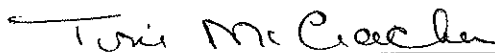


Notice of Off-Site Retreat  
Allan Hancock College Foundation Board of Directors  
Wednesday, November 2, 2016  
8 a.m. – 12 noon  
Radisson Hotel, 3455 Skyway Drive, Enterprise Rooms B&C, Santa Maria, CA 93455

AGENDA

	Time
1. Informal Gathering for Coffee and Breakfast	8:00 a.m.
2. Call to order	8:30 a.m.
3. Roll Call	8:31 a.m.
4. Public Comment <i>Public comment not pertaining to specific agenda items is welcome at this time. If you wish to speak to any item listed, please complete a Request to Speak Card available from the executive director. It is suggested that speakers limit themselves to 5 minutes.</i>	8:32 a.m.
5. Approval of Agenda (ACTION)	8:33 a.m.
6. Welcome, Introductions, and Overview of the Day Valerie Moya, AHC Foundation Board President	8:33 a.m.
7. College Strategic Plan Dr. Kevin G. Walthers, AHC Superintendent/President	8:38 a.m.
8. Philanthropy 1.0 An overview of development and the fundraising process. Chuck V. Loring, CFRE, Senior Partner – Loring, Sternberg & Associates	9:15 a.m.
Break	10 a.m.
Philanthropy 2.0 Cultivation, Stewardship and Why People Give Why should people give to Allan Hancock College?	10:15 a.m.
Next steps and Strategic Plan	11:00 a.m.
8. Adjournment (ACTION) A motion to adjourn the quarterly meeting of the Allan Hancock College Foundation Board of Directors.	12 noon

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Allan Hancock College Foundation office at (805) 925-2004. Please make requests 48 hours prior to the meeting in order to make reasonable arrangements to ensure accessibility to this meeting.



Toni McCracken  
Scholarship Program Coordinator