,029,519
MS Select UMA Pooled 1441 FMV Adj	2,070,948	0	0	0	0	0	2,070,948
SB Fdtn Hancock Promise FMV Adj	0	0	0	0	786,741	0	786,741
MrgStnly TitleV HSI HP 8826 FMV Adj	0	0	0	0	4,289	0	4,289
Total Assets	0	572,049	2,235,877	783,997	23,850,099	9,645,351	37,087,372
LIABILITIES:							
Sales Tax Payable	0	213	1	0	0	0	214
Due To/From Interchart Scholarsh.	0	0	0	2,615	0	0	2,615
Total Liabilities	0	213	1	2,615	0	0	2,829
FUND BALANCE:							
Fund Equity FYB	0	389,170	2,841,568	589,105	22,344,971	3,839,151	30,003,966
Current Income/Loss	0	182,665	(605,693)	192,277	1,505,128	5,806,200	7,080,578
Total Fund Balance	0	571,835	2,235,875	781,382	23,850,099	9,645,351	37,084,544
Total Liabilities & Fund Balance	0	572,048	2,235,876	783,997	23,850,099	9,645,351	37,087,373

**Allan Hancock College Foundation
Foundation General Operations**

Query View Budget Quick Query
Fiscal period start 07/01/2020
Fiscal period end 6/30/2021
As of Date 5/31/2021

Chart of Accounts 3
Fund 831001 and 831002
Organization AFN
Account All
Program 709001

Account	Account Title	Adopted Budget	Adjusted Budget	Year to Date	Available Balance
Expenses					
214000	Non Bargaining Unit	\$ 259,362	\$ 261,863	\$ 224,824	\$ 37,039
215000	Payroll Expense/Other Forgiveable	\$ -	\$ -	\$ 12,998	\$ (12,998)
332000	Classified Non Instr FICA-Soc Scrt	\$ 16,080	\$ 16,235	\$ 14,710	\$ 1,525
336000	Classified Non-Instr FICA-Medicare	\$ 3,761	\$ 3,797	\$ 3,440	\$ 357
342000	Classified Non Instr Health & Wifr	\$ 1,200	\$ 1,200	\$ 574	\$ 626
352000	Classified Non-Instr SUI	\$ 728	\$ 2,334	\$ 2,334	\$ 0
352500	Classified ETT-Foundation	\$ 28	\$ 28	\$ 6	\$ 22
362000	Classified Non Instr Workers Comp	\$ 1,985	\$ 2,050	\$ 1,858	\$ 192
451500	Public Relations/Recognitions	\$ 500	\$ 500	\$ 370	\$ 130
452000	Office/Operational Supplies	\$ 6,000	\$ 6,000	\$ 2,944	\$ 3,056
454000	Non Instr Printing	\$ 6,500	\$ 9,000	\$ 7,876	\$ 1,124
471000	Food - Business Meetings/Events	\$ 6,000	\$ 4,800	\$ 2,517	\$ 2,283
511000	Indep Contractor (Individuals)	\$ 3,500	\$ -	\$ -	\$ -
511200	Service Contracts (Businesses)	\$ 3,500	\$ 3,500	\$ 3,119	\$ 381
521000	Travel - All Travel Costs	\$ 6,000	\$ 2,200	\$ 1,938	\$ 262
522000	On-Site-Prof. Develop/Webinars	\$ 500	\$ 2,000	\$ 1,327	\$ 673
522400	Foundation Community Activities	\$ 15,000	\$ 2,500	\$ 1,477	\$ 1,023
531000	Dues & Memberships	\$ 2,000	\$ 2,000	\$ 1,079	\$ 921
532000	Non-Tech Licenses,Permits,Fees	\$ 550	\$ 2,300	\$ 2,518	\$ (218)
566000	Software Maintenance Agreement	\$ 10,000	\$ 20,000	\$ 8,567	\$ 11,433
569000	Equipment Rental	\$ 850	\$ 850	\$ -	\$ 850
587000	Postage/Express Services	\$ 2,500	\$ 4,250	\$ 3,938	\$ 312
588000	Advertising	\$ 3,500	\$ 1,894	\$ 1,440	\$ 454
589200	Bank Service Charges	\$ 1,500	\$ 4,000	\$ 3,517	\$ 483
589500	Investment Brokerage Fees	\$ 5,000	\$ 6,000	\$ 3,211	\$ 2,789
641000	Equipment	\$ 1,500	\$ 1,500	\$ -	\$ 1,500
721500	Intrafund Transfers-Out	\$ 23,500	\$ 22,500	\$ 22,500	\$ -
Revenue					
819900	PPP Loan Forgiveness Income	\$ -	\$ -	\$ 12,998	\$ (12,998)
882000	Contributions,Gifts,Grants&Endwmnts	\$ 40,000	\$ 40,000	\$ 59,135	\$ (19,135)
886000	Interest and Investment Income	\$ 26,250	\$ 27,250	\$ 17,359	\$ 9,891
887000	Realized Gain/Loss on Investment	\$ -	\$ -	\$ 88,312	\$ (88,312)
889000	Other Local Revenues	\$ 425	\$ 425	\$ 91	\$ 334
898200	Intrafund Transfer-In	\$ 121,179	\$ 121,936	\$ 143,779	\$ (21,843)
898300	Other Transfer In	\$ 193,690	\$ 193,690	\$ 190,073	\$ 3,617
				\$ -	\$ -
Revenue Total		\$ 381,544	\$ 383,301	\$ 511,747	\$ (130,203)
Expenditure Total		\$ 381,544	\$ 383,301	\$ 329,082	\$ 52,462
Report Total (of all records)		\$ -	\$ -	\$ 182,665	\$ (182,665)
Intra Fund Transfers-Out		Budget	Actual		
Raiser's Edge donor database		\$ 22,500	\$ 22,500		
		\$ 22,500	\$ 22,500		
Intra Fund Transfers-In					
Administration Fee @ 1.5%		\$ 82,600	\$ 113,705		
President's Circle Fee @ 15%		\$ 15,000	\$ -		
Unrestricted Endowment Proceeds		\$ 5,000	\$ 6,100		
Hancock Promise Gift Fee @ 1.5%		\$ 7,500	\$ 16,343		
Hansen Unrestricted Endowment		\$ 11,271	\$ 7,631		
Other Transfer-In (District Support)		\$ 71,355	\$ 67,073		
Other Transfer-In (District Support)		\$ 123,000	\$ 123,000		
		\$ 315,626	\$ 333,852		

Notice of Quarterly Meeting
Allan Hancock College Foundation Board of Directors
Thursday July 22, 2021
4:00 – 6:00 p.m.

Allan Hancock College, Boardroom, Bldg. B100, 800 South College Drive, Santa Maria, CA 93454

Those who are unable to meet in person may use the following Zoom link:

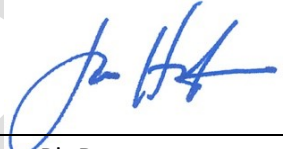
<https://hancockcollege.zoom.us/j/92564166709>

AGENDA

	Page	Time
1. Call to order		4:00 p.m.
2. Roll Call		
3. Public Comment <i>Public comment not pertaining to specific agenda items is welcome at this time. If you wish to speak to any item listed, please complete a Request to Speak Card available from the Executive Director. It is suggested that speakers limit themselves to 5 minutes.</i>		
4. Approval of Agenda - July 22, 2021 (ACTION)		4:03 p.m.
5. Approval of Minutes - April 22, 2021 Quarterly Board Meeting (ACTION)		4:04 p.m.
6. Welcome and Remarks from Board President – Lee-Volker Cox (Information)		4:05 p.m.
7. Presentation – Beyond Incarceration Greater Education (B.I.G.E.) program with Marian Hancock Scholarship recipient and student delegate, Rafael Valdovinos, and B.I.G.E president and founder, Arturo “Cheech” Raygoza		4:06 p.m.
8. Governance and Nominations Committee		4:20 p.m.
8.A. 2021-22 Slate of Officers (ACTION)		
8.B. 2021-22 Committees and Chairs (ACTION)		
8.C. New Student Representative – Marcela Viveros (ACTION)		
8.D. New Board Member – Steve Popkin (ACTION)		
9. Foundation Staffing Update (ACTION)		4:25 p.m.
10. Finance Committee		4:28 p.m.
10.A. Contributions Report	7/1/2021 – 5/31/2021	
10.B. Statement of Operations	5/31/2021	
10.C. Statement of Financial Position	5/31/2021	
10.D. General Operations Budget	5/31/2021	
11. Advancement Committee		5:00 p.m.
10.A. Foundation Giving Report and Hancock Promise Campaign Update (Information)		
10.B. President’s Circle Subcommittee Report (Information)		
10.C. Scholarship Subcommittee Report (Information)		

12. Oral Reports (Information) 5:20 p.m.
- 12.A. Executive Director, College Advancement – Jon Hooten
 - 12.B. College Superintendent/President – Kevin Walthers
 - 12.C. College Trustee – Jeffrey Hall
 - 12.D. PCPA Foundation Representative – Jim Bray
 - 12.E. Faculty Representative – Nichole Dechaine
 - 12.F. Student Representative – Marcela Viveros
 - 12.G. Members of the Board of Directors – General Announcements
13. Consideration of New Business (Information) 5:50 p.m.
- 14. Next Meeting – Thursday, Oct 28, 2021, 4-6 p.m. (Information)
 - 15. Adjourn (ACTION) 6:00 p.m.

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Allan Hancock College Foundation office at (805) 925-2004. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.



Jon Hooten, Ph.D.
Executive Director
Allan Hancock College Foundation